

1925

E. AFRICA

613

23380

DATE

21st May 1925.

REC'D

22 MAY 25

REASURY;
(J. McC. CRAIG)

S.O.

Mr. Mr. Mr.

E.A. TRADE AND INFORMATION BUREAU.

Agrees in principle to establishment of office for an experimental period of two years. Sees no reason why Col Franklin should have his emoluments increased and thinks office premises could be obtained at a less figure. Remarks as to salaries of staff.

Mr. Mr. Mr.

U.S. of S.

Perm' U.S. of S.

Perk U.S. of S.

Secretary of State.

Previous Paper

MINUTES

This is quite the old time.

Col. Franklin already considered his needs but understated & was pleased D.T. Blake & a class I host. He also considers that his own salary was fixed too low originally. These points are not for us, but, knowing them, I am impressed with the responsibility as well as the wisdom of getting something for nothing.

He has told me how he thought the report & will actually go on practice. I can get his views on basis of necessary, and it seems

M 22099

19 JUN 1925

4 JUL 1925

*Am. Bond. (40%)
x do. Secas. cons.
copy & above to bk of Bk. (40%)
Reminds to Secas. cons. - 4 JUL 1925 - 1925*

Subsequent Paper

OAC 26706

the meeting and shall have
be even in "feed the birds" line,
I be interested about to see how
over for himself.

Spokane
Montana

I think the choice lies between
a 500 letter mail as I have drafted
and sending in the office letter
with joint representations by CO
S.D.T. Ministers, that the scheme
must not be tampered with.

77 by the former.

Oct. 23 5.25.

My
Dear

W. S. Mackay
P.O. Green

We saw Mr. Craig today.

(1) Stenographers. We agreed beyond
£200 is a maximum, will not be
exceeded without further reference to
Treasury.

(2) Mr. Franklin's £700.

The Treasury view is that
might obtain nothing extra. That we
was getting, in salary, bonus, & allowance
the equivalent of about £1800 - even
if doing work which was more
than advantage of E.A. than of the U.K.

and that the proper arrangement
(which they would not pass now) was
that E.A. should retain the privilege
of work for present cost.

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I mentioned that Mr. Franklin
had suggested that his new
amenities might, to the extent
of £500 a year, be covered by
subsidies (5 months at 30%) £250
and representation allowance £250,
anything over being money which he
could ^{save} and would take care to
save, in lieu of his low
pensionable salary & his exp.

Mr. Craig, in conversation, said
that Mr. Franklin had to him
any loss; but the answer was that
this only represented the local
allowance which he should still
receive. Also Mr. Craig only had
the extra expense ("representation")
of £100 for the 5 months, which
is probably too low; and ultimately
said that he would be prepared
to discuss the Treasury to give
to £600. We pointed out that
this only left, in Mr. Craig's favor,

down below its
net rate

£250 for the extra responsibility,
we refused to accept it as adequate.

The real objection seems to be
that other, less efficient, Trade
Commissioners would demand an
increase. Our reply was that other T.C.s
are not employed by the Govt to which
they are ~~not~~ accredited, as it is
proposed to employ Col. Franklin, but
~~Col. Franklin~~

the Craig repeated his point that
Col. Franklin is practically not working
in S. A. any way.

I pointed out that if he didn't
get Col. Franklin we should have
to pay up to £2000 - you for
any one who would be worth while.
The Craig thought he could get one
for £600 & would not be persuaded
that such a man would not be
worth while.

We then only put the point
forward for discussion. I cannot
say that Col. Franklin would
refuse to accept the salary of £600,
but I hope that the £250 figure will
be

It is difficult to take
further argument
seriously. The answer
"Let them go."

be retained, the latter will be
with a £1000 salary in the S. A. or
the Ministry for which that
in spite of the discussion it is not
considered feasible to offer less. If that
is done, it would be necessary at the
same time to let the Craig know.

Wed. 29.5.25

1/11/25

30.5.25

30.5.

1/2 1/6

I certainly wish a letter signed
by you is called for in this.
I regard it essential to the
success of the scheme to secure Col.
Franklin & to pay him adequately.

1/2 1/6

Remind Trus. 4f.

W.C. Brown

3.7.25

W.C.



23380

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REC'D
TREASURY MAY 25
MEMBERS,
WHITEHALL.

21st May, 1925.

Dear Bottomley,

We have considered the proposals contained in the draft letter, enclosed with your letter of the 19th instant, as to the establishment in this country of an East African Trade and Information Bureau.

We are willing to agree in principle to the establishment of an office, on the lines proposed for an experimental period of two years, at the end of which period we consider that the matter should be reviewed, in regard to the methods of co-operation with the Department of Overseas Trade, and no doubt also from the point of view of the contributing protectorates.

This is of course subject to their shares of the cost being forthcoming from the Territories concerned. So far as concerns the Territories where finances are subject to Treasury control we shall not object to a charge on their funds.

The

Bottomley Esq., C.M.G., O.B.E.,
Colonial Office.

The details of the scheme however seem to us to require revision. We agree that the arrangement whereby Colonel Franklin should divide his time between Nairobi and London is probably the best way of inaugurating the new office successfully, though experience alone can decide whether this plan is the best permanent arrangement. But we see no reason at all why this officer should have his emoluments increased. He won't do more work in the aggregate with two long ocean voyages in the year and he will in fact spend more of his days at home instead of in the tropics.

We inclined to think that you could get an office which should meet your demand for a good position for a good deal less than the figure proposed. No doubt the Office of Works would be willing to assist you on this point.

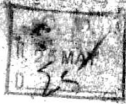
On a much smaller point, the usual rates for competent shorthand typists are well below £200; we do not know enough to judge whether the fairly high salaries proposed for the Deputy and Office Superintendent are no more than is reasonable.

Yours sincerely,



Downing Street,

25 May, 1925.



W/S family of

Dear Craig,

I have your letter of the 21st of May about the East African Trade and Information Bureau.

DRAFT. for com

CRAIG, ES.

Meeting

MINUTE.

We see no objection to the arrangements now contemplated being for two years, in the first instance, so far as the methods of co-operation of the Overseas Trade are concerned, but and we are, however, confident that from the point of view of the contributing protectorates this reconsideration will not affect the position materially, as the value of the work of the Bureau is likely to have been established by then.

Mr. BOTTOMLEY. 23/5/25

Mr. *Eraser* 25/5
Stuckley 25/5
Sir J. Shuckburgh.

Sir G. Grindle,
Sir H. Lambart
Sir J. Musterton Smith,
Sir O. Stanley Jones
Lord Arnold.

Mr. Thomas.
W. A. ...

As regards the office

Franklin is doing everything he can to find

find a suitable office at a reasonable
price and he is in touch with the Office
of works in this matter. ^{present} His idea

is to get a temporary office (which
need not have a window for display

purposes) to carry us over the Wembley

period, and so have ample time in which

to find a permanent office without having

to pay too much for it. As regards the

salaries which we have put down, they ^{are} err

on the side of safety, and we must see

what we can get for our money; but I think

that for a staff the senior members, of whom

must have a high order of ability and the

junior members be capable of something

more than ^{mere} routine work, the amount

~~proposed~~ ^{is} ~~proposed~~ ^{to} be excessive.

This leaves the question of

Franklin ^{himself}, to be dealt with, and

I may say that I should lose all

enthusiasm for the scheme if it were

necessary to ask him to undertake the

work without any additional remuneration.

It

is the advantage of the state, but he
is not ~~to be~~ ^{to be} ~~expected~~ ^{expected} to have
any ~~responsibilities~~ ^{responsibilities} which will as
far as we can ~~leave~~ ^{leave} no holidays
except the voyages without increasing
his remuneration. We sincerely hope
that you will not press this objection
to the scheme. For the moment I have
not put your objection to the Ministers
but I feel sure that they would with a
very great regret feel compelled to
abandon the idea of obtaining Colonel
Franklin's services to this purpose,
and the consequence, as you will
realise, would be very expensive.

His expenses of
"representation" would be
very heavy, and I very much
doubt if there would be
much ~~in the~~ ^{in the} ~~event~~ ^{event} of
his ~~acceptance~~ ^{acceptance}.

Yours sincerely
W. C. BOTTOCKLEY

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Downing Street,

19 June, 1925.

Dear Craig,

Since the ~~of~~ of your letter of the 21st May, and our subsequent talk to ~~you~~ on the East African Trade and Information Bureau, the matter has gone up to the Ministers here, and I think it right to let you know that our proposals are being sent in officially to the Treasury with a semi-official letter from the Secretary of State to the Chancellor of the Exchequer.

yours sincerely,

(Signed) W. C. BOTTOMLEY.

Mc CRAIG ESQ.

Mr. Allen }
Mr. Green } £6.25.

Mr. Strachey 1/3
J. Shuckburgh.

Mr. O. Davis.

Mr. G. Grindle.
H. Lambert 15
Mr. J. Macdonald Smith.

Mr. Ormsby-Gore 15.6. 1922

Mr. Amery. 15.6. 1922

Qty. for Mr. Amery's sig.

C. D.
R 19 JUN
1922

DOWNING STREET,

19 June 1922

DRAFT.

Payable
to the order of
Mr. S. Churchill,
M.P.

my dear Winston

Please find time to look at the

official letter to the Treasury with regard to an East African Trade Bureau, of which I enclose a copy. The point I am anxious about is the proposal that

Colonel Franklin, who is the indispensable man for the job, should get in addition to his existing pay from Imperial funds, a non-pensionable allowance

of £900 a year. I think it is absolutely essential that Franklin, who is worth much more than he will then be

getting.

*copy of letter to Treas. ✓
(dft. on 18144 can now be copied - see minutes).*

on Treasury 23360/22 En

*would return to the
at once to let
I might know.
(Mtd.) H.T.A.*

...ing should be secured and that
... should be properly paid. I am
... certain that, if, instead of
... remaining the posts of Trade Commissioner
... in East Africa and head of the Bureau,
... we tried to get another man for the
... latter, £2000 a year is the least we
... could offer to obtain the kind of man
... we want. I understand the Treasury
... think £600 a year enough, but I fear
... that if that is forced on us, the whole
... scheme of which I have great hopes may
... be spoiled.

Yours Ever
(s) L.S. Amery

18664
Bottomley 30/4/25
Green 1/5/25
See No/22094 Paid for compensation
Glen Craig, Treasurer, as referred in sub
This can now be
Copied for signature
19 MAY 1925
651
Downing Street,
19 May 1925

DRAFT:

THE SECRETARY,
TREASURY.

Sir,

I am directed by Mr. Secretary Amery to request you to inform the Lords Commissioners of the Treasury that, during the last few years, the Secretary of State for the Colonies has been urged by the Government of Kenya to approve of expenditure for the purpose of establishing an office in this country which will advise enquirers as to opportunities in East Africa for British trade and settlers and which will generally encourage the development of East Africa by making its products and possibilities more widely known in this country.

2. The nature of such an office, and the desirability of establishing it, are indicated in the accompanying extract from the Report of the

copy (in plain off form) to J. M. & B. King (Secy) - 19 MAY 1925
copy to all of Secy - 19 JUN 1925 (4/6)

East Africa Commission, which is ~~about to be~~
in Cmd 2357
published. It will be observed that, although
the prime movement in the matter has been from
Kenya, the Commission are strongly of opinion
that its value will be general to the whole of
East Africa, and in this opinion the Secretary of
State concurs.

3. The project has been pressed on the
Secretary of State by the Government of Kenya,
both in connection with the opening of the
British Empire Exhibition last year and in con-
nection with its revival in 1925. On the first
occasion, the Government of Kenya were pressed to
participate in the Exhibition, and to leave over
the establishment of an office in London for
further consideration when the proposal had been
more fully worked out. On the second occasion,
the consent of Kenya to participate in the Exhibition
of 1925 was definitely coupled with the establish-
ment of the office and the Secretary of State agreed
in principle to this condition. It is obvious,
indeed, that the value of the East African Section

of

of the Exhibition will be largely lost if there is no permanent office in which the interest shown in the Section and the enquiries made can be followed up.

As a result of discussion with the Governments concerned and with representatives of the Department of Overseas Trade, following upon the recommendations made by the East Africa Commission, I am to request you to put before Their Lordships the accompanying proposals for the establishment of the Office.

(1) The Secretary of State attaches the greatest importance to making use in this matter of the experience of Lieutenant Colonel W. H. Franklin, His Majesty's Trade Commissioner in East Africa, and the connections which he has already established with persons in this country who are interested in the trade in East African produce. It is recognised that the expenditure in connection with Colonel Franklin's present

appointment

It is therefore proposed that the new Office in London shall be placed under the charge of Col. Franklin, who will retain his appointment as Trade Commissioner in East Africa, and will spend approximately half his time in the United Kingdom.

appointment cannot be increased by virtue of the extension of his duties which is now proposed, and that any additional expenditure in connection with his Office at Nairobi must be met from East African funds. After consultation with the Department of Overseas Trade, it is proposed that the present Chief Clerk at Nairobi should be made a Deputy to the Trade Commissioner, and that he should receive from East African funds a non-pensionable allowance at the rate of £250 ^{per annum} in respect of his extra responsibilities. An additional clerk will be necessary at Nairobi and his salary (estimated provisionally at £400 inclusive), will also be a charge on East Africa funds. It is proposed that the additional passage expenses which will arise through Colonel Franklin travelling between East Africa and this country every year, should be met by the payment of £200 annually from East African funds, which, in the opinion of the Department of Overseas Trade, will be sufficient to cover the extra cost.

These charges relate definitely to the maintenance of Colonel Franklin's work in East

Africa

Africa and will, therefore, appear in the Vote of the Department of Overseas Trade. The payments due from East Africa will be in the nature of a reimbursement to that

(2) With regard to the personal charges in connection with an East Africa Office in London, East African funds will bear a non-pensionable allowance of £900 per annum to Colonel Franklin and the following charges (which are necessarily provisional until the actual selection of candidates can be taken up) for his Staff:

Deputy to Colonel Franklin	£1,000 p.a.
Office Superintendent	£600 to £700 p.a.
2 Stenographers	£400 p.a.
Commissionaire	£150 p.a.

(3) On the above basis, the personal charges to be borne by East Africa will be £3,800 per annum. It is anticipated that the charges for printing, advertising, travelling in this country, etc. will amount to about £1,500 per annum. The charge for office rent, rates, lighting, etc. is, at present,

present, very uncertain, as it is desired by the Government of Kenya that the office should be in as good a position as possible and the rents for such accommodation are very high. The matter is still under enquiry, but, for present purposes, it may be assumed that the charges on this account will be between £4,000 and £5,000 per annum.

(4) The Government of the Colony of Kenya is prepared to contribute £5,000 per annum for this service, and the Uganda Railway have agreed to contribute one-quarter of the cost of the service up to the maximum of £2,500 per annum. The Government of Uganda have agreed to participate in the scheme provided that other Dependencies than Kenya also participate, and it is considered that the contribution of £1,000 per annum, suggested in the Commission's report will be suitable. The Government of Zanzibar have agreed to participate to the extent of an annual contribution of £500. The Government of Nyasaland have welcomed the scheme, and Mr. Amery considers that a contribution of £200 per annum from Nyasaland will be amply justified by the assistance which the Protectorate will

will derive from the Office. The Government of Northern Rhodesia have expressed doubts whether their interests would benefit sufficiently by the scheme to justify a contribution towards its cost. Mr. Amery considers that it would be regrettable, even if it were possible in practice, that any part of the East African group should be left out, but for the present he is not prepared to ask that Northern Rhodesia should make any contribution. That Protectorate will have the benefit of the services of the Office, but will not contribute until the value of those services and the financial position of the Protectorate can be shown to justify such contribution.

The Governor of Tanganyika has expressed a doubt whether that Territory would derive any real benefit from the scheme, but his view would appear to have been formed under the impression that the Kenya proposal was one for attracting prospective settlers to

to the Colony, a service which would certainly have no great application in the case of Tanganyika. After the discussions which have taken place with Colonel Franklin and the Department of Overseas Trade, Mr. Amery is convinced not only that the new office would be of steadily increasing service to Tanganyika in bringing to notice its great possibilities of production and in interesting British capital for its development, but also that in the practical working of the Office it would not be possible to distinguish between Tanganyika and the older Dependencies in East Africa. Actually, the staff of the Office would be compelled to assist enquirers in matters relating to Tanganyika to the best of their ability, and it is essential, therefore, that they should be as fully in touch with the Government of that Territory and possess as complete a knowledge of its progress and prospects as in the case of the other Dependencies. In deference to the views of the Governor, however, Mr. Amery does not suggest that in the first apportionment towards contributions

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contributions of the cost of the office, the Tanganyika share should be put at more than £50,000, which, it will be observed, makes £10,000 in all.

(5.) The sum of £10,000 per annum will, on the outline of expenditure given in this letter, be sufficient to cover all the expenditure in connection with the maintenance of the office. Mr. Amery would propose that the contributions for the first year should run from the beginning of the financial year of each Dependency concerned. In this way, a sum over and above the current expenses will be available towards the initial cost of establishing the office.

5. He trusts that he may have Their Lordship's approval to the creation of a service which, in his opinion, is already much needed and which will be of great value in stimulating the development of the Dependencies in East Africa. As it