

1925

E. AFRICA

613

REASURY;  
(J. McC. CRAIG)

S.O.

DATE  
21st May 1925.

23380

REC'D  
MAY 22 1925

PLATION:—

E.A. TRADE AND INFORMATION BUREAU.

Mr. *Stolley*  
U.S. of S.

Agrees in principle to establishment of office for an experimental period of two years. Sees no reason why Col Franklin should have his emoluments increased and thinks office premises could be obtained at a less figure. Remarks as to salaries of staff.

MINUTES

*This is quite blue also being*  
*Col. Franklin already considered*  
*all means had indicated*  
*was proposed D.O.T. because it a*  
*Class I post. He also considered*  
*that his own salary was fixed too*  
*low originally. These points are not*  
*for us, but, knowing them, I am*  
*impressed with the possibility as well*  
*as the likelihood of getting something for*  
*nothing.*  
*He has told me how he thinks*  
*the report will actually go in*  
*practice - I can get his views on*  
*basis of necessary.*

19 JUN 1925

4 JUL 1925

*Rec. -*  
*Am. Amb. (Mo)*  
*x So. Treas. - cons.*  
*copy x above to H. of Ind. - (So)*  
*Reminder to Treas. - cons. - 4 JUL 1925 -*

Subsequent Paper

Vol. 26706

and that the proper arrangement  
(which they would not pass now) was  
that E. A. should receive the equivalent  
of some of the present cost

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I mentioned that Mr. Franklin  
had suggested that his new  
arrangements might, to the extent  
of £500 a year, be considered to <sup>be</sup> ~~be~~  
substance (5 months at 30%) ~~at~~ £250  
and representation allowance £250,  
nothing on being <sup>any</sup> ~~any~~ <sup>being</sup> ~~being~~ <sup>which</sup> ~~which~~ <sup>he</sup> ~~he~~  
<sup>said</sup> ~~said~~ <sup>and</sup> ~~and~~ <sup>he</sup> ~~he~~ <sup>would</sup> ~~would~~ <sup>take</sup> ~~take~~ <sup>care</sup> ~~care~~ <sup>to</sup> ~~to  
and, in view of <sup>the</sup> ~~the~~ <sup>his</sup> ~~his~~ <sup>low</sup> ~~low~~  
pension or salary, <sup>of</sup> ~~of~~ <sup>his</sup> ~~his~~ <sup>age</sup> ~~age~~.~~

Mr. Craig, as to <sup>the</sup> ~~the~~ <sup>arrangement</sup> ~~arrangement, <sup>found</sup> ~~found~~  
that Mr. Franklin had to take  
any loss; but the answer was that  
this only represented the local  
allowance which he draws while  
in Kenya. Also Mr. Craig <sup>is</sup> ~~is~~ <sup>not</sup> ~~not  
the extra expense (representation)  
at £100 for the 5 months, which  
is probably too low; and ultimately  
said that he would be prepared  
to discuss the Treasury to give  
to £600. We pointed out that  
this only left, in Mr. Craig's hands,~~~~

down below its  
net value

be retained & the letter sent in  
with a S.O. letter from the S. H. or  
his Ormsby Gore & that  
in spite of the discussion it is not  
considered possible to offer less. If that  
is done, it would be necessary at the  
same time to let his Cong. know.

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W. C. S. 29.5.25

J. H. G.

30.5

W. C. S.

I am certain that a letter signed  
by you is called for and that  
I regard it essential to the  
success of the scheme to secure Col  
Franklin & to pay him adequately

W. C. S.

Remind T. nos. 4.

W. C. S.

30.5

R. H.



23380

646

REC'D

TREASURY MAY 25 1925

WHITEHALL.

quote Regd. No.

21st May, 1925.

Dear Bottomley,

We have considered the proposals contained in the draft letter, enclosed with your letter of the 19th instant, as to the establishment in this country of an East African Trade and Information Bureau.

We are willing to agree in principle to the establishment of an office, on the lines proposed for an experimental period of two years, at the end of which period we consider the matter should be reviewed, in regard to the methods of co-operation with the Department of Overseas Trade, and no doubt also from the point of view of the contributing protectorates.

This is of course subject to their shares of the cost being forthcoming from the Territories concerned. So far as concerns the Territories where finances are subject to Treasury control we shall not object to a charge on their funds.

The

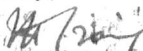
Bottomley Esq., C.M.G., O.B.E.,  
Colonial Office.

The details of the scheme however seem to us to require revision. We agree that the arrangement whereby Colonel Franklin should divide his time between Nairobi and London is probably the best way of inaugurating the new office successfully, though experience alone can decide whether this plan is the best permanent arrangement. But we see no reason at all why this officer should have his emoluments increased. He won't do more work in the aggregate with two long ocean voyages in the year and he will in fact spend more of his days at home instead of in the tropics.

We incline to think that you could get an office which should meet your demand for a good position for a good deal less than the figure proposed. No doubt the Office of Works would be willing to assist you on this point.

On a much smaller point, the usual rates for competent shorthand typists are well below \$200; we do not know enough to judge whether the fairly high salaries proposed for the Deputy and Office Superintendent are no more than is reasonable.

Yours sincerely,



Downing Street,



25 May, 1925

to family if

Dear Craig,

I have your letter of the 21st of May about the East African Trade and Information Bureau.

DRAFT. to Com

CRIG, ES

no objection to the arrangements now contemplated being for two years in the first instance.

Meeting

MINUTE.

the methods of co-operation of the African Trade are concerned,

Mr. BOTTOMLEY. 23/5/25

but and we are, however, confident that

Mr. Cragg 25/5  
Mr. Stanley 25/5  
Mr. J. Skuckburgh

from the point of view of the contributing protectorates this recon-

Mr. G. Grindle  
S. H. Law  
Mr. J. Masterton  
Mr. Arnold

sideration will not affect the position materially, as the value of the work of

Mr. Thomas  
Mr. Atkinson

the Bureau is likely to have been established by then.

As regards the office

Franklin is doing everything he can to

find

It is his habit to employ his leave  
 to the advantage of the State, but he  
 must not surely be expected to take  
*assume for nothing*  
 on new responsibilities which will, so  
 far as we can see, leave no holidays  
 except the voyages without increasing  
 his remuneration. We sincerely hope

that you will not press this suggestion  
 to the scheme. ~~At the moment I do~~  
 not put your objection to the Ministers  
 but I feel sure that they would with  
 very great regret feel compelled to  
 abandon the idea of obtaining Colonel  
 Franklin's services to this purpose,  
 and the consequence, as you will  
 realise, would be very expensive.

*His "expense of  
 representation" would be  
 very heavy, and I very much  
 doubt if there would be  
 much ~~any~~ *profit*  
*actual addition*  
 to the income.*

*Yours sincerely*  
 (Signed) W. C. BOTTOLEY

press / 233 x 25  
BA

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Downing Street,

19 June, 1925.

Dear Craig,

Since the date of your letter of the 21st May, and our subsequent talk ~~to you~~ on the East African Trade and Information Bureau, the matter has gone up to the Ministers here, and I think it right to let you know that our proposals are being sent in officially to the Treasury with a semi-official letter from the Secretary of State to the Chancellor of the Exchequer.

*yours sincerely*

(Signed) W. C. BOTTOMLEY

Mr C. CRAIG ESQ.



Mr. Allen } £.6.25.  
Mr. Green }

*Just*

*John C*

Mr. Strackey. 13

Mr. J. Shuckburgh.

Mr. C. Davis.

Qto. for Mr. Amery's sig.



Mr. G. Grindle.

H. Lambert 15  
Mr. J. Masteror Smith.

Mr. Ormsby-Gore 15.6.25

Mr. Amery. *for 1926*

DOWNING STREET,

19 June 1925

DRAFT.

on 'ble  
on S. Churchill,  
M.P.

Please find time to look at the  
official letter to the Treasury with  
regard to an East African Trade Bureau  
of which I enclose a copy. The point I  
am anxious about is the proposal that  
Colonel Franklin, who is the  
indispensable man for the job, should get  
in addition to his existing pay from  
Imperial funds, a non-pensionable allowance  
of £900 a year. I think it is  
absolutely essential that Franklin who  
is worth much more than he will then be  
getting.

*of letter to Frens. ✓  
(aft. 18144 can  
now be copied - see  
minutes).*

*on Trans/23380/25*

return to the  
at once to let  
sig know.  
(Ind.) H.T.A.

Bottomley 30/4/25.

Green 1/5/25

Stacey 4/5

Shuckburgh.

Davis.

Grindle.

Hasterton

Ormsby-Gore.

Amery.

Head 23380/25 Ex.

18204

See No/22099. Passed for communication

Gen Craig, Treas, as attached in file

Wed 16.5.25

This can now be copied for signature

23380 MAY 21 1925

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4  
19 MAY 1925  
22099  
25.25

*[Handwritten signature]*

Downing Street.

9 May 1925

DRAFT.

THE SECRETARY,

TREASURY.

SIR,

I am directed by Mr. Secretary Amery to request you to inform the Lords Commissioners of the Treasury that, during the last few years, the Secretary of State for the Colonies has been urged by the Government of Kenya to approve of expenditure for the purpose of establishing an office in this country which will advise enquirers as to opportunities in East Africa for British trade and settlers and which will generally encourage the development of East Africa by making its products and possibilities more widely known in this country.

2. The nature of such an office, and the desirability of establishing it, are indicated in the accompanying extract from the Report of the

copy in plain aff form to J. M. S. copy to H. of Ex. - 19 JUN 1925 (1/10)

East

East Africa Commission, which is ~~about to be~~ <sup>has just been</sup>

<sup>is Cmd 2387</sup>

published. It will be observed that, although

the prime movement in the matter has been from

Kenya, the Commission are strongly of opinion

that its value will be general to the whole of

East Africa, and in this opinion the Secretary of

State concurs.

3. The project has been pressed on the

Secretary of State by the Government of Kenya,

both in connection with the opening of the

British Empire Exhibition last year and in

connection with its revival in 1925. On the first

occasion, the Government of Kenya were pressed to

participate in the Exhibition, and to leave over

the establishment of an office in London for

further consideration when the proposal had been

more fully worked out. On the second occasion,

the consent of Kenya to participate in the Exhibition

of 1925 was definitely coupled with the establish-

ment of the office and the Secretary of State agreed

in principle to this condition. It is obvious,

indeed, that the value of the East African Section

of the Exhibition will be largely lost if there is no permanent office in which the interest shown in the Section and the enquiries made can be followed up.

4. As a result of discussion with the Governments concerned and with representatives of the Department of Overseas Trade, following upon the recommendations made by the East Africa Commission, I am to request you to lay before Their Lordships the accompanying proposals for the establishment of the Office.

(1) The Secretary of State attaches the greatest importance to making use in this matter of the experience of Lieutenant Colonel W. H. Franklin, His Majesty's Trade Commissioner in East Africa, and the connections which he has already established with persons in this country who are interested in the trade in East African produce. It is recognised that the expenditure in connection with Colonel Franklin's present

appointment

*It is therefore, hoped that the new Office in London shall be placed in the charge of Mr. Franklin, who will retain his appointment as Mr. Franklin's representative in East Africa and will spend approximately half his time in Africa and half his time in the United Kingdom.*

Africa and will, therefore, appear in the Vote of the Department of Overseas Trade.

The payments due from East Africa will be in the nature of a reimbursement to that Vote.

(2) With regard to the personal charge in connection with an East Africa Office in London, East African funds will bear a non-pensionable allowance of £900 per annum to Colonel Franklin and the following charges (which are necessarily provisional until the actual selection of candidates can be taken up) for his Staff:

Deputy to Colonel Franklin	£1,000 p.a.
Office Superintendent	£600 to £700 p.
2 Stenographers	£400 p.a.
Commissionaire	£150 p.a.

(3) On the above basis, the personal charges to be borne by East Africa will be £3,800 per annum. It is anticipated that the charges for printing, advertising, travelling in this country, etc. will amount to about £1,500 per annum. The charge for office rent, rates, lighting, etc. is, at present,

will derive from the Office. The Government of Northern Rhodesia have expressed doubts whether their interests would benefit sufficiently by the scheme to justify a contribution towards its cost. Mr. Amery considers that it would be regrettable, even if it were possible in practice, that any part of the East African group should be left out, but for the present he is not prepared to ask that Northern Rhodesia should make any contribution. That Protectorate will have the benefit of the services of the Office, but will not contribute until the value of those services and the financial position of the Protectorate can be shown to justify such contribution.

The Governor of Tanganyika has expressed a doubt whether that Territory would derive any real benefit from the scheme, but his view would appear to have been formed under the impression that the Kenya proposal was one for attracting prospective settlers

to

contributions of the cost of the office, the Tanganyika share should be put at more than £800, which, it will be observed, makes £10,000 in all.

(5) The sum of £10,000 per annum will, on the outline of expenditure given in this letter, be sufficient to cover all the expenditure in connection with the maintenance of the office. Mr. Amery would propose that the contribution for the first year should run from the beginning of the financial year of each Dependency concerned. In this way, a sum over and above the current expenses will be available towards the initial cost of establishing the office.

5. He trusts that he may have Their Lordship's approval to the creation of a service which, in his opinion, is already much needed and which will be of great value in stimulating the development of the Dependencies in East Africa. As it

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