in any further communication this subject, please quote No. 50599/11.

The Under-Secretary of State,
Foreign Office,
London,

RLC²
REG² 3 JAN 12
FOREIGN OFFICE
January 2, 1912.

Sir:-

I am directed by Secretary Sir E. Grey to transmit
to you, herewith, to be laid before the Secretary of State
for the Colonies, a copy of a despatch from His Majesty's
Agent and Consul General at Zanzibar, urging the reestablishment of a British Vice Consulate at Dar-es-Salaam.

Sir E. Grey would be glad to receive any observations Mr. Harcourt may have to offer on the subject.

I am,

Sir,

Your most obedient,

humble Servant,

Dangley

he Under Secretary of State, Colonial Office. . 267. 0599)

py.

ZANZIBAR, November 16th, 1911.

Sir:-

In his despatch No. 44 of the 16th February, 1909, Mr. Sinclair represented to you the desirability in view of the increasing trade of German East Africa of the re-appointment of a Vice-Consul for German East Africa.

On the occasion of my recent visit to England I again raised this question and now have the honour to submit the reasons which led me to do so.

1. It will be seen from the enclosed statement that there has recently been a rapid increase in the trade of that Colony and that the proportion of British trade if we include India, British Colonies and Zanzibar amounted in 1910 to a million sterling. Moreover to the figures representing trade with Great Britian must be added the value of a large quantity of imports chiefly cotton goods and whisky which are shipped via Hamburg and consequently appear in the statistics as German products.

2

e Right Honourable Sir Edward Grey, Bart., M.P.,

- 2. It is estimated that over two millions of British capital are invested in various companies in German East Africa. This does not take into account the capital invested by the British Indians who number about seven thousand and who handle practically the whole of the retail trade. These merchants in the absence of British firms place their orders with Germans. I am informed that had there been a British Consular officer resident in German East Africa a branch either of the National Bank of India or of the Standard Bank of South Africa would in all probability have been established there and this would have encouraged British firms also to open branches.
- Admiralty and the Admiral of this station in touch with the movements of the two German men-of-war whose head-quarters are at Dar-es-salam. Both Vice-Admiral Sir G.

 Egerton and Rear Admiral Bush who has succeeded him in the command have complained of this and I understand that the matter has been represented to the Admiralty.
 - 4. It may be found necessary in the event of Germany refusing

refusing to give up the control of her dhows in Zanzibar waters, to retaliate by assuming control of British and Zanzibar dhows in the ports of German East Africa (see your despatch No. 229 of October 12th, 1909) but even if a satisfactory arrangement is arrived at on this point I consider it very desirable that we should have an officer in German East Africa who could watch the issue of German flag licences which I am informed are frequently granted to dhows owned by British Indians in contravention of Brussels Act.

- 5. I also think it desirable that there should be a British Officer to whom natives, who after visiting German East Africa find themselves prevented under the German Emigration Laws from returning, could appeal.
- 6. Although the German Consul keeps a constant watch for cases of plague in Zanzibar and on the least suspicion, regulations most hampering to our dhow traffic are enforced in German East Africa, Zanzibar has to trust entirely for such information in regard to German East Africa to the German authorities.
- 7. The only way I can answer requests for information which I am constantly receiving from intending

planters and settlers and - generally speaking I am in complete ignorance of what is going on in regard to the construction of roads and railways, the disposition and strength of the military forces and the progress and development of the Colony - is by making enquiries of the Governor of German East Africa who of course gives or withholds such information as he thinks fit.

8. I have the honour to enclose a copy of a letter which I have recently received from a certain Herr Fuchs the manager of the firm of Hilckes and Company of Tanga in which he suggests that he should be given a British Consular post. Although it is true that the trade of Tanga is of greater importance than that of Dar-es-salam I am of opinion that the Headquarters of our Vice-Consul should remain at the latter place which is as you are aware the seat of Government. The question of appointing an unpaid Consular Agent at Tanga seems however worthy of consideration and I am mkaing enquiries as to the suitability of Herr Fuchs to hold such a post.

I have, &c.,

(Signed) Edward Clarke.

TRADE

m.F

1907	9061		
•			-
54,125	31,206	reat Britain	G
230,115	211,950	ritish India	B
329,505	276,310	anzibar	Z
		est of Africa	R
317,270	331,870	(80% British Colonies)	
931,015	851,336	Total	
1, 815,325	1,807,375	tal Trade of Colony	T

255	
REC! 3 JAN 12	

1910.

89,927

293,595

385,965

438,110

1,207,597

2,973,208

TRADE AN EAST AFRICA.

190 10.

remplete i nerance of weat to going on it recars to be

of and I allyenes offerenes to bus ared then bus arestoria

and secretary and and secret predicts 1906 e adenomie development of the Colony's is by making acquiries of the Great Britain anitia desa name to tentevol 211,950 British India Zanzibar dad ad ad notiam 276.310 abjendit Rest of Africa S. Isbere the conour (80% British Colonies) which is care recently received from a partial fer future 851.336 Total Trade of Colony 1.807.375 in which he suggests that he should be given a british . Consular cost. Although the true that the trace of Tenge is of greater importance team that of Dogres-ealan I am af opinion and the declaraters of our Vice-Concul s...ould, recain at the letter blace union is as you are mijuloge le seideepe auf . . thescreved le dees aut clave an unpaid, Communiar Agent at Taura seems hadaver worter of consideration and a small conquiries as to the suitaddition of Herr Tuess to told such a cost, , as a set t

Lettell can the total themeid!

1909 1907 53,502 54,125 69,008 286,886 230,115 26,663 328,382 329,505 07,318 290,792 317,270 203,134 959,560 931,015 06,1232,353,059 33,032 1, 815,325

Herr Fuchs to Mr.Sinclair.

REC[®] 3 JAN 12

TANGA.

21st October 1911.

Sir: -

Having been informed that the British Government intends establishing a Vice-Consulate at Dar-es-salam, I take the liberty of pointing out the great and fast growing necessity of an English Vice-Consul here.

I believe I am correct in stating, that near Tanga and along the Usambara Railway more British capital is invested in land, than in any other part of German East Africa and therefore it is of great importance to have someone at this port, who officially watches over the vast interest of British capitalists and share-holders.

There is only one English Company at present on the Central Railway from Dar-es-salam, viz: The Kifulu Rubber Plantation, but there are a very great number in the Hinterland of Tanga and owing to this Tanga is of far more importance as a Commercial Centre than Dar-es-Salam or any other town in this Colony.

The following are a few of the most important English

English Companies on the Usambara Railway:

The Muhesa Rubber Plantations Limited.,

The Usambara " "

The Kampa " "

The Lewa.

The Mombo " "

The Manihot " " &c.

During the time I have been in Tanga, I have had the pleasure of meeting many Englishmen, who are interested in rubber - and other Plantations who have all deplored the non-existence of a British Vice-Consul here and many have asked me why I do not endeavour to officially represent British interests.

I believe the Reverend Canon Dale of Zanzibar has also kindly mentioned this to you and he too advised me to place this matter before you I should therefore be most grateful if you would kindly recommend me for this appointment.

Major Renton of Nasby Hall, Northamptonshire, who came to this Colony in February last to visit our Government experimental Station Amani also strongly advised me to make an application and as this naturally would have to come under the Consul General of Zanzibar

I presume he mentioned this to you when visiting your Island.

There are several other gentlemen who after visiting the Usambara district intend to return shortly and invest in land here.

As a preliminary introduction I take the liberty of giving you a few particulars about myself but should at any time be quite willing to come to Zanzibar should you wish a personal interview.

My family is an old and highly respected one in Germany, where my relations hold high official positions in the Government service. I am forty six years of age have lived over twenty years in England and my wife is English.

My firm who I now represent were the Pioneers to introduce English Capital in German East Africa by forming the Muhesa Rubber Plantations Limited. They are the largest shareholders in this leading plantation, with offices, houses and land in Tanga. The Head-offices are in London and therefore our interests are naturally identical with the interests of the British.

Allow me to mention a few items which should at once have the attention of a British Vice-Consul if appointed which ought to be of great benefit to British subjects, especially those with financial interests in this Colony:

- 1. At the present time there are many restrictions regarding land occupied by the English Companies, which still remain in a very unsatisfactory condition and I feel convinced, if England were only officially represented, the documents for complete ownership which have been so long waiting the Emperor's signature, would be satisfactorily settled in a much speedier manner.
- 2. The labour question is very acute, owing principally to want of official recognition and organization among plantation owners and managers. We have on the Muhesa Estate about 1,500 workmen and require many more, but most of the other English Companies are not so fortunate therefore the loss to the shareholders is considerable. With a Vice-Consul here I feel sure negotiations could be arranged to obtain and distribute labour from other parts, where labour is abundant, among

the English Plantations.

- 3. Many legal questions connected with labour, plantations, &c., at the Bezirksamt Bezirksgericht, which are now settled by German Lawyers who have very little knowledge of British Company Laws could easily be settled by the Vice-Consul here without making it necessary for managers of Plantations to come to Tanga and thereby time and money could be saved.
- 4. Assisting all British subjects who call at Tanga or reside here in business and legal matters. Having been appointed First Beisitzer at the Law Court here I have great facilities in obtaining legal advice in all commercial matters, &c.

I do not make this application to gain any pecuniary advantages I am simply prompted to this by so many English having asked my advice on questions of land, Rubber and other Plantations &c., &c., and who, as I said before all regretted the absence of an English representative at this commercially important town, advised me, as being the only Anglo-German here, to place this matter before the proper authority.

Thanking you in anticipation for anything you undertake on my behalf, I shall be most pleased to give any further information you may require and remain &c.,

(Signed) H.Fuchs.

C.D. 255.D Ear. 1 Jan, 1912. of there the honour to DRAFT. Ear. Conf. & transmit to you, for your Gir Sir Eplhronard. conson, the accompanying with its endousers? MINUTE.

Mr. Penning 9 Mr. Butter 10 f .3 Mr. Fiddes. Sir H. Just. Opie, to request that you Sir J. Anderson. Lord Emmott. will furnish me with your Mr. Harcourt. obsons on the proposal for the establishment of Fa Birtish 2 gar Vice - Consulate at Dar - es have 2 des

D. 255: 1912 Eap 11 Jan 192 he U.S. of S. lan se to ach the Forly Office reaist of your la No 505gg/11 of the 200 of Jan, to mo Butter 10 for. lequest you to inform Sec. Sir Chrey that a copy ha has been repeated to form the proposal for the establishme of a British tia Consulate as Dar e. Salann