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1005

Date
912
Paper

NOV 14 1929

The copy of corre: with Mr. Simon, strongly recommends that Messrs. Mackinnon Mackenzie & Co. be offered the Agency on the... suggested in the corre: Copies of corre: have been sent to other Prots. Suggests portions payable to the different administrations should be reconsidered.

Mr. Butler

I am ~~and~~ sorry that I have had

to have to send this to you

by my mouth please be assured

Yrs.

2/16

Copy please place card to Mr. Simon

In most cases to Mr. Simon

1005

24054

see 110
10058 I have 15

The choice appears to lie between Messrs. Mackay Iron Mackenzie and Company (favoured by E.A.P.) and Messrs. Cowasjee Dissanayake and Brothers (favoured by Scottilard) because they have an office at Addis Ababa.

Messrs. Mackay Iron and Mackenzie's terms are so high that it is difficult to see how they could work out more economically than the present arrangement on the following table based on the figures of the ^{Department} ~~Department~~ ^{Government} ~~Government~~.

Messrs. Mackay Iron & Mackenzie & Co. Re. 1,14,000 = £1732 about	
of the Indian Government works	Re. 2000 = £400
Total	£1373 per annum
Messrs. Cowasjee Dissanayake & Bros. Re. 1,45,500 = £2973 about	
Indian Government's charges	Re. 6000 = £400
	£1373 per annum

Cost of present arrangement according to 1912-13 Estimates:

East Africa Protectorate share	£651 per annum
London	£196
Scottilard	£600
Hyderabad	£100
	£1547 per annum
	£1715

so that either offer represents an economy on the existing arrangements even without taking into account pension charges which of course must be added to the cost of the present system. The saving of the Agency, even to a private firm will be considerable in the event of Mr. ~~Scottilard~~ ^{Scottilard} on pension, but it is necessary to take care so that need not be taken into account.

Mr.

decided
about
in regard
to
the
matter

Mr. Simson considers that Messrs. Mackinnon Mackenzie and Co. is the better firm, and I think that that is likely, but from the Somaliland point of view Messrs. Cowasjee Dinshaw and Brothers have the advantage of having an agency at Aden and Berbera. The difficulty could be got over of course by splitting the work and giving the E. A. P. Uganda and Nyasaland business to Messrs. Mackinnon Mackenzie & Co. and the Somaliland work to Messrs. Cowasjee Dinshaw and Brothers, but it seems desirable to avoid doing this if possible.

The only thing to be done it seems to me, is to leave E.A.P. and Somaliland to fight it out, and I would

(1) telegraph to Somaliland, asking whether in view of further correspondence now sent him by the O.A.G. of the E.A.P. he now ~~recommends~~ ^{prefers} that Somaliland's work should be given to Messrs. Mackinnon Mackenzie & Co. or whether he still thinks that it should be given to Messrs. Cowasjee Dinshaw & Brothers, and ask him to send his views briefly by telegraph both to ~~me~~ and to the E.A.P.

(2) Tell O.A.G. of the E.A.P. that we have done this and ask him whether he sees any objection to dividing work if the Commissioner of Somaliland still prefers Messrs. Cowasjee Dinshaw & Brothers.

(3) Ask Governor ^{of Nyasaland} if they concur in the E.A.P. recommendation.

ASB
4/6

W. Read

when we get his reply we
go to the Treasury
Hab. July 2

for
see
J.H.
Flat

30th May 1912.

361

Sir,

With reference to your despatch No. 215 of the 17th ultimo and previous correspondence relating to the proposed abolition of the Protectorate Agency at Bombay, I have the honour to transmit herewith copies of letters, with their enclosures, which have passed between Mr Sinson and myself on the subject.

2. The result of these negotiations would appear to indicate the desirability of accepting the offer made by Messrs Mackinnon Mackenzie & Co. not only as being the most economical but as emanating from a firm, which is represented locally, a circumstance which will make communication in the future more expeditious and convenient. I would therefore strongly recommend that this firm be offered the Agency on the terms suggested.

3. You will perceive that Mr Sinson considers that the payment of Protectorate employes on leave in India should continue to be undertaken by the Agency and I agree with him that this would be the preferable course.

4. The Indian Contingents can however be left

out

Asst. General

1.3.12

Asst. General

26.4.12

Asst. General

8.5.12

ASST. SECRETARY

MR HARGREY, F.C., M.P.,

SECRETARY OF STATE FOR THE COLONIES,

DOWNING STREET, LONDON, S.W.

out of the scheme altogether or other arrangements for dealing with them have been completed.

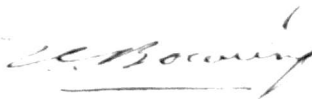
3. I have not yet had time to consult the other Protectorates concerned but I am sending this copy of this correspondence and I think that there is little doubt that they will assent to the proposals now put forward.

4. I am not sure that the figures given do not point to a readjustment of the proportions payable by the respective administrations and I would suggest that in issuing your final instructions to Mr Simpson his opinion might be asked on the matter.

I have the honour to be,

Sir,

Your humble, obedient servant,



ACTING GOVERNOR.

The Secretariat,

Nairobi,

12th March 1912.

CONFIDENTIAL.

Sir,

I have the honour to inform you that the following terms have been offered for the transaction of the business of the Bombay Agency for the African Protectorates, should it be decided to transfer it to a private firm,

Messrs Mackinnon, Mackenzie & Co.,

5% commission on purchase of stores,

2 1/2% commission on financial transactions,

an allowance for office establishment of Rs. 750 per mensem.

Messrs Cowanjee, Dinshaw & Co.

5% commission on purchase of stores and buying passages,

2 1/2% on advances and payment of leave salaries,

Rs. 10 for each official engaged subject to a minimum of Rs. 100 per mensem.

Messrs Anand.

5% commission on purchase of stores,

1% commission on other transactions,

Rs. 6 for each official engaged, and 1% interest on all payments unless a standing credit is kept with a local bank.

Messrs Grindlay, Green & Co. have also

asked

could be considered in this connection was have
 one of the following offers.

You will observe that the terms offered by
 Messrs. Messers, Messers & Co. are somewhat high
 particularly as regards the amount of \$1000 per
 week for office establishment, but given that this
 offer represents a very large sum in view of the
 fact that Messrs. Messers & Co., who are
 practically a branch of the firm, are established
 locally.

We are having questions as to a better
 position than I am to estimate the relative
 desirability of the four firms mentioned and I should
 be much obliged if you would interview their Bombay
 representatives as well as those of any other house
 of business which you may consider suitable.

It is very possible that some modification
 of the above quoted terms might be offered on the
 basis of a combined Agency for the four Protectorates.

I should be glad to receive the various
 matters as soon as possible and would also wish to
 have any thing it would take you to hand over to the
 firm eventually selected.

The Government Office suggest that arrange-
 ments might be made with the Government of India
 direct for the payment of Protectorates expenses on
 leave in that country and for the salaries and despatch
 of the Resident, Resident and Special Agents
 contingents.

and the Commission will be prepared to do so
at any time.

The Commission will also be prepared to
consider any other matter that may be
brought before it.

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consider any other matter that may be
brought before it.

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consider any other matter that may be
brought before it.

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consider any other matter that may be
brought before it.

2.

conclusion. Do you consider that such a scheme
could be feasible?

I hope etc.,

W. L. G. SMITH,

Chief Secretary.

BRITISH PROTECTORATES IN AFRICA

Raffles Street, Singapore

20th April 1912.

Your Excellency,

In acknowledging the receipt of your Excellency's letter No. S.122 Vol. II Confidential dated the 15th March 1912 I have the honor to inform you that I have interviewed (a) Mr. Gurnichal of Messrs. Messias Messias & Co. (b) Mr. P. S. Wilson of Messrs. Crickley Green & Co. and (c) Messrs. Messias Messias Messias and Messias Messias Messias of Messrs. Messias Messias & Co. of Lagos on the subject of the terms and conditions upon which they would take over the work of this office. - Mr. Gurnichal and Messrs. Messias are consulting their respective Head Offices in Calcutta and Lagos and on receipt of their final offer full details will follow. -

2. Messrs. Messias & Co. I have not communicated with as I do not consider them in any way suitable. - The confidential report I received about their firm from my Messias is reported to be worth about Rs. 2,000. - This is strictly Private and Confidential. -

3. I have abstained from communicating with any other firms as suggested in para 3 of your letter as I know of no others whom I should consider as suitable as the three mentioned above. -

4. I have also interviewed the Accountant General on the subject of the payments of Protectorate employees on leave in India and at his suggestion addressed the Government of India on the matter. - The payments of employees is so intimately bound up with extensions of leave, Medical Certificates, engagement of passages &c.

that

statements are appended showing what the payments would be to each of the firms who have applied for the work. - It should be noted that the "Commission on Imports" (i.e. Government) has not been taken into account in the estimate of Messrs. Wintley's terms as it would involve such research and delay, for very little profit if any.

- 1.- These statements show the following results:

Messrs. Mankinen Machine & Co.	Rs. 12000.-
Wintley Green & Co.	Rs. 20000.-
George Sinker & Son.	Rs. 14000.-

10.- This part of your Excellency's letter No. 2, 170 Vol. of date the 10th March 1912, Confidential, I understand that an expression of my opinion as to the relative desirability of the firms named is desired. - I recommend Messrs. Mankinen Machine & Co. as likely, as far as I am able to judge, to give the greatest satisfaction.

11.- The firms in question have been given to understand that I have no authority whatever, as yet, to make any definite arrangement and that I am not aware whether it is the intention of all four Protectorates to avail of the same firm services. - I have received no request from the Uganda, Nyasaland and Swaziland Protectorates to negotiate for them, but am of opinion that it will be found to the advantage of all to work through the same firm and that I shall be in due course informed by your Excellency if any further action on my part is desired.

12.- No reply has yet been received from the Government of India with reference to the proposed payment by them of employes on leave in this country.

I have etc.,
J.A. SIMONS,
Agent General.

Excellency the Governor,
British East Africa Protectorate.

To your Excellency the Governor, British East Africa Protectorate, Nairobi, Kenya, 10th March 1912.

I have the honor to acknowledge the receipt of your Excellency's letter of the 10th March 1912, Confidential, and in reply to inform you that the same has been forwarded to the Government of India for their consideration.

I am, Sir, very respectfully,
Your obedient servant,
J.A. SIMONS,
Agent General.

ed after stating the facts and circumstances of the case
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Messrs. Guthrie & Co.

Nairobi, 25th April 1912.

My dear Sirs,

With reference to our conversation of 18th instant that you kindly informed us Government were desirous of making a transfer of the Protectorates Agencies here to assist of your getting away and then you indicated you thought Government would agree to our proposal through our Indian Agents to do the work of the Protectorates here for $\frac{1}{2}\%$ commission on disbursements, $\frac{1}{2}\%$ on business of stores etc. purchased, and, an allowance of Rs. 750 per month, except with regard to the latter, where it was considered Rs. 500 should be charged, I wrote to Monteth in Calcutta and he replies that I may arrange for the Agencies being taken up on the terms indicated namely $\frac{1}{2}\%$, $\frac{1}{2}\%$ and Rs. 500 a month subject to confirmation of Lord Inchausti.

Subject therefore to your Principals agreeing to appoint us as their Agents on the terms named $\frac{1}{2}\%$, $\frac{1}{2}\%$ and Rs. 500 and to Lord Inchausti confirming our taking up the Agencies the matter may be considered as settled.

I understood from you today that you could only speak definitely with regard to the Agencies of the East Africa and Uganda Protectorates but that you thought it would be possible to arrange for the Agencies of the Nyasaland and Bechuanaland Protectorates also being transferred to us, and I trust this will be arranged as all estimates have been based on the present Agencies with your goods being transferred to us.

In reply to your verbal enquiry as to whether we would return rebates on freight, our answer is in the affirmative and also trade discounts as well. We would

only

asked to be considered in this connection but have made no definite offer.

You will observe that the terms offered by Messrs Mackinnon, Mackenzie & Co. are somewhat high particularly as regards the payment of Rs. 750 per mensem for office establishment, but apart from this their employment would be advantageous in view of the fact that Messrs Smith, Mackenzie & Co., who are practically a branch of the firm, are established locally.

You are however doubtless in a better position than I am to estimate the relative desirability of the four firms mentioned and I should be much obliged if you would interview their Bombay representatives as well as those of any other house of business which you may consider suitable.

It is very possible that some modification of the above quoted terms might be offered on the basis of a combined Agency for the four Protectorates.

I should be glad to receive the various tenders as soon as possible and would also wish to know how long it would take you to hand over to the firm eventually selected.

The Colonial Office suggest that arrangements might be made with the Government of India direct for the payment of Protectorate employees on leave in that country and for the raising and despatch of the Comptrolers, Surveyors and Uganda Indian contingents.

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contingents. Do you consider that such a scheme
could be feasible?

I have etc.,

MR. A.C. SMITH,

Acting Chief Secretary.

BRITISH PROTECTORATE IN AFRICA

2/
Mulle Street, Bombay

26th April 1912.

copy.

Confidential.

~~SECRET OF THE EASTERN ARMY~~

Your Excellency,

In acknowledging the receipt of your Excellency's letter No. S.172 Vol.II Confidential dated the 12th March 1912 I have the honour to inform you that I have interviewed (a) Mr. Gopalchand of Messrs. Madhooji Madhooji & Co. (b) Mr. P. B. Wilson of Messrs. Grimley Green & Co. and (c) Messrs. Gungajee Gungajee Dinshaw and Madhobai Gungajee Dinshaw of Messrs. Gungajee Dinshaw & Bros. of Aden on the subject of the terms and conditions upon which they would take over the work of this office. - Mr. Garmichael and Messrs. Dinshaw are consulting their respective Head Offices in Calcutta and Aden and on receipt of their final offer full details will follow. -

2. Messrs. Anand & Co. I have not communicated with as I do not consider them in any way suitable. - The confidential report I received about their firm from my Bankers is "Reported to be worth about Rs. 2,000." - this is strictly Private and Confidential. -

3. I have abstained from communicating with any other firms as suggested in para 3 of your letter as I know of no others whom I should consider as suitable as the three mentioned above. -

4. I have also interviewed the Accountant General on the subject of the payments of Protectorate employes on leave in India and at his suggestion addressed the Government of India on the matter. - The payments of employes is so intimately bound up with extensions of leave, Medical Certificates, engagement of passages &c.

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that I am very doubtful whether it could be worked successfully through the Accountant General's Department. - I do not think the Pay Department would undertake anything beyond the mere payment of Salaries and as these are beset with complications in connection with extensions of leave, returning within the period of the leave, medical certificates, booking of passages, wives and families, recoveries under various headings &c. &c. it seems impracticable to contemplate the mere payment from its apparatus without great confusion. - In actual practice I do not consider the scheme feasible for the payment of employees on leave in India. -

5. The raising and despatch of Indian Contingents and the various duties connected therewith have since some time been occupying the attention of the Indian authorities. - In September last an Officer first called here for information and details were supplied then and at subsequent interviews. - At whose initiative this was done is not known to me, but from enquiries now made of the Brigade Major complete plans for carrying on the work have been drawn up and forwarded to Head Quarters. - I see no reason why the raising and despatch of the Indian Contingents and the various details connected therewith should not satisfactorily be carried out by the Indian Government. - It might be to the advantage of the Protectorate however to let an officer having a knowledge of local conditions select the units of a fresh contingent. -

6. As far as this office is concerned I think the work could be handed over in a fortnight. -

I have &c.,

Sd. J.A. SIMON
Agent General.

Excellency the Governor,
British East Africa Protectorate,

WATJBI.

ADVICE IN CONFIDENTIAL MATTERS

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4.- ~~CONFIDENTIAL MATTERS~~ A copy of their letter dated the 27th May 1912 is enclosed together with a copy of my reply.- From your Excellency's letter No. S.170, Vol.II dated the 12th March 1912, Confidential it was understood that the minimum charge of Rs.100.- per annum applied to all the four Postgraduate Colleges but as it was pointed out to Mr. ~~CONFIDENTIAL MATTERS~~ that this minimum as specified in his firm's letter amounted to a charge of Rs.600.- per annum, he stated clearly that that is correct their intention being to add Rs.500.- per annum, and not Rs.1000.-

5.- In order to arrive at a proper comparison of the various office statistics of the work of the Agency during the 12 months ending the 31st of March 1912 were prepared of which a copy is appended for information.- The representatives of the three firms named required for ~~CONFIDENTIAL MATTERS~~ to guide them and they were each furnished with the figures which concerned them taken from these statistics.

6.- In para 6 of my letter of the 25th April (Confidential) I expressed my opinion that it would not be found practicable to arrange for the payment of employes on leave in India through the Government of India and as that assumption the payment to staff (Item No. 6 of the statistics) was taken as work which would fall upon any firm taking over the business.-

7.- It was also assumed that all work connected with the Contingents (i.e. Military work) would be taken over by the Government of India, e.g. Items 8, 9, 12, part of 14 and the whole of 15, shown in the Statistics of work of the Survey Agency for the 12 months ending the 31st of March 1912.-

8.- Based on these Statistics, comparative statements

statements are appended showing what the payments would be to each of the firms who have applied for the work. - It should however be pointed out that the "Commission on Indents" (i.e. stipends) have not been taken into account in the estimate of Messrs Crinley's terms as it would involve much research and delay, for very little profit if any.

- 1.- These statements show the following results;
- Messrs Mackinnon Mackenzie & Co. Rs.12075.-
- Crinley Green & Co. Rs.22500.-
- Langley Hinchey & Bros. Rs.14000.-

10.- This page 2 of your Excellency's letter No. 5. 170 Vol. 22 dated the 10th March 1912, Confidential, I understood that an expression of my opinion as to the relative desirability of the firms named is desired. - I recommend Messrs Mackinnon Mackenzie & Co. as likely, as far as I am able to judge, to give the greatest satisfaction.

11.- The firms in question have been given to understand that I have no authority whatever, as yet, to make any definite arrangement and that I am not aware whether it is the intention of all four Protectorates to avail of the same firms services. - I have received no request from the Uganda, Nyasaland and Somaliland Protectorates to negotiate for them, but am of opinion that it will be found to the advantage of all to work through the same firm and that I shall be in due course informed by your Excellency if any further action on my part is desired.

12.- No reply has yet been received from the Government of India with reference to the proposed payment by them of employes on leave in this country.

I have etc.,

J.A. SIMSON,

Agent General.

Excellency the Governor,
British East Africa Protectorate.

To Your Excellency the Governor, British East Africa Protectorate.
I have the honor to acknowledge the receipt of your Excellency's letter of the 10th March 1912, and in reply to inform you that the same has been forwarded to the Government of India for their consideration. I am, Sir, very respectfully,
Your obedient servant,
J. A. SIMSON,
Agent General.

Messrs Messers & Co.

Sunday, 29th April 1912.

My dear Messrs,

With reference to our conversation of 18th instant when you kindly informed us Government were desirous of making a transfer of the Protectorate Agencies here to admit of your getting away and when you indicated you thought Government would agree to our proposal through our Messrs Agents to do the work of the Protectorates here for 5% commission on disbursements, of the Invoices of stores etc. purchased, and, an allowance of Rs. 750 per month, except with regard to the latter, where it was considered Rs. 600 should be charged, I wrote to Monteth in Calcutta and he replies that I may arrange for the Agencies being taken up on the terms indicated namely 5%, 5% and Rs. 600 a month subject to confirmation of Lord Inchope.-

Subject therefore to your Principals agreeing to appoint us as their Agents on the terms named 5%, 5% and Rs. 600 and to Lord Inchope confirming our taking up the Agencies the matter may be considered as settled.-

I understood from you today that you could only speak definitely with regard to the Agencies of the East Africa and Uganda Protectorates but that you thought it would be possible to arrange for the Agencies of the Nyasaland and Somaliland Protectorates also being transferred to us, and I trust this will be arranged as all estimates have been based on the present Agencies with your goods being transferred to us.-

In reply to your verbal enquiry as to whether we would return rebates on freight, our answer is in the affirmative and also trade discounts as well.- We would
only

only act as Agents for the Protectorates and therefore
consider they are entitled to any subsidies or any trade
privileges which might be granted.

Yours sincerely,

(Sd) D. Carmichael.

L. S. ...

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20th April 1912.

Director of the Protectorate Agency.

My dear Sir Michael,

I thank you for your letter of the 20th instant intimating the readiness of your firm to undertake such work as the Protectorates represented by my office may wish to entrust to other hands, owing to the abolishment of my appointment on the following terms:-

1. On disbursements

of an Invoice of Stores &c. purchased and an allowance of £2,500 per month subject to confirmation by Lord Lugard.

2. As I explained in the course of our conversation it must please be understood that I have no authority to make any definite arrangement as yet, but I will transmit a copy of your letter to His Excellency the Governor of East Africa and in due course inform you of his decision. I will also enquire whether all four Protectorates, e.g. British East Africa, Uganda, Nyasaland and Somaliland are desirous of placing their affairs in the same hands for on that point I have not been informed.

Yours sincerely,

J.A. SIMON.

1. Sir Michael Esq.,

Messrs Messingon Mackenzie & Co.

1912 May 1st

THE PROTECTORATE OF THE EAST

Dear Sir,

I have the honor to acknowledge the receipt of your letter of the 29th inst. in relation to the proposed transfer of the Agency of the Protectorate represented by you in Bombay. I quite understand authority has not yet been given you to make any definite arrangements of transfer.

I am sorry to hear that you are unable to make any definite arrangements of transfer at this time. I will be glad to hear from you again when you are able to make any definite arrangements of transfer. I will also be glad to hear from you again when you are able to make any definite arrangements of transfer.

MACKENZIE, MACKENZIE & Co.

Bombay, 1st May 1912.

My dear Sir,

Thank for your favour of yesterday re transfer of the Agency of the Protectorate represented by you in Bombay.

I quite understand authority has not yet been given you to make any definite arrangements of transfer.

Yours sincerely,

G. H. Carmichael.

A. S. Simson Esq.,

Bombay.

THE PROTECTORATE OF THE EAST

Grindley, Green & Co.

Bombay, 23rd April 1912.

Dear Sirs,

With reference to our recent conversation re our undertaking the Bombay Agency of the East African Protectorates I have had an opportunity of discussing the matter with my partner, G.R. Johnston, subject to the confirmation of our Head office and (I think I must add) subject to our being able to secure a room in this building for the staff, we would be disposed to undertake the Agency for a remuneration of £200 a year apiece for the East Africa and the Uganda Protectorates and £200 a year apiece for the Swaziland and Nyasaland Protectorates. This works out at Rs.1750 a month, which I think we may fairly look to receive, estimating our expenses on about the basis of your present office exclusive of yourself, and allowing for the salary of an assistant we should have to engage and for our own supervision &c. We would prefer to have all four Protectorates, but we would not object to work the two larger ones alone - but we should not care to take the two smaller ones by themselves.

I return the memo you were kind enough to let me have to guide me. I suppose that if our offer is favourably received the final arrangements would be concluded in London between the Colonial Office and our Head Office: and I will place the latter in possession of our views &c. if you are disposed to suggest our doing so.

Yours sincerely,
Ed. P.R. Wilson.

Any commission on passage money, freights or indents to be equally divided between Government and ourselves.

Ed. P.R.W.

Ed. P.R. Wilson

Ed. P.R. Wilson

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Ed. P.R. Wilson

Printed & Co., London, W.C.

London, W.C. April 24th 1922.

Dear Sir,

With reference to the terms mentioned in the

letter of the 17th inst. I have had an opportunity of discussing the

matter with Mr. Wilson, and I am glad to say that

the terms proposed are in general acceptable to me.

I am glad to hear that you are prepared to take over the

work of my office, or such portion thereof as might be desired.

The terms proposed are in general acceptable to me.

I am glad to hear that you are prepared to take over the

work of my office, or such portion thereof as might be desired.

The terms proposed are in general acceptable to me.

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work of my office, or such portion thereof as might be desired.

The terms proposed are in general acceptable to me.

I am glad to hear that you are prepared to take over the

work of my office, or such portion thereof as might be desired.

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work of my office, or such portion thereof as might be desired.

The terms proposed are in general acceptable to me.

Confidential.

Apollo Street,

24th April 1922.

Dear Wilson,

I thank you for your letter of yesterday specifying the terms upon which subject to the confirmation of your Head Office you would be prepared to take over the work of my office, or such portion thereof as might be desired.

They will be passed on and Government's decision will be communicated to you in due course. It will probably be some time before this can be accomplished as various details have to be gone into.

Yours sincerely,

Ed. J.A. Simson.

Mr. Wilson Esq.,
Messrs Spindley Green & Co.,
Bombay.

CONFIDENTIAL

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CONFIDENTIAL

MR. D. DINSHAW & BROS.

23 Madhav Street,

Bombay, 3rd May 1912.

CONFIDENTIAL.

M. S. Simpson Esq.,

Agent General,

British Protectorates in Africa,

Appollo Street, Fort, BOMBAY.

Dear Sir,

We beg to acknowledge receipt of your confidential letter dated 18th instant., for which we thank you.

We beg to state that we understand from your letter under reply that His Excellency the Governor of British East Africa will be pleased to entrust us with the Agencies for the four Protectorates viz:-

East Africa, Uganda, Nyasaland, and Somaliland, on the following terms:-

That each Protectorate whichever is pleased to entrust us with their Agency will remunerate us on the following conditions.

5% commission on purchases for stores and booking of passages and freights,

2 1/2% commission on advances and payment of leave salaries.

Rs.10 for each official or man engaged, subject to a minimum of Rs.150 per month.

We shall be pleased to accept the Agencies on the terms above written and which is based on the figures submitted by you in your statement for the official year ending 31st March 1912.

We are, Sir,

Yours faithfully,
Dinshaw & Bros.

CONFIDENTIAL

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Confidential.

5th May 1912.

Transfer of Bombay Agency.

Dear Sirs,

I thank you for your letter dated the 3rd instant specifying the terms upon which you are prepared to undertake the work of any or all of the East Africa, Uganda, Nyaland and Somaliland Protectorates from your office. I understand the minimum charges of Rs. 200 per month apply to each Protectorate in addition to the 10% Her Majesty's Customs duties on our introduction.

I have no authority to come to any definite arrangement as yet, but am forwarding a copy of your letter to His Excellency the Governor of East Africa and will advise you as soon as I hear further.

I am,

Dear Sirs,

Your obedient servant,

Ed. J.A. Simson,

Agent General.

Messrs Gowanjee Dinshaw & Brothers,
Bombay.

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Dear Sir,

I thank you for your letter dated the 14th inst. regarding the matter of the proposed extension of the term of office of the members of the Board of Directors of the United States Trust Company. I am sorry to hear that you are unable to agree with the Board on this point. I am sure that the Board will continue to act in the best interests of the company and its shareholders.

I am, Sir, very respectfully,
 Yours truly,
 J. Edgar Hoover

ORGANIZATION OF THE WORK OF THE
 BUREAU OF INVESTIGATION
 FOR THE 12 MONTHS ENDING
 31st March 1912.

CONFIDENTIAL

- (1) Number of Letters received from 1st April
1911 to 31st March 1912 4127
- (2) Number of Applications received from 1st
April 1911 to 31st March 1912 1849
- (3) Number of Letters sent from 1st April 1911
to 31st March 1912

East Africa Protectorate

Local	2280	
Protectorate	<u>502</u>	2882

Uganda Protectorate

Local	1248	
Protectorate	<u>326</u>	1574

Somaliland Protectorate

Local	656	
Protectorate	<u>322</u>	978

Nyasaland Protectorate

Local	124	
Protectorate	<u>121</u>	245

General

Local		<u>607</u>
		<u>5986</u>

LET TO HOW LET TO CERTIFICATE

YUGANDA YAMBE

ORIGIN METHOD AS LET HOW

.1241 HOWS PAID

1947

1948

1949

1950

1951

1952

1953

1954

1955

1956

1957

1958

1959

1960

1961

1962

1963

1964

1965

1966

1967

1968

(4)

Accounts.

East Africa Protectorate, 120 Sheets in duplicate	236 sheets
Uganda " 75 Sheets, one copy	75 "
Somaland " 55 Sheets do.	55 "
Nyasaland " 45 Sheets, in duplicate	90 "
Total	456 Sheets

(1)

(4)

(5) Military Units paid and Total Sum.

Protectorate	Units	Amount.
Uganda	20	Rs. 3559.10.5
Somaland	10	Rs. 2908. 9.11
"	15	256. 0. 0
" (Mushungu)	575	107729. 9. 5
Nyasaland	1	1751. 1. 6
Total		Rs. 118052. 9. 5

(4)

(6) Staff paid and Total Sum.

Protectorate	Units	Amount
East Africa	207	Rs. 36956. 6. 5
Uganda	60	" 9800.15.11
Somaland	20	" 29497. 5. 4
Nyasaland	12	" 5806. 1. 6
Total		Rs. 46200. 15. 0

(7) Savings Bank Payments and Payments w/o Sterling Drafts.

Somaland Protectorate.

Savings Bank	Rs. 15050.10.0	
Money Order Account	" 2829. 1. 0	Rs. 44349.15.0

Nyasaland Protectorate.

Savings Bank	Rs. 15055. 0. 0	
Sterling Drafts	" 10215.11.0	" 25270.11.0

Rs. 47025.15.0

Accounts

East Africa Protectorate, 128 Weeks in duplicate 222 sheets

Uganda " 70 Weeks, one copy 70 "

Somalia " 65 Weeks 65 "

Kenya " 65 Weeks in duplicate 130 "

East Africa Protectorate

Uganda

Somalia

Kenya

Kenya

Somalia

Uganda

East Africa Protectorate

Kenya

Somalia

Uganda

East Africa Protectorate

STATE MEMBERS LISTED BY PROVINCE.

(8)

East Africa Protectorate.

Men engaged 12 paid Rs. 1416. 8. 0

Artisans engaged 124 " " 5100. 8. 0

Men re-engaged 4 " " 878. 11. 0

140

Rs. 6990. 8. 0

Uganda Protectorate.

Men engaged 17 paid Rs. 4152. 8. 0

Artisans engaged 6 " " 304. 0. 0

Men re-engaged 10 " " 553. 8. 0

33

" 5257. 13. 0

Somalia Protectorate.

Men engaged 4 paid Rs. 426. 8. 0

" 426. 8. 0

Kyasaland Protectorate.

Men re-engaged 1 paid Rs. 1500. 0. 0

Total men engaged 178.

" 1500. 0. 0

Rs. 14184. 8. 0

(see 7d) Remains unpaid

188	East Africa Protectorate	Rs. 555. 3. 2
17	Uganda Protectorate	" 994. 0. 6
406	Somaliland Protectorate	" 257. 12. 0
3		
<u>188</u>	<u>Total</u>	

(Total value of goods)

68	East Africa Protectorate	
221	Uganda Protectorate	
7	Somaliland Protectorate	
<u>296</u>	<u>Total</u>	

Total value of imports

01.9	East Africa Protectorate	
0	Uganda Protectorate	
0	Somaliland Protectorate	
0	Somaliland Protectorate	
<u>0</u>	<u>Total</u>	

0.01.22222.22

(Money Order)

11.0.2045.22

Total freight paid on Goods shipped.

East Africa Protectorate	Rs. 555. 3. 2	
Uganda Protectorate	" 994. 0. 6	
Somaliland Protectorate	" 257. 12. 0	Rs. <u>795. 7. 8</u>

Total Expenses paid (by Sea).

East Africa Protectorate	Rs. 2222. 0. 0	
Uganda Protectorate	4000 0. 0	
Somaliland Protectorate	11000 0. 0	
Somaliland Protectorate	200. 0. 0	Rs. <u>2700. 0. 0</u>

(12) Total Rail Warrants paid.

Uganda Protectorate	15 Rs	100. 10. 0
Somaliland Protectorate	129 "	2492. 10. 0
Somaliland Protectorate	4 "	47. 3. 0

149

Rs. 2700. 7. 0

Total weight of goods shipped

100,000 lbs
50,000 lbs
50,000 lbs

Total weight of goods received

100,000 lbs
50,000 lbs
50,000 lbs

Total bill payable

100,000 lbs
50,000 lbs
50,000 lbs

100

My commission on 100 packages (2nd class) engaged during
the year ending 31st March 1912 amounted to Rs. 2000.00.

COMPARISON OF TERMS.

Messrs Mackinnon Mackenzie & Co's Terms.

1140-

(1) Total value of Indents

Rs. 60000 @ 2%

Rs. 3141

(a) Paid to Staff

Rs. 5820

(b) Persons engaged paid

14104

(c) Sea passages paid Rs. 50000

Less Military say @ 20000 @

29700

(d) Sea freights paid @ 2%

7240

123360

• 3334

Monthly allowance Rs. 400

• 5000

Rs. 12478

STATE TO MESSRS

Messrs Mackinnon Mackenzie & Co's Terms.

1) Total value of Indents		
	Rs. 52382 @ 5%	Rs. 3141
<hr/>		
a) Paid to Staff	Rs. 82220	
b) Persons engaged paid	14184	
c) Sea passages paid	Rs. 50698	
Less Military say	* <u>20993.8</u>	29705
<hr/>		
d) Sea freights paid @ 2 1/2%	<u>7245</u>	
	133363	* 3334
Monthly allowance	Rs. 600	* <u>6000</u>
		Rs. <u>12476</u>

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Messrs Grindlay Green & Co's terms.

1000 per annum for each - East Africa and Uganda Protectorates	£1000
1200 per annum for each - Nyasaland and Southern Protectorates	<u>400</u> £1400
© 1s. 6d per Rupee	Rs. 21000
Commission on freights	Rs. 7345
less Rs. 3000	
(net) and Sumiland	Rs. 4345
	Rs. 5587
on say Rs. 3400 - Rs. 577 - of which one half	Rs. 180
Commission on passages Rs. 2040 - of which one half	Rs. 1020
	Rs. 22500

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Messrs Cowajee Binshaw & Brothers' Terms.

1000 per annum for each - 1000 per annum for each

1000 per annum for each - 1000 per annum for each

1000 per annum for each

1000 per annum for each

1000 per annum for each

1000 per annum for each

1000 per annum for each

1000 per annum for each

1000 per annum for each

Item.

(11) Total value of Indents	Rs. 42022	
14) " Sea passages say	" 29700	
15) " " " Freight	" 9245	
	Rs. 41965	Rs. 4900
(6) Paid to Staff	Rs. 42229	
5) Persons engaged paid	" 14224	
	Rs. 28005	Rs. 2410
1) 176 persons engaged @ Rs. 10 - Rs. 1700 - minimum Rs. 150 per month for each Protectorate - Rs. 600 - x 12 months		Rs. 7200 Rs. 14590

Revenue Generated by Airlines & Airports, Texas

Item

Total value of tickets	\$1,000,000
See passenger pay	\$500,000
Taxes	\$500,000
<u>Net</u>	\$1,000,000

1950

Net	\$1,000,000
Personnel charges	\$500,000
Net	\$500,000

1951

Persons engaged @ \$10 - \$15 per month for each
 minimum \$1.00 per month for each
 Personnel - \$1,000 - x 12 months

\$1,000

\$1,000

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