



**PUBLIC RECORD OFFICE**

**CONTINUED FROM  
PREVIOUS FILM**

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naturally this would be subject to considerable fluctuations according to the variations in shipping rates generally, and as such can only be taken as an estimate taken at the current rates.

#### AND THE COST OF FURNACING

The question of furnacing the crude Soda has received a considerable amount of attention and experiments have been tried at the works of Chance & Hunt Ltd. with a view of ascertaining the quality of coal most suitable for the purpose, and the quantity of coal necessary to completely furnace one ton of finished ash.

It has been ascertained that a coal containing some 80% Carbon (85% fixed) 5% Hydrogen, 2% Oxygen and 10% Nitrogen, ash, etc., is a suitable one and this can be obtained cheaply either at Newcastle or Cardiff, the cost being approximately 9/- per ton D.D. in each case.

This figure is based on a contract for a considerable quantity at the current market value, and is exclusive of the export duty of 1/- per ton, so that it is subject to fluctuations.

Now Chance & Hunt Ltd. report that 5 1/2 cwt. of this coal will fully calcine one ton of finished ash from the crude soda in the furnaces which they are at present using. They add moreover that their furnaces have not been specially designed with the view of economising in coal, and they give it as their opinion that after experiments with different furnaces on a considerable quantity of crude soda (say 1,000 tons) they would be able to design a furnace which would materially reduce this figure.

The actual cost, however, from the foregoing data of the necessary coal to fully calcine one ton of ash may be summed up as follows:

Coal f.o.b. Newcastle or Cardiff	9/-	per ton
Export Duty	1/-	" "
Freight to Kilindini	11/-	" "
Landing charges (say)	1/-	" "
Transport to Lake	31/-	" "
Total	55/-	

and as  $5\frac{1}{2}$  cwt. suffices to calcine 1 ton of ash the cost per ton of ash would be 14/6 per ton.

This cost should be considerably reduced if a more favourable rate of carriage can be arranged with the Uganda Railway, and it is a matter of the greatest importance that the most favourable rates possible should be granted by them.

The question of furnacing at the lake however is one which requires considerable further investigation as it seems possible that it may be found unwise to risk carrying the finished ash down the line during the rainy season owing to the difficulty of ensuring its being kept perfectly dry and it may therefore be found better in the long run to send the crude soda to England to be furnaced or to furnace at the lake sufficiently to drive off the water and surplus  $CO_2$  and then refurnace in England, that is to say, complete operation (1), referred to on page 5 of this report, at the lake, and leave operation (2) to be done in England.

AMOUNT OF WORK DONE

The operations of the F.A. Syndicate seem now to have reached such a stage that little further can be done without a greatly increased Capital.

The Syndicate may be said to have arrived at the following Conclusions:-

- (1) The Lake contains what to all intents and purposes is an inexhaustible supply of natural soda of considerable purity.
- (2) This can be converted into an ash of considerable commercial value by simply furnacing the crude soda.
- (3) The furnaced ash has proved to contain some 86% of Soda as against the 80% of Ammonia Alkali and is equally as good as that for all commercial purposes except for the lower percentage of Soda that it contains and for the reddish color of the furnaced ash.

This latter is merely a surface disadvantage as it does not militate against its practical value.

- (4) The maximum amount of coal necessary to furnace one ton of ash has been determined.
- (5) It has been shown to be practicable to connect the Lake with the Uganda line by a railway and the maximum cost of such a line has been ascertained.
- (6) Agreements have been entered into with Chance & Hunt Ltd. and Messrs. E. Caudery & Co. by which the services of both firms have been placed at the disposal of the Syndicate.
- (7) The questions of fuel and transport have been carefully and thoroughly examined and more exact information on these points can hardly be obtained except through work on a much larger scale than lies within the scope of the Syndicate as at present constituted.
- (8) The labour question has been fully considered and in the opinion of those who are best informed on the subject is likely to cause little difficulty.
- (9) In a word the property has been proved so far as could be done by a Syndicate whose aim was to ascertain whether the property was really of value with a view to its being eventually developed, and experts of the highest standing have been induced to interest themselves in the project with the result that they are convinced that it possesses very great possibilities.

REMARKS

It cannot be said however, that the property has been thoroughly proved on a large Commercial scale for it has been quite impossible to carry out the necessary manufacturing experiments on so small a quantity as 50 tons, nor has there been time, to thoroughly settle such points as the effect of the rainy season on the industry, the willingness of the native to work on the lake, the cheapest method of obtaining fresh water at the lake, the minimum amount of coal or liquid fuel that must be used to fully calcine the ash, the minimum amount of fuel that will drive off the surplus CO<sub>2</sub> and water from the crude soda, or the effect of washing the Soda at the lake.

These points all tend to make it very difficult to arrive at any reliable estimates of actual cost, and in order to settle them it will be necessary to bring over to this country such a quantity of soda as will suffice to enable a series of actual working experiments to be carried on.

RATES OF COST  
WORKING AT THE LAKE

At the present time the rough estimate of cost of the Soda ex ship Thames if calcined at the Lake, may be summarized as follows:-

(a) Cost of Coal at lake for 1 ton of ash	14/6	p. 9
(b) Cost of labour, say	2/-	
(a) Cost of carriage to Kilindini	15/6	" 8
Cost of freight to London	11/-	" 8
Shipping Charges at Kilindini	- 2/6	" 8
Total	45/6	

The two items marked (a) must however be taken as the probable maximum cost provided that it be found possible:-

- (1) To calcine at the lake at all.
- (2) To make an agreement with H.E. Government on the terms indicated above (p. 7c)

The operations of the U.S.A. Syndicate seem now to have reached a stage that little further can be done without a greatly increased Capital.  
The Syndicate may be said to have arrived at the following conclusions:-  
(1) The Lake contains what to all intents and purposes is an inexhaustible supply of natural soda of a suitable purity.  
(2) This can be converted into an ash of considerable commercial value by simply burning the crude soda.  
(3) The process can be proved to contain some 50 to 60% of ammonia as well as an ash of a quality equal to that for all commercial purposes except for the lower percentage of soda and if containing and for the higher color of the finished ash.  
(4) This latter is merely a surface classification as it does not affect the quality of the soda.  
(5) The maximum amount of coal necessary to produce one ton of ash has been determined.  
(6) It has been shown to be practicable to connect the Lake with the Uganda Railway by a railway and the maximum cost of such a line has been determined.  
(7) Agreements have been entered into with Messrs. J. & W. G. & Co. Ltd. and Messrs. W. G. & Co. Ltd. to provide a series of 1000 tons of soda to be placed at the disposal of the Syndicate.  
(8) The questions of fuel and transport have been considered and thoroughly examined and very exact information on these points has been obtained.  
(9) The labour question has been fully considered and the opinion of those who are best informed on the subject is likely to come little different.  
(10) In a word the property has been proved to be a valuable one and it is a question whether the property can be worked at all or whether for the best advantage it should be worked by the expert of the highest standing have been invited to inspect themselves in the process with the result that they are convinced that it possesses very great possibilities.

(3) To bring the calcined ash to the coast during the rainy season without raising it.

On the other hand they should be greatly reduced in actual working, provided:-

- (1) That an Agreement be made with H.M. Government on terms of a half penny per ton per mile both up and down the line for fuel and goods.
- (2) That Chance & Hunt Ltd. be provided with 1,000 tons of the crude soda to enable them to devise a furnace which will greatly economise the use of coal, or liquid fuel as the case may be.

The item marked (b) can only be regarded as an estimate and it will be difficult to obtain any really reliable figures as to the cost of labour until there is a line actually built from the lake to the Uganda Railway. For until this is done it is impossible to give the natives such an ordinary necessity of life as water and no comforts of any kind.

Provided however that the negotiations with H.M. Government are carried to a successful issue and the figure of one half penny per ton per mile is granted for Soda down and Fuel up the whole line, and further that a furnace can be devised which would economise fuel as to make 4 cwt. instead of 5 1/2 cwt. sufficient to fully calcine 1 ton of ash the above figures would work out much more favorably.

Thus:-

Cost of 1 ton of Coal at the Lake

37/6 instead of 53/- (from figures on page 9.)

Cost of Coal at the lake for 1 ton of ash	7/6	instead of	14/6
Cost of labour, say,	2/-		2/-
Cost of carriage to Kiliindini	15/6		15/6
Cost of freight to London	11/-		11/-
Shipping charges to Kiliindini	-/6		-/6
<b>Total</b>	<b>55/6</b>		<b>45/6</b>

TRUCK TO BE USED

It is assumed in this estimate, that the property has been... the necessary manufacturing... on to a quantity of 50 tons, nor has there been... the effect of the rain... the willingness of the native to work... the lake, the cheapest method of obtaining fresh water at... the minimum amount of fuel or liquid fuel that must be... the minimum amount of fuel that... will drive off the surplus 50 and excess from the crude soda... the effect of washing the soda at the lake... these points all tend to make it very difficult to arrive... in any reliable estimate of actual cost, and in order to arrive... it will be necessary to bring over to this country such a... quantity of soda as will enable to make a series of actual... working experiments to be carried on.

As the present time the rough estimate of cost of the... an ship Thames if obtained at the lake, may be summarized as follows:-

(a)	Cost of Coal at lake for 1 ton of ash	14/6
(b)	Cost of labour, say	2/-
(c)	Cost of carriage to Kiliindini	15/6
(d)	Cost of freight to London	11/-
(e)	Shipping charges to Kiliindini	-/6
	<b>Total</b>	<b>45/6</b>

The first item marked (a) must however be taken as the... this maximum cost provided that the... (1) To calcine at the lake... (2) To make... H.M. Government...



it must be borne in mind however that it may be found impossible to calcine the soda at the lake on account of the risk of damage by rain, which would ruin the calcined ash but would not hurt the raw soda, and it may be therefore that one of the two following propositions may have to be adopted.

- (a) Calcination in England
- (b) Furnacing to complete operation (1) at the Lake and completion of operation (2) in England.

WORKING IN ENGLAND

As to the former of these estimates - can be drawn up which may be regarded as fairly exact provided that the agreement be concluded with H.M. Government to carry the Soda for one half-penny per ton per mile and to build or permit to be built the pier at Kilindini

Thus,

Cost of extracting, say	1/-	per ton
Carriage to Kilindini	15/6	" "
Freight to London	21/-	" "
Charges at Kilindini	-/6	" "
Landing charges in London	-/4	" "
	<u>28/4</u>	

For 1 ton of crude soda makes 10 cwt. of finished ash so this figure of 28/4 would become

$$\frac{28.4 \times 20}{14} \text{ or } 40/0.$$

for 1 ton of calcined ash.

To this must be added the cost of calcining and handling, say 5/0 per ton.

Total 45/0 for calcined ash at works on Thames.

11. These figures are based on the assumption that there would be a Works on the River Thames with every facility for unloading barges right on to the Works, and it seems improbable that this figure will ever be greatly reduced, except by a fall in the cost of shipping freights, and is therefore, equally likely to

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be increased.

MINING AT HOME AND FINISHING IN ENGLAND

It would seem that this fact holds out considerable possibilities but it is quite out of the question to give even approximate figures of cost until Chance & Hunt Ltd. have been able to make a series of tests with the actual raw soda on a considerable scale.

ADVANTAGES & DISADVANTAGES OF THE VARIOUS AGREEMENTS

It may be as well here to touch upon the question of the agreements which the F.A. Syndicate have concluded, as these present certain features which may militate against the success of the Syndicate's operations by too greatly hampering its movements, and thus possibly injure or delay indefinitely the full development of what promises in the future to prove a great and successful undertaking.

AFRICA SYNDICATE

There is no doubt that the fact of 50% of all profits being surrendered for this Company in addition to the 5% for the Government will make it a matter of the greatest difficulty to obtain the large sums needed to develop the property, leaving as it does only 45% of the profits to be divided amongst those who subscribe the money and the F.A. Syndicate.

F. HUNT LTD.

An Agreement has been made with this firm by which the F.A. Syndicate undertakes to supply a certain quantity of soda at a very low price no matter whether this leaves a profit to the suppliers or not.

It is the knowledge of the possibility that there may be no margin of profit which makes it difficult for the Syndicate to take further steps, even though such steps would probably be assured that the figures would be with Chance & Hunt Ltd.

MEMORANDUM FOR THE BOARD OF DIRECTORS

The Board of Directors is requested to consider the following proposals...

PROPOSALS FOR THE BOARD OF DIRECTORS

1. To consider the proposal for the purchase of land at the site of the proposed factory...

RECOMMENDATIONS

It is recommended that the Board should approve the purchase of land at the site of the proposed factory...

The Board is recommended to approve the purchase of land at the site of the proposed factory...

could leave a margin of profit.

GENERAL SUMMARY

It will be seen from the foregoing that although the work done by the Syndicate has conclusively proved that the property has immense possibilities, and indeed may almost be said to hold out the certainty of its being an assured success if developed on proper lines, it has not been possible, nor is it possible, for the Syndicate in its present form to be able to definitely state what these proper lines are.

The questions of labour, fuel, and transport have been dealt with as far as it has been possible for a syndicate with a merely nominal capital to deal with them, but the work done is only sufficient to show that each of these problems can be effectively dealt with so as to ensure the cost of the calcined ash being delivered in London at a cheap cost, but it is impossible at this stage to say what is actually the best and cheapest method of extracting the Soda from the Lake and delivering it in London as commercial ash.

There yet remain the following points to be determined.

1. What the actual lowest cost of calcining at the Lake or elsewhere will be?
2. What the possibilities of calcining in toto at the Lake are, taking into account the nature of the country and the labour question?
3. What is the lowest cost that can be arranged with H.M. Government for carrying the soda and if necessary, fuel, up and down the Uganda line and its extension to the Lake.
4. What is the effect of washing the Soda at the Lake?
5. What effect the rainy season is likely to have on the industry?

These can only be ascertained by work on a much larger scale than hitherto and it will be necessary to increase the capital of the syndicate in order to cope with them.

NOTIONS The following suggestions may perhaps merit consideration, as being the result of an attempt to view the present situation from every aspect.

In the first place the F.A. Syndicate should endeavour to so vary the terms of the Agreements with the East Africa Syndicate and Chance & Hunt Ltd. as will render them less likely to militate against the success of this Syndicate.

As to the lines of such alterations doubtless a larger interest in the F.A. Syndicate would offer inducements to both parties to meet us, the former by considerably reducing that arbitrary figure of 30%, and the latter by so adjusting the price paid for the soda to the cost to the syndicate of the same as to leave always a fair margin of profit on the operation to the syndicate.

Further, that the lease be secured from the East Africa Syndicate by raising the necessary £30,000. That this money be utilised in bringing over 1,000 tons of soda to this country to be worked by Chance & Hunt Ltd., in having the route of the railway thoroughly surveyed by several firms of the highest standing, and, that such questions as these mentioned on page 18 be cleared up as far as possible.

Lastly that a specially constituted Committee be appointed to enter into direct negotiations with H.M. Government in order to obtain such terms from them as will ensure the success of the undertaking.

(Signed) KENNETH M. CHANCE

1, Fenchurch Avenue,

Lea.

Sept. 27th. 1905.

The figures have been taken inclusive of any cost of depositing any machinery charges.

K.M.C.

The following resolutions were adopted at the meeting of the Board of Directors held on Monday Oct 2

1. That as soon as the Report is completed by a board line of equal gauge to the Uganda line - it can be made a commercial success by shipping the raw material direct to the Rivers & following it there.
  2. That as soon as the Railway is completed experiments should be made in utilizing the line at the Lake & then reducing the cost of Transport.
  3. That the Government should be asked to fix their Railway Rate for a longer period than the 5 years named in their communication on this subject.
  4. That the Govt. should be asked to fix a low rate than 7 p per ton for each ton of goods of a the bulk to be carried.
  5. That the money for the Railway should be raised by two classes of shares viz Ordinary shares & Debentures.
- £100,000 of Debentures should be issued at 5% & £100,000 the amount required for the railway & that the Government should be asked to guarantee these Debentures.

With regard to the 5% it is pointed out that the following firms & gentlemen are interesting themselves in the scheme & will be left the holding of an ordinary share & that there should be a guarantee that it is the most profitable - but a serious business it will be of the present & future of each of them.

Messrs Chamber & Sonnet. Soda manufacturers Birmingham  
 Messrs Lindsay & Co. Alkali Merchants. Farnham  
 Messrs Smith & Wadley. Farnham.

And the following  
 Mr A. Stanley } will sit on the Board of the Lake Railway  
 Earl of Devon  
 Earl of Derby  
 & Lord Pembroke  
 Charles Christian  
 Baron St. Leonards & various others.

The industry will lead to many other industries, and  
in the case of the manufacture of soap, with the establishment of a large factory  
it will attract a large number of people to that office.  
It will mean a large tonnage of goods, probably many  
hundreds of thousands of tons per annum, through the region of the line.  
It will increase very greatly the shipping entering the  
harbours.

The branch line will be 100 miles in length & will in the  
neighbourhood of here open up a large tract of country fit  
for European Colonization.

But the Government will wish to have a special guarantee  
of the business as a franchise - but they will have a security  
of 100 million of Sterling, and will have a cash of £250,000.

The success of the line & the progress of the line will be a guarantee  
but there is no risk of failure.

£700,000 will be the amount in order to build the Railway, & the  
roads at Lake Tanganyika & on the Thames.

These enterprises are proposed by the Government, and the  
success of the line will be a guarantee.

The present price of bonds is 97 1/2. of £100. but  
the enterprise will reduce the price. therefore to make it a  
commercial success. It must be placed in the Thames  
at a price not much above 50% of £2-10-0

When the business is established the value will probably be  
enormous.

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I. GREAT CUMBERLAND PLACE.

W.

Oct. 15. 55.

Mr. Antislavery.

C  
36836

I have heard from

you that he has shown you

some of the books etc: I

have written to you about

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the question of ~~the~~ labour

found in the ~~manuscript~~

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... per day - 9 per ton

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should have something to  
Africa.

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is important as matter to  
figures

Left here by J. C. Hill  
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total from the  
H. Hill

GREAT CUMBERLAND PLACE  
49T

16836

to the  
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I am sending you  
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I am sending you  
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As you know I am always a  
of my actual being known

The F. & M. of ...  
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& ...

When the ... is ...  
it will be arranged that ...

take any people at ...  
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return for this money.

It really is important that  
... should be done. but ...  
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unless the government ...  
... hand.

Yours to ...  
Ch. Williams

... for 5000 ...

As I conclude he is satisfied.

We are to receive our first  
of coal from East Africa  
next month.

When you have read the book  
you will know all I know  
of the business.

Draft that there being over the  
at Birmingham. The book is  
to find in any thing in the  
of the construction is I expect  
for America.