

E. AFRICA
37098

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Dec 5 19

Agents
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Dec
Weight Paper
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bbab

Kenya Service Freight

Sends letter from Shipping Agents submitting
details dealing with rates for shipments up to
1000 tons from West Coast ports. Co. have agreed
to same. Recommend adoption as a
tentative measure.

Mr. Fidler

The p.p. are not available
for the moment & the C.A. require a
reply to this at once, as there is some
stuff waiting to be shipped.

Major Cameron has spoken privately
to me about this & thinks the
arrangement is reasonable. You
will see that it is ^{reasonable} ~~reasonable~~, &
I think that we may safely approve.

H. R.

Kenya Service Freight Schedule
prepared at once W.D.

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REC-5 DEC 10

ALL COMMUNICATIONS TO BE ADDRESSED TO THE CROWN AGENTS FOR THE DOMINIONS, THE ABOVE REFERENCE AND THE FIRST PART OF THIS MESSAGE QUOTED.

TEL. ADD. "CROWN, LONDON."

WHITEHALL GARDENS, LONDON, S. W.

19 December 1910

SIR,
With reference to your letter of the 29th of September No 29448/1910, I have the honour to transmit a copy of a letter from our Shipping Agents submitting a proposal for rates to be paid when shipping to East Africa by steamers of the Union Castle Line quantities of cargo up to 1,000 tons from West Coast ports. (It will be seen that the Company will agree to work to this scale.)

ENCLOSURE

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2. In submitting these proposals it is not intended to depart from the position indicated in the 3rd paragraph of our letter of the 3rd of September last i.e. that shipment is not limited to London and Middlebro. We understand it however to be the desire of the Secretary of State that the Company should be met to a reasonable extent and if this is to be done then the suggested scale appears to be reasonable. We therefore propose with the approval of the Secretary of State to adopt it as a tentative measure.

I have the honour to be,

Your obedient servant,

W. H. Murray

Under Secretary of State

Colonial Office

Messrs. J. & A.B. Erskland to Crown Agents.

13 Great St. Martin's, E.C.
25th November 1910.

D.No. 1/361.

East Africa Freight Contract.

With further reference to your D/M of the 30th of September, enclosing a copy of a letter from the Colonial Office, dated September 29th.

2. We beg to inform you that we conveyed to the Union Castle Co. your decision respecting the extra freight on cargo from Glasgow and Liverpool.
3. They objected to the limitation of 100 Tons as no provision is made for parcels over that tonnage, and contend that it would be impossible to send steamers to the ports for any quantity over 100 Tons.
4. We beg to submit, for your approval, a scheme dealing with quantities up to 1,000 Tons on a sliding scale to which the Union Castle Co. will agree.
5. If you agree that the spirit of the contract is to assist the Line and that it would be unreasonable to expect the Union Castle Co. to send steamer to a special port for less than 1000 Tons we consider that the terms proposed are favourable to you. In any case it would be impossible to have cargo to the Union Castle Co. loading ports for extra freight suggested.
6. We have been informed the Union Castle Co. that in the event of your accepting the scale of the extra freight

It is to be distinctly understood that the arrangement is tentative and is to be reviewed after the results of the shipment in the next three steamers are known and that you do not abandon the interpretation which you place upon the agreement with the Union Castle Co. in respect of limitation of ports of shipment as stated in your letter to the Co. on the 8th of September.

The Union Castle Co. however inform us that they on their part do not accept your interpretation.

7. If this arrangement commends itself to you, we beg to suggest that it come into operation by the December, January and February steamers.

(Incl.) J. & A.F. P.

C O
37038

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Messrs. J. & A. Fressland to Crown Agents.

13, Great St. Helen's, E.C.4.

25th November 1910.

n.No. 8/561.

East Africa Freight Contract.

With further reference to your D/M of the 30th of September, enclosing a copy of a letter from the Colonial Office, dated September 29th.

2. We beg to inform you that we conveyed to the Union Castle Co. your decision respecting the extra freight on cargo from Glasgow and Liverpool.

3. They objected to the limitation of 100 Tons as no provision is made for parcels over that tonnage, and contend that it would be impossible to send steamers to the ports for any quantity over 100 Tons.

4. We beg to submit, for your approval, a scheme dealing with quantities up to 1,000 Tons on a sliding scale to which the Union Castle Co. will agree.

5. If you agree that the spirit of the contract is to assist the Lins and that it would be unreasonable to expect the Union Castle Co. to send a steamer to a special port for less than 1000 Tons we consider that the terms proposed are favourable to you. In many cases it would be impossible to move cargo to the Union Castle Co. loading ports for extra freight suggested.

6. We have been informed the Union Castle Co. that in the event of your accepting the scale of the extra freight.

It is to be distinctly understood that the arrangement is tentative and is to be reviewed after the results of the shipment in the next three steamers are known and that you do not abandon the interpretation which you place upon the agreement with the Union Castle Co. in respect of limitation of ports of shipment as stated in your letter to the Co. on the 8th of September.

The Union Castle Co. however inform us that they on their part do not accept your interpretation.

7. If this arrangement commends itself to you, we beg to suggest that it comes into operation in the December, January and February steamers.

(Incid.) J. & A. P. P.

EAST AFRICA FREIGHT CONTRACT

CARGO MADE AT LIVERPOOL AND GLASGOW OR WHERE CONTRACTS ARE MADE FOR DELIVERY AT THOSE PORTS

- 1. For parcels up to 100 freight Tons the Union Castle Co. to take delivery at either Liverpool or Glasgow at an extra charge of 5/- per freight ton.
- 2. For parcels between 100 and 500 freight Tons the Union Castle Co. to elect
 - a. To send a steamer to the port of shipment;
 - b. To pay the difference in the cost of delivery at Middlesbrough, London or Southampton;
 - c. To accept delivery at Glasgow or Liverpool at an extra charge of 3/9 per ton.
- 3. For parcels between 500 and 1,000 freight Tons the Union Castle Co. to elect
 - a. To send a steamer to the port of shipment;
 - b. To pay the difference in the cost of delivery at Middlesbrough, London or Southampton;
 - c. To accept delivery at Glasgow or Liverpool, but to divide the extra charge of 5/- per ton with the Crown Agents, making the additional freight 2/4 per ton.
- 4. For parcels over 1,000 freight Tons the Crown Agents to have the power to require the Union Castle Co. to send a steamer to the port of shipment.

Should it be inconvenient for reasons of time or expense to send a steamer to Liverpool or Glasgow the Union Castle Co. are to be allowed to send the cargo to their loading port by coasting steamer at their expense. In this case the Union Castle Co. are to take all risk of damage or loss to cargo until safely stowed in their steamer.

The Crown Agents to have the option of delivering any parcel at

CA 37098 E. Africa

DRAFT

CA

7 Dec 1912

MINUTE.

Text

- Mr. Falkner
- Mr. Butler
- Mr. Fiddes
- Mr. Just
- Mr. Cox
- Sr C. Lucas
- Sr F. Hornsby
- Col. Seely
- Lord Crewe

I am etc. to ask the receipt
 of your letter of 5th of the
 3rd of December, containing
~~copy of letter from you~~
 Shipping Agents submitting
 a proposal for rates to be
 paid here shipping
 to East Africa by
 steamers of the Union
 Castle line quantities
 of cargo up to 1000
 tons from West Coast
 ports.