



EAST AFR. PROT  
16556

C O  
16556  
16 MA

Cold  
Coy Ltd  
1913  
May  
Last previous Paper

REFRIGERATED STORES FOR NAIROBI

Request cable may be sent to Governor stating that Manager of the Coy will call upon him with regard to facilities for exporting perishable produce. Offers to pay cost of cable.

Let Read

Mr. E.H. Ventry called here yesterday & explained & requested as indicated in this letter. He visited our manager Mr. D. Farner of the L.G.S., who gave a good <sup>account</sup> of the factories he had seen and said, generally, that the Co. was a large & important one.

I explained that the request was unusual and that Mr. W. Ventry could say all this for himself, but my caller was very keen on something however non-commercial - being sent from here to make ~~the~~ sure of his brother being treated seriously.

The pocket book & balance sheet are not enclosed, but I think we could telegraph or propose without them. I saw the former & it showed clearly enough that the Company is a

Set to ...  
Aves. Conc. J  
Further asked (see endorsement) 2 Aug 13 (2.00 2.00/13.92)

Next subsequent Paper.

for  
3/5/13

interdepots at all the principal ports

↳ Great Britain.

Clearly it might be a very big thing

On the other hand, much consideration as to refrigerating cars & port facilities will be required & this makes it all the more desirable that there should be full discussion with the Co's representatives on the spot.

I promised nothing except that I would try to get a decision, & let them know of it, today.

Submit after 16.5.13

Fin. G. Fiddler  
Accounting & Bookkeeping

Recent dividends on ordinary shares	10%	1907-10
	10 (5 interim + 5 final)	1911
	(interim), 5 (actual)	1912

Authorized Capital	£4,000,000	
Issued	£800,000	(£300,000 0/100 + £500,000 0/100)

4 1/2 % Deb. Stock £765,000 authorized & Issued.

Ordinary Shares Highest 30 2/3 Lowest 28 1/3

The Co's own estate in London, Liverpool, Hull, Glasgow, Moscow, St. Petersburg, Kanton, Peking, Koshoff, Amoy, & Cheongwa

H. J. R.

16/5/13

PHONE CITY 3860 (40 LINES)  
TELEGRAMS COMMERCIAL DISTRICT  
GENERAL OFFICES & ALL DEPARTMENTS

TELEGRAMS GENERAL OFFICES: "GELATION, LONDON"  
COLD STORES: "SACRATED, LONDON"

# THE UNION COLD STORAGE COMPANY, LIMITED

C.O.  
10256

OLD STORES  
AT  
MOSCOW  
ST. PETERSBURG  
RIGA  
NOBILOFF  
ASTRAKHAN  
CHERTNOVO  
KOURGAN (SIBERIA)  
OFFICE AT  
STANBROOK HAMBURG

Ref. ~~SECRET~~  
RUSSIA  
AFFICE

Market Buildings  
13 to 16, West Smithfield  
London. 16th May, 1913.

- Bottomley, Esq.,  
Colonial Office,  
Downing Street,  
W.

Dear Sir,

Confirming our conversation of yesterday, our Mr. William Vestey is at the present time in *Nairobi* looking over the ground with a view to the erection of refrigerated stores for the export of refrigerated produce from this district. Mr. William Vestey is one of the Managing Directors of this Company, and if he decides to proceed with these Works it would mean the investment of several hundred thousand pounds of capital in buildings and plant. Yesterday we received a cable from him from *Nairobi* of which we enclose you a copy. Mr. Vestey evidently feels that before he approaches the Governor it is desirable that the Governor should have some information as to the standing of our Company and the importance of their operations in refrigerated food produce, as there is no doubt that if Mr. Vestey decides to proceed with these Works that he would require the assistance of the Governor on some matters that might be vital to the success of the undertaking.

Dr. Farrar of the Local Government Board was kind enough to explain to you yesterday that he had visited our Works in China and also in Siberia and that he was very well pleased with what he saw there. We may say that these Works that Dr. Farrar visited give employment to over one thousand natives in those countries in addition to a considerable number of Europeans connected with the supervision of the businesses, although they have only been established some three or four years.

There is no doubt if Mr. Vestey decides to proceed with the erection of these Works in East Africa that it will be a splendid thing for that country. We are accustomed to developing the export of food produce from new countries in various parts of the world, and whatever the result of our

decisions - 19951-20

PHONE CITY 3560 (20 Lines)  
 TELEPHONE CHANGE CONNECTIONS COLO STORES  
 GENERAL OFFICES & ALL DEPARTMENTS

TELEGRAMS: GENERAL OFFICES: "GLACIATION, LONDON"  
 COLO STORES: "GLACIATED, LONDON"

# THE UNION COLD STORAGE COMPANY, LIMITED.

COLD STORES  
 AT  
 MOSCOW  
 ST. PETERSBURG  
 RIGA  
 KOBLOFF  
 ASTRAKHAN  
 CHERTKOW  
 KOURGAN (SIBERIA)

Ref. "E.H.V."  
 E.S.

*Market Buildings*  
*13 to 15 West Smithfield*  
*London, E.C.* 16th May, 1913.

OFFICES AT  
 HAMBURG

- Bottomley, Esq.,  
 Colonial Office,  
 Downing Street,  
 W.

-2-

opening in East Africa might be to ourselves it could only bring great benefit to the producers of that country. In order that you may gather something of this Company's operations, I have pleasure in sending you one of this Company's Pocket Books\* in which are shown some of their establishments at home and abroad. I also send you the last Balance Sheet\* of the Company. I may mention that there are between nine and ten thousand Holders of the Company's Securities practically all of whom are in Great Britain. The Union Cold Storage Company is known to be by far the largest Company of its kind in the world.

If you could telegraph to-day, the Governor a simple statement to the effect that William Vestey, Managing Director Union Cold Storage Company, will be calling upon you regarding facilities for exporting perishable produce. The Union is a large Company wellknown here. *it would meet the case.*

The sole object of this telegram is that the Governor may feel that this is not a case of the ordinary "globe-trotter" calling upon him to discuss possibilities of the country. Our Mr. William Vestey's time in Uganda is limited, and we gather from his telegram that he is prepared to open up business on a large scale if he can make the necessary arrangements with the Authorities. Of course, any expense you are put to in sending this telegram we shall be pleased to reimburse you with if you will let us know the amount. We should like to telegraph Mr. William Vestey when your wife has gone out in order that he may lose as little time as possible.

Yours truly, THE UNION COLD STORAGE CO LTD

*E. H. Vestey*

\* Not reprinted.

COPY.

Translation of Cablegram received from:-  
Nairobi. on May 15th 1913.



Freezing works badly wanted but nothing can be done without  
seeing Governor. Cable letter of introduction from Colonial Office  
Norfolk Hotel advisable they should cable him direct who we are,  
so he knows who he is dealing with.

NY CITY 2560 (20 Lines)  
 TELEGRAPH CONNECTING GOLD STORES  
 MAIL OFFICE & ALL DEPARTMENTS

TELEGRAMS: GENERAL OFFICES: "GELATION, LONDON"  
 " GOLD STORES: "GLACIATED, LONDON"

# THE UNION COLD STORAGE COMPANY, LIMITED.

STORES  
 AT  
 MOSCOW  
 ST PETERSBURG  
 RIGA  
 KOBLOFF  
 ASTRAKHAN  
 CHERTKOVO  
 KOURGAN (SIBERIA)

Ref. "S.V."  
 E:9.

*Market Buildings*  
*13 to 16 West Smithfield*  
*London, E.C. 16th May, 1913.*

OFFICES AT  
 LONDON, HAMBURG

Bottomley, Esq.,  
 Colonial Office,  
 DOWNING STREET, W.

Dear Sir,

We enclose you the last Balance Sheet and Pocket Book of the Union Cold Storage Company which, we regret to find, were omitted from our to-day's letter.

Yours faithfully,

*S. Vestey*

Encl.

CITY 5560 (20 Lines)  
STORAGES COMMITTING COLD STORES  
OFFICES & ALL DEPARTMENTS

TELEGRAMS: GENERAL OFFICES: "GELATION, LONDON"  
COLD STORES: "GLACIATED, LONDON"

# THE UNION COLD STORAGE COMPANY, LIMITED

*Market Buildings*  
*13 to 16 West Smithfield*  
*London, E.C.* 21st May, 1913.

STORAGES  
AT  
MOSCOW  
ST. PETERSBURG  
RIGA  
KOSLOFF  
ASTRAKHAN  
CHERTKOV  
KOURGAN (SIBERIA) } RUSSIA

SV  
ED

OFFICES AT  
HAMBURG

Under Secretary of State,  
Colonial Office,  
London, S.W.

RECEIVED  
MAY 1913  
COL. OFFICE

*Mr. Borthwick*

*7. Attaché*  
*24.5.13*  
*23*  
*arrived*

*802*

I am much obliged for your favour of the 16th inst.

owing to absence from town, I have only just received.

I thank you very much for the prompt and kind  
assistance you have afforded my Company in connection with  
Westey's call upon the Governor of the East Africa  
Protectorate.

With regard to paragraph two of your letter, the  
book and balance sheet were forwarded to you by post on  
the evening.

I am,

Yours faithfully,

*E. H. Vestey* Director.

THE  
**UNION COLD STORAGE COMPANY,**  
LIMITED.

CAPITAL - - - £1,000,000.

*Directors.*

JAMES M. SYNGE, *Chairman.*

FREDERIC COOPER

WILLIAM VESTEY,

EDMUND H. VESTEY,

*Managing Directors.*

*Bankers.*

THE BRITISH LINEN BANK.

THE BANK OF LIVERPOOL LIMITED.

THE UNION BANK OF MANCHESTER LIMITED.

*Solicitors.*

MESSRS. AYRTON, RADCLIFFE & WRIGHT.

MESSRS. CHESTER, BROOME & GRIFFITHS.

*Trustees for Debenture Holders.*

TRUSTEES, EXECUTORS & SECURITIES INSURANCE  
CORPORATION, LIMITED.

*Auditors.*

MESSRS. DELOITTE, PLENDER, GRIFFITHS & CO.

*Secretary.*

EDWARD HINGELIFF.

*Offices.*

13, 16, WEST SMITHFIELD, LONDON, E.C.



THE UNION COLD STORAGE COMPANY,  
LIMITED.

Fifteenth Annual Report

WITH

Balance Sheet,

AS AT 31st DECEMBER, 1911.

NOTICE IS HEREBY GIVEN that the FIFTEENTH  
ORDINARY GENERAL MEETING of the Company will be  
held at WINCHESTER HOUSE, Old Broad Street, in the City of  
London, on THURSDAY, the 11th day of JULY, 1912, at  
11.15 a.m., to re-elect Mr. JAMES M. SYOK as a Director,  
to elect Messrs. DELOTTE, FLENDER, GILBERTS & Co. as  
Auditors, and to transact the other general business of the  
Company.

By Order of the Board,

EDWARD HENCHLIFF,

Secretary.

Office of the Company,

12 to 16, WINE STREET,

LONDON, E.C.

3rd July, 1912.

CROFTON & GOODMAN, Printers, 124, Fenchurch Street, E.C.  
Telephone No. 4188 Avenue (two lines).

16536

164



(In 9/20/10  
I have passed the  
matter to the  
meeting)

Bank  
16/5

May

William Vestey managing  
director of Union  
Silverite  
Cold Storage Company

Cacology rights  
will call on you  
regarding facilities for  
exporting perishable produce  
Company is large and  
well known here

DRAFT.

Memor

Kaishi

MINUTE.

- Mr. Bottomley 16/5/10
- Mr. Reed 16/5/10
- Mr. G. Fiddes. to see
- Mr. H. Just. (see tel. 22/5/10)
- Mr. J. Anderson.
- Mr. Emmott.
- Mr. Harcourt.

In camera

1/2 Sept Green

noted for recovery  
480 mfd full rates  
chargeable DWS  
16/5

renew draft order.

16536

16536/13

165

17 MAY



16 May 1913

H. Venting }  
General Cold Storage  
Co. Ltd.

Sir

I am directed by Mr  
Sey. Hancock to ack. the  
receipt of your letter of the  
16<sup>th</sup> of May and to inf.  
You that a tel. has been  
sent to the fore of the  
S.A.P. in the following  
terms:

[ See No. 16536 ]

[ Copy as per off. tel. ]

A further letter will  
be sent to you with  
the cost of the telegr.

I am to add that the

pocket book and balance  
sheet were not received  
with your letter and the

The Honour will be  
be furnished with them

16/5/13

Read 16/5/13

consm

\* No 16536

No 1653

received on 16<sup>th</sup>  
and cleared?

(Rec'd attached)

his own wife

2

— J. H. D.  
Secretary of State