# A SURVEY OF THE IMPACT OF OPERATIONAL LOSSES ON PROFITABILITY OF COMMERCIAL BANKS IN KENYA

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# DECLARATION

This management research project is my original work and has not been presented for the award of a degree in any other university.

Dongo Date 3/10/06 Signed-----

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This management research project has been submitted for examination with my approval as university supervisor.

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# DEDICATION

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This study is dedicated to my parents, brothers, sisters, nephews and

nieces without whose efforts and sacrifice I could not have progressed

this far. May their sacrifice and dreams of their hard work bear ripe

fruits.

# AMEN.

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• May God bless you.

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# LIST OF ABBREVIATIONS

PAT/EBIT- Profit after tax (PAT) to Earnings before Interest and Tax (EBIT)

OP/EBIT- Operational losses to Earnings before Interest and Tax (EBIT)

OP/T OP EX- Operational losses to Total Operating Expenses

#### ABSTRACT

Profitability is cited as a major predictor or determinant of business failure. Ratios used to measure profitability have shown to be suitable predictors of subsequent insolvency of firms. This study addresses the impact of operational losses on profitability.

Data from 30 commercial banks was obtained and analyzed using SPSS package. This study shows that there was an upward trend in year 2002, downward trend in 2003, upward trend in 2004 and a downward trend in year 2005 of operational losses ratio for the industry. This study shows a zigzag movement. The relationship between profitability and level of operational losses was found to be direct and negative for the industry.

The findings reveal that the trend of operational loss level kept on varying from year to year without a clear defined direction for most of the commercial banks. Most of the commercial banks had an upward trend in years 2001, 2002 and 2003 followed by a downward trend in years 2004 and 2005. The relationship between profitability and level of operational losses was found to be direct and negative for most of the commercial banks. Some commercial banks show a positive relationship such that increase in operational losses will lead to increase in profitability. The relationship was found to be significant. The category most affected is the big banks mostly government owned commercial banks. The large foreign owned banks indicated lower significance levels as compared to large locally owned commercial banks. The small commercial banks foreign owned indicated a lower significance level as compared to small locally owned commercial banks.

The result of this study is consistent with findings of other researchers on the effect of operational losses on profitability. This study shows that the impact of operational losses on profitability of commercial banks is significant as opposed to general believe that the impact of operational losses on profitability of commercial banks is not significant.

## **CHAPTER ONE: INTRODUCTION**

## 1.1 Background

#### 1.1.1 Operational Losses Management

Banks like any other institutions play an important role in the economy. The auxiliary services they offer to other institutions, corporate bodies and sectors of the economy, among others are numerous (Gruening and Bratanovic, 1999). Banks are sensitive institutions in the economic environment, thus need for concern from all stakeholders in the economy on their stability. They do act as intermediaries of funds between surplus user units and deficit user units. For them to be able to play this role, their liquidity position should be closely monitored. All banks are thus encouraged to have a risk-management department whose sole responsibility is to report their liquidity position regularly (Gruening and Bratanovic, 1999).

A service organization can encounter actual or speculative failure. The former might be the failure of a new service to deliver appropriate quality, speed, flexibility or expected cost, and revenue performance. Whereas, speculative failure can be seen as the inability to deploy operational or other resources where they can earn returns an idea similar to the accountant's concept of an "opportunity cost". Operational loss may generate a range of negative consequences for an organization, for example, customer defection, damaged corporate image, litigation and increased insurance costs (Brown et al. 2000; Dorner, 1997; Winter and Steger, 1998). The operations management and service management literature often discusses loss control but failing to point out the impact of operational loss on profitability (Schelesinger and Hesket, 1991; Chase and Stewart, 1994).

Operational loss includes items classified by banks as loan loss provision, depreciation, amortization, and other operating expenses in the published financial statements (Basel Committee 2000; Saunders 2000).

Good operational loss management is a decisive competitive advantage as it helps to maintain stability and continuity and supports revenue and earnings growth in commercial banks (Doering 2003). Risk management is an obligation to stakeholders thus diligent and intelligent risk taking is an "attitude" towards stakeholders. Thus despite all the progress in the quantification of operational losses, operational loss management will remain a blend of art and science. Operational loss management is a daily struggle against uncertainty and a daily learning process. Operational loss is part of corporate life particularly in financial institutions. Operational loss is highly multifaceted, complex and often interlinked making it necessary to manage, rather than fear. While not avoidable. operational loss is manageable – as a matter of fact most banks live reasonably well by incurring operational losses, especially "intelligent operational losses", (Jorion, 2001).

Deregulation and globalisation of financial services. together with the growing sophistication of financial technology, are making the activities of banks and thus their risk profiles more complex. The Basel Committee on Banking and Supervision (2003) suggests that risks other than credit, interest and market risks can be substantial. According to Basel Committee (2003), the greater use of highly automated technology has the potential to transform risks from manual processing errors to system failure risks as greater reliance is placed on globally integrated systems. The growth of e-commerce brings with it potential risks such as internal and external frauds and systems security issues that are not fully understood. The emergence of banks acting as large-volume service providers creates the need for continual maintenance of high-grade internal controls and backup systems. According to the Credit-Suisse Group (2001), banks may engage in risk mitigation techniques to optimize exposure to market and credit risk but which may in turn produce other forms of risk like operational risks, human risks and external risks.

Commercial banks mainly engage on operating activities to generate revenue. These activities in turn are the cause of operational losses if not properly managed. Operational losses have been defined, as the risk of loss resulting from inadequate or failed internal

processes, people, and systems or from external events (Basel Committee 2000). The Committee identified the following operational losses, which are likely to result into substantial losses: internal frauds, which include intentional misreporting of positions, employee theft, and insider trading on employee's own interest; external frauds through robbery, forgery, cheque kitting, and damage from computer hacking; employment practices and work place safety relating to compensation claims, violation of employee health and safety rules, organized labour activities, discrimination claims and general liability; clients, products and business practices such as misuse of confidential customer information, money laundering and sale of unauthorized products: damage to physical assets through terrorism, vandalism, earthquakes, fires and floods; losses arising from business disruptions and systems failures such as hardware and software failures, telecommunication problems and utility outages; execution delivery and process management, such as data entry errors, collateral management failures, incomplete legal documentation, unapproved access given to client accounts and vendor disputes.

According to Dermont (2002) operational loss is not really one loss but many. It is a sweep up term covering everything that does not fall neatly under either credit loss or market loss. One operational loss event can lead to another. Some financial events can directly cause operational loss. The literature on operational loss and its management in the service sector is overwhelmingly concerned with the suppression of negative consequences of failure (Lewis, 2003). It does so by taking into consideration three aspects of loss management, failure prevention, failure management and management via recovery methods and insurance (Hollman and Forest, 1991). Some authors have developed normative models of how decisions on long-term developmental issues can accommodate learning from implementation of failure prevention and crises management methods (Preeble, 1997). However there is little empirical research in the area of the impact of operational loss on profitability.

#### 1.1.2 The Kenya Banking Sector

Commercial banking took root in Kenya at the turn of the 20<sup>th</sup> century with the partitioning of Africa by the European imperial powers. The first bank to establish operations was National Bank of India, which started a branch in Mombasa in 1896. By 1972, there were a total of 12 commercial banks operating in the Kenyan market. The banking system currently has 44 commercial banks, 2 non- banking financial institutions, 2 mortgage finance companies and 3 building societies.

Weaknesses in the banking system became apparent in the late 1980s and were manifest in the relatively controlled and fragmented financial system, differences in regulations governing banking and non-bank financial intermediaries, lack of autonomy and weak supervisory capacities to carry out its surveillance role and enforce banking regulations by the Central Bank, inappropriate government policies which contributed to an accumulation of non-performing loans, loss of control of money supply by the Central Bank and non-compliance by financial institutions to regulatory requirements of the 1989 Banking Act among others.

In the earlier 1990s the government embarked on reforms designed to promote a more efficient and market –oriented financial system, improve the mobilization, allocation and utilization of financial resources, increase the efficiency of the process of financial intermediation, and develop more flexible instruments of monetary policy. The reform program focused on policy, legal and institutional framework.

According to Basu and Rolfes (1995) deregulation dramatically change the operating environment for banks. Since liberalization, the industry has undergone tremendous changes. Competition resulted from micro-finance houses and Cooperative Societies, which opened front-office operations providing services very much similar to those of the commercial banks and NBFIs converting to commercial banks (Koros, 2000). Because of poor economic performance and dwindling good lending opportunities, banks have been forced to diversify to non-balance sheet based income streams. Attracting this source of income requires banks to take deliberate strategic initiatives towards improvement of the product/service range and delivery channels (Market Intelligence, 2002).

### 1.2 Statement of the Problem

Given the important role that banks play in any economy, it is crucial to understand the factors that influence their viability and survival. Instances of bank failure thus raise important concerns to both local and foreign investors in any country. According to Waciira (1999), the apparent variability of profitability of companies with time has real implications for the business community, especially the banking sector. The recent failures in banking industry have raised great concern and have forced banks to put more emphasis on financial loss measures but this has not sorted out the problem of bank failures.

Operating activities being the major dealings of commercial banks are one of the sources of financial losses, which the banks incur. The dynamism of these activities creates loopholes, which results to increased loan loss provision. depreciation. amortization. and other operating expenses as published in the financial statements. Failure to effectively manage operating activities results to operational losses emanating from both the internal and external environment. Operating losses do impact on profits because it is charged to the profit and loss account and they are merely cost additive. Proper control of the operating loss directly translates to increased profits. Operational loss only appears when it crystallizes in the form of an outflow and its potential is hidden thus need to discover its impact on profits.

Yussuf (2005), conducted a study on management of operational risk of Commercial Banks in Kenya and highlighted the need for a critical study on the impact of operational losses on profitability of banks. Mugo (2003) conducted a study on relationship between interest rate spread and profitability of commercial banks and suggested a research to be conducted to find out whether commercial banks in Kenya have managed to diversify away risk through other sources of profitability other than interest rate spread.

This study addresses the omissions of the earlier researchers by examining and analyzing the level of operational losses as well as the impact of operational losses on profitability of commercial banks in Kenya.

## 1.3 Objectives of the Study

- To analyze the level and trend of operational losses of commercial banks in Kenya.
- To establish the impact of operational losses on profitability of commercial banks in Kenya.

## **1.4 Hypothesis**

HO: Null hypothesis – The impact of operational losses on profitability of commercial banks is not significant.

H1: The impact of operational losses on profitability of commercial banks is significant.

## 1.5 Importance of the Study

The findings of the study will be beneficial to the following parties.

### • Creditors

To assess the creditworthness of commercial banks based on both financial losses and operational losses reports without ignoring the later as it equally affects profitability.

#### Investors

The study will make the investors recognize that the overall level of operational losses equally affects their return on investment and hence not ignore the operational losses element when making investment decisions.

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#### Commercial Banks Managers

The study will enable the commercial banks managers appreciate the need to monitor and control operational losses as it equally affects the profitability of the commercial banks.

## Commercial Bank Employees

The staff involved in the day-to-day operating activities will draw inference to the study in appreciating the need for controlling operational losses as it affects profitability and their future benefits in the bank.

#### Government

The government being the regulator charged with monitoring and ensuring stability in the banking industry the report will assist them to know that the banks are equally affected by the level of operational losses and thus set measures based on both financial and operational losses.

#### Credit Rating Agencies

This study will enable the Credit Rating Agencies to appreciate and include both financial and operational losses indicators whenever assessing the creditworthiness of the commercial banks.

### Management Consultants

With this study the management consultants can advise on the best investment decisions based on not only the financial losses position but equally considering the inherent operational losses as it also impacts on the profitability of commercial banks.

## Academicians

The academicians will find the study useful as it will highlight areas for further research and also it will contribute to new knowledge. Also the study will give an insight of how the operational losses affect various stakeholders in the banking sector. The academicians being charged with dissemination of knowledge to various stakeholders will hence find this study useful when doing so.

#### **CHAPTER TWO: LITERATURE REVIEW**

#### 2.1 Risk Management

The key principles in risk management are; firstly, a clear structure has to be established, allocation of responsibility and accountability and discipline are basic preconditions for risk management. Processes have to be prioritized and disciplined, responsibilities should be clearly communicated and accountability assigned thereto. Secondly, there should be rigorous measures in case of non-compliance or breaches, all should know the rules of the game and have courage for unpleasant measures with a "culture of consequences". Thirdly, completeness, integrity and relevance of data, systems and information should form a basis of operational risk management. No diagnosis should be attempted without information. What is measured, observed and recognized should get attention. Data characteristics are ideally; complete, objective, consistent, transparent, standardized, comparable across the institution, interpretable, auditable, replicable, embedded in aggregated processes, and above all they are relevant and credible as to facts and perceptions (Yussuf, 2005).

Credibly quantified and relevant risks represent an opportunity. Thoughtful selfchallenge, especially rigorous audit reports, can provide a formidable basis to avoid or limit operational risks. Risk management is part art, part science because facts, perceptions and expectations are all important. Risk management is often the art of drawing sufficient conclusions from insufficient premises. Complex organizations, restructurings and projects can add risks, but notably complexity is the enemy of speed and responsiveness. The more complex a risk type is, the more specialized, and concentrated and controlled its management must be (Doering; 2003).

According to Gardener, Mills and Cooperman (2000), and Ross, Westerfield and Jaffe (1990), there exist different types of risks that different organizations can face. The risks highlighted here in are interest rate risk, exchange rate risk, technology risk, market risk, liquidity risk, credit or default risk and operational risk. Interest rate risk defined as the

potential variation in the returns from an investment or that variation in return caused by unexpected changes in interest rates. Exchange rate risk is the natural consequence of international operations in a world where foreign currency values moves up and down. This involves offshore transactions. Technology risk occurs when technological investments do not produce the anticipated cost savings in economies of scale. Market risk defined as risk incurred in the trading of assets and liabilities due to changes in interest rates, exchange rates and other asset prices. It arises when firms actively trade assets and liabilities rather than holding them for a longer-term investment. Liquidity risk is the risk that a firm may not have enough liquid cash to offset its maturing obligations. Credit or default risk is the risk that the promised cash flows may not be paid in full, this means that financial institutions are more exposed to this risk than other firms. Operational risk relates to individual firms overall business strategies, organization, functioning of internal systems compliance with internal policies and procedures and measures against mismanagement and fraud (Gardener, Mills and Cooperman 2000, and Ross, Westerfield and Jaffe 1990).

#### 2.2 Operational Risk Management

Sustained, attractive returns increasingly depend on excellent risk management, including operational risks management. Operational risks of a bank is not new, it is as old as banks themselves. If properly managed operational risk can add value and represent a valid business case in two dimensions; control, which is achieved through independent risk assessment, compliance, business continuity planning, supervisory requirements, limits, progress reporting, escalation, and corrections. Control basically covers avoiding accidents, catching non-compliance and illegal actions, complying with rules and regulations, complying with usual management needs and shareholder value creation achieved through efficiency, correct risk evaluation and pricing, duplicate control avoidance, rational economic capital allocation, reduction of regulatory capital, product enhancements, competitive strategic advantage and improved reputation. Shareholder value creation adds a further stage, which treats operational risks more like a real business. Operational risks management also gets close to quality management,

efficiency management and the concept of opportunity cost (British Bankers Association. 1999).

Doering (2003) states that for any operational risks management project to succeed, senior management must not only support the process but must be seen to participate in the implementation, there must be credibility in the whole process, small realistic steps should be taken at a time, all at once is impossible, the aim should be to build a better organisation afterwards. According to Meridian Research Inc (2000), implementing operational risks management implies the progression through the following four stages. The first stage is the identification stage, which involves data collection and the prioritisation of risks. In this stage there is significant business unit involvement and a limited technology usage coupled with a significant use of manpower. The second stage involves metrics and tracking and includes finding quantifiable means to track risks and the creation of reporting mechanism. In this stage, business unit involvement is significant. Investment is made in automated data gathering and workflow technologies and use of manpower is significant. The third stage involves measurement and includes the development and continuous refinement of modeling approach and the creation of operational risks data. The Majority of effort is borne by operational risks group within the business. Here there is significant technology development effort and a limited use of manpower. The fourth stage involves integrated management, which includes integrating operational risks exposure data into management process. There is significant senior management involvement in this stage. Management of operational risks exposures such as insurance is employed. Investment in processes is significant and limited technology or manpower is required.

Meridien Research (2000) approximates the lead-time for Stage 1 to Stage 4 with a minimum of 2 - 3 years, depending on the complexity and the size of an organisation. The research indicates that most of the top 500 financial institutions worldwide are still in stage 1 and 2. A handful has attained stages 3 and 4; internal acceptance and credibility of the tools and figures produced are not without doubts, however.

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#### 2.3 Framework of Operational Risks Management

According to the British Bankers Association (1999), a common framework for Operational risks management for banks, which has emerged recently includes integrated processes, tools and mitigation strategies. The components of this framework include; risk policies, risk management process, risk mitigation, operations management, the company's culture and strategy. These operational risk management aspects can be highlighted as corporate governance, audit driven operational management, management structure for operational risks, top-down versus bottom-up operational risks management, strategy, structure and simplicity, segregation of duties, operational risk control process, personal attention by senior management, stakeholders, symbol and sustainability, compensation systems, modern IT systems which lead to new processes, safety and speed, staff and skills, style and shared values.

# 2.3.1 Corporate Governance

The Bank of International Settlements' (1999) report, the Cadbury report (2000) and the Turnbull report (2000) all call on the various boards' responsibility to identify the relevant risks and to have an "embedded" risk management system, not just a "separate exercise" or "to take risk into consideration". This is essential for proper operational risks management. The Basle Committee (1999) identifies the following as essential practices; the board of directors should establish strategic objectives and a set of corporate values; there should be clear line of responsibility and accountability, the board of directors should possess proper qualifications, there should be appropriate oversight by management, internal and external auditors should act as independent checks, compensation should be consistent with bank's ethical values, objectives, strategy and control environment and there should be transparency as to corporate governance. The recent supervisory and auditing requirements make it very clear that senior management today has an ever-increasing responsibility to deal with risks, including operational risks, in a diligent and continuous fashion.

It is not so crucial whether the whole Board of directors, the Audit or Chairman's Committee, an Executive Board Risk Committee, the Chief Executive Officer or the Chief Risk Officer have such a responsibility. Important is that it is done with skill, diligence, care and promptly, with clear allocation of responsibility, independence with built-in checks, deadlines, controls and proper reporting. The role of an Audit or Risk Committee of the Board has become much more visible, including the information for the Supervisory Board. Regulators take a more vivid interest in such or similar committees and Board functions related to risks, including operational risks. The intensity and frequency of risk management discussions depend on the organisation's specific situation. Each organisation has to strike the balance between what is to be managed tightly and what more loosely (Bank of International Settlements', 1999).

## 2.3.2 Audit Driven Operational Risks Management

It is self-evident that auditing and controlling activities do not only involve reporting to those who are audited. Internal audit reports go to the Chairman or Audit Committee of the Supervisory Board; thus ensuring independence. Internal and external audits play a very relevant role, especially in the operational risks arena. It is true that many conventional audits are more control-oriented or concentrating on symptoms. However, forward looking and a diligent audit report is an excellent base for operational improvements and reduction or elimination of operational risks. As important as the audit reports themselves are the corresponding follow-ups and corrective actions by those concerned. The Business Units should have their own audit tracking system. At Group level, the Chief Executive, Chief Finance Officer and Chief Risks Officer should review audit reports. Unsatisfactory major reports are subject to additional follow-up requests by senior management (British Bankers Association, 1999).

### 2.3.3 Management Structure for Operational Risks

A survey by the British Bankers Association (1999) has identified 3 generic organisational models for operational risks management, which include a head office operational risks function, a dedicated but decentralised support and internal audit, and playing a lead role in operational risks management. As important as the concrete structure is the visibility, acceptance and firmness of risk management, as it is not a profit center. Risk management must add value by, fostering risk awareness in various situations and cycles of a firm or market, setting standards, ensuring smooth running of the firm's risk processes and methods, disclosing and escalating relevant risks to senior management, offering constructive risk mitigation and pricing advice, assessing, quantifying risks and benchmarking with peers, where feasible

# 2.3.4 Top-down versus Bottom-up Operational Risks Management

According to the Credit Suisse Group (2001), there is no commonly accepted benchmark or model as to the methodology of managing operational risks. As to be expected in the art of management, there are arguments for both top-down and bottom-up approaches in operational risks management. The operational risks management process includes identification, assessment, measurement, evaluation, priority setting, reporting, control and mitigation. What is most important seems to be the clear ownership of an activity, the ability to generate reliable, meaningful and relevant information and a well functioning early warning system.

## 2.3.5 Strategy, Structure and Simplicity

There are very few really original banking strategies. Implementation is the issue. However, any bank without a dedicated, simple and continuously checked strategy is lost from the start: "Strategy is always simple, but it is not for that reason easy". The strategy should secure no undue risk taking, for example the strategy should emphasis the setting of ambitious but realistic targets. The structure very much depends on the strategy. Only a logical structure can lead to the successful implementation of the strategy, especially for operational risks management and its related issues like Total Quality Management, efficiency and effectiveness. A structure for the 21st century has to take into account the need for continued innovation, creativity and with flexibility. The structures should be simple and clearly define the responsibilities and accountabilities at each reporting level.

#### 2.3.6 Segregation of Duties

Internal and external cases indicate that many of the significant operational risks losses in history were related to the lack of segregation of duties relating to front versus support functions. This fact holds true not only for lower level functions, but also for Executive Board levels.

#### 2.3.7 Operational Risks Control Process

In its September 1998 framework on internal control the Bank of International Settlements (BIS) identifies three main objectives and roles of the internal control framework namely efficiency and effectiveness of activities (performance objectives), reliability, completeness and timeliness of financial and management information (information objectives) and compliance with applicable laws and regulations (compliance objectives). Internal control consists of the; management oversight and the control culture; risk recognition and assessment; control activities and segregation of duties; information and communication and monitoring activities and correcting deficiencies. The control and compliance process of a firm represents one of the most decisive operational risks management tasks, especially in today's environment. An appropriate control and compliance culture is part of the risk culture, which needs close and continued attention by senior management (Bank of International Settlements, 1998).

Regulators' standards are continuously being raised. Supervisors increasingly discipline breaches of responsibilities thus there is need to optimize activities so that they can be controlled. Clear structures and procedures should be established so as to be able to allocate responsibilities to suitable individuals. Operational risks functions and responsibilities need be integrated in job descriptions. Relevant procedures should be constructed for the concrete activity, including structure, activity, workflow, "owner" of specific activity, does "owner" know what he or she owns. The procedures should be documented and the relevant documents maintained. Procedures should ideally have the following characteristics; they should have a single document as to rules and requirements, structured along the activity flow, comprehensive and clear so someone else can pick it up; check staff turnover, monitorable and instructing: what is to be done if this happens, teachable so it can be used as a training aid, implementable- use simple check lists and auditable.

Management and staff need to be trained. Special attention for control procedures should be paid to new business activities and product as these have many uncertainties, internet activity, e-business especially in relation to frauds and security, outsourcing of non core business functions, security and safety. Access to infrastructure and internal data should be restricted to reduce frauds and leakage of information. Client privacy, including data on clients, should be protected to maintain customer confidentiality. Insider trading should be clearly spelt out to avoid conflicts of interest, money laundering, and suitability of clients, branch and / or subsidiary offices, especially far away from the Head Office. Overly profitable areas, internal communication and information flow and change management should be under close surveillance (Bank of International Settlements, 1998).

Compliance plays an increasingly core role for operational risks control. Proper positioning of compliance for a specialized activity, for example, private banking has very different requirements compared to investment banking. There should be enough and suitable compliance staff. Procedures and reporting lines should be adequate and clear. Access to senior management should be easy and staff should understand compliance function. Compliance monitoring should be done regularly and elevation procedures should be in place. Investigation on breaches should be conducted immediately. Follow-up on rectification should be prompt. Supervisory board and senior management have an increasing responsibility for controls and compliance from back office to boardroom (Bank of International Settlement Framework, 1998).

## 2.3.8 Personal Attention by Senior Management

With all the requirements as to strategy, system and systems presented up to now, one element often overlooked is the personal senior management attention to support functions and to details in regard to operational risks aspects. Senior management should visit and discuss with support and control functions frequently. They should also visit the "machine room" and show a vivid interest in some – overall unimportant detail, but important for a department or issue. Time should be allotted at management meetings for support functions. The support staff should get "pats on the shoulders" for any extra ordinary achievement. The compensation difference between front producers and excellent or even crucial support people who are so relevant for mitigating operational risks and fostering reputation should not be substantial (Credit Suisse Group, 2001).

## 2.3.9 Stakeholders, Symbol and Sustainability

Influences and interdependencies between an organisation versus its stakeholders are manifold, often informal and hardly quantifiable. Stakeholders and other described factors influence the "symbol". The expression "symbol" stands for identity, reputation and brand. The new environment is fast, mobile, innovative, anywhere-anytime connected, which leads to a world, which is highly global, complex, IT-driven, interdependent, time-pressured and competitive. Every one of these characterisations entails challenges for operational risks management (Thiessen, 2000).

Creating value for financial institution customers is the greatest challenge. Customer "ownership" is probably still the key strategic barrier for competitors. Operational risks management is close to quality and operations management. Operational skills of an institution are crucial for nurturing customer loyalty, reliance, quality, access, speed, transparency, customer orientation and "risk-free" activities. Risk-free means "reliable" for many clients. The client expects privacy for his/her personal financial transactions. The client or end-user is the final arbiter on a new service or process – not the enthusiastic internal project team. Early inclusion of potential clients, pilots and field tests can reduce the operational risks involved. The better and "risk-free" the ongoing service, the better also the internal and external credibility of the transformation project itself (Thiessen, 2000).

Banks also have to protect themselves from the customer. Good operational risks management calls for proper disclosure and suitability checks on counter parties. A company's social, ethical, environmental and working practices can make or break the reputation, a brand and affect the share price. Banks are more and more challenged in regard to their environmental consciousness for their own infrastructure. Certification of the latter is a proof of the seriousness in operational risks management. Environmentally conscious lending and investing with commensurate internal processes have operational risks content as well (Thiessen, 2000).

According to Thiessen (2000), effective corporate communication is the lifeblood of any financial institution, which is so heavily dependent on confidence and trust. Good communication can reinforce reputation, but good communication needs good facts, at least in the medium term. Good reputation is the result of what a company says about itself, what it does including in operational risks areas and what others say about it. Good reputation is the greatest intangible asset of a financial institution. An ineffective communication organisation combined with a concrete risk or major operational risks issue can lead to disaster.

The most relevant singular factor for establishing an excellent reputation long-term is earnings stability combined with growth. This is the "compensation" for the consistency driving value. Operational skills combined with a successful operational risks management are an instrumental base for sustained earnings and the management of reputation and brand. Ideally, each employee takes some responsibility for risk management as well as for corporate reputation (Thiessen, 2000).

#### 2.3.10 Compensation-System

Banks are regularly being criticized for the "Anglo-Saxon influenced" - bonus systems according to "plain volume performance". Pure short-term orientation can be damaging for the shareholder, other stakeholders, the organization and even the individual concerned. The assessment of a line manager has to include control and reputation performance.

According to Deoring (2001), a good compensation scheme should take into account: serious negative control and compliance performance, negative audit issues especially repeated weaknesses as part of the yearly bonus fixing, in case of doubt in regard to the clean-up of previous or real operational risks performance issues, have a suspension of the bonus-entitlement until full compliance has been achieved, ensure that a meaningful portion of a bonus is in shares and/or options effective after a few years and/or with a knock-in performance. The higher the management level, the higher the longer-term component of compensation. That is the time when certain risks, including operational risks appear and when good management shows. Senior management should only get their bonuses in shares to ensure long-term commitment. Some support functions, such as reducing operational risks, increasing the operational quality and fostering the reputation are as core as the contribution of "producers". The more diverse management and staff on a global scale, the more relevant the above suggestions become (Deoring, 2001).

#### 2.3.11 Modern IT-systems lead to New Processes

The pressure from everywhere to invest continuously and dramatically including in the interest of risk reduction, in modern processes is immense. Integrated IT networks are central, especially for a global institution. Internet enables much higher and more sophisticated levels of co-ordination, globality, efficiency and flexibility. However, they open the door for chaos and risks if they are not consistent, structured, harmonised and stable over time. The new technologies lead to unique opportunities to modify and/or overhaul business processes as to workflow, service delivery and risk reduction. It is

important to rethink or even reinvent processes. The new IT in conjunction with process re-architecture has many advantages related to the reduction of operational risks, such as higher automation, quick storage and retrieval, instant communication, monitoring against given standards, support for quick decision making, actual work steps in processes and support of process work functions (Kessler, 2000).

Kessler (2000) recommends the following as some basic rules in regard to operational risks to consider. Many even technically perfect IT-solutions fail, because the users are ill prepared and resist. Communication and training is the key issue, existing process should be reassessed on a regular basis; especially recurring mistakes need re-examination of manager, supervisor, system or systems. It is preferable to have as little manual intervention as possible as great sources of mistakes are manual interventions, minimal reconciliation and more ideal is straight through processing. It is preferable to have one source of data throughout especially market data. Data should have a single assigned owner. Business line processes need to be separated from IT. No overreaching access of line function for data and IT-systems should occur. Processes and systems should be standardised across regions and product lines and island solutions should be avoided. Future-oriented and fully compatible architecture for operational demands of business should be adopted (Kessler, 2000).

Not maximum performance, but the handling of bottlenecks mostly determines the quality and risk limitation potential. Quality is parallel to reducing operational risks. Quality should not be a differentiating factor but a precondition for a decent survival. No core systems should exist without backup; the cost / benefit of a backup should however be conducted. Systems by their nature are interdependent and complex, with potential conflicts between the interested parties. co-operation, consensus and compromise are management functions. New systems and processes should eliminate many risk sources, but they most probably add new ones any solution breed new problems, which should be appropriately tackled. Security protection, firewalls and business continuity plans are key to operational risks reduction (Kessler, 2000).

#### 2.3.12 Safety and Speed

Safety and speed compliment one another. According to Randell (2000), one of the most distinguishing elements of competitiveness of a bank is its safety and security. However, this can imply slowness, which in turn hampers competitiveness. Today, the fast beats the slow, more often than the big and the small one. The challenges are great because they involve; managing heterogeneous systems, rapid IT changes, cost, e-commerce, Internet, restructurings and new products of all sorts. A bank's reputation, its most valuable asset is an issue of confidence and trust for which aspects of safety and security play such a crucial role. Only confidence at large builds reputation, so hard to get, so easy to lose. Confidence and credibility of a bank besides capital strength, size and position rely largely on its safety and security. Safety and security features foster accident free quality as. prevention is often cheaper in the long run than damage control (Randell, 2000). Safety and security come ahead of speed. Safety is a precondition, not a differentiation factor for a bank. A bank's appetite for safety risks has to be smaller than the one of a non-bank. Banks need safety in their speed. Trust by customers builds confidence. The damage caused by serious security and safety failures of an Internet activity most probably has a negative effect on other activities of the same organization (Randell. 2000).

Rachlin (1998) stresses that proactive business continuity planning, as a business imperative is as much prevention as a cure. Logical system threat is perceived as more important than physical threat. Traditional disaster recovery should be combined with fault-tolerant computing to mitigate unexpected surprises. Speed of crisis response is mostly more important than perfectionism. Any transformation project for example restructuring, new systems, new process and new products entail additional special and complex safety and security issues. Strong senior management support and involvement, thinking before acting, good planning, convincing business case, good discipline and controlling are key success factors for projects. High systems availability and user friendliness are a crucial and perceived indicators for safety and security. Mission-critical systems should be available throughout and downtime should be minimised with review

of hardware, software, systems compatibility, processes and staff training done regularly. Proven systems are normally more secure and reliable.

More security breaches, especially IT related stem from inside the organisation than from outside through ignorance, carelessness, complexity, deliberately. Security starts with identifying and planning own weak areas and the real assets to be protected. Protection of intellectual property, client list, computer codes and so on, is as important as protection of money. Preventive controls (biometrics password etc.) should be encouraged. Documented detection and remedy controls should be put in place. There should be clear disclosure to employees that any and all communication they engage in on company time and equipment is subject to potential surveillance (Rachlin, 1998). According to Kessler (2000), safety management is besides having the right infrastructure. technology, service level agreements, processes and recoverability, primarily a matter of operational risks management by applying disciplines, such as rigorous password security and changes; cumulative barriers to overcome for access, rigorous control mechanisms for new business activities, involving sign-offs by all concerned parties (including operations, tax, risk management), continuously updated anti-virus software, immediate virus notification, regular checks and controls of logical security backup, rigorous discipline as to breaches

Jameson (2002) suggests that piracy on privacy and denial of service scare away clients; anywhere, transactions and data must be safe, secure, private, verifiable, auditable and defensible. E-commerce especially allows transaction information to be tracked, collected, compiled and used but not misused. Protection of privacy and safety can be fostered by, regular checks on new processes, new technology, terrestrial links (with two or more access points, satellite as stand-by), Home Banking Computer Interface Standard (HBCI) encryption plus chip card with digital signature. Public Key Infrastructure (PKI) increasingly enables users of Internet to securely and privately exchange data through the use of a public and a private cryptography key pair that is obtained and shared through a trusted authority. PKI's allow the use of digital certificates, which can identify individuals or organizations to authorize secured and private transactions across the Internet (Jameson, 2002).

The legal ramifications of the virtual online world are influx and need careful examination. The EU for example, has started various initiatives with directives on electronic signatures, e-commerce, distance marketing of the banking industry, distance selling and data protection. The legal aspects are potentially relevant in the context of comprehensive general liability insurance. Watch for domain name infringement, sale of keywords, copyright infringements and patent infringements, invasion of privacy, defamation, unfair competition, contractual risks, jurisdictional risk, employment practice liability, health and safety of staff, and local legal specifics.

## 2.3.13 Staff and Skills

The value of a bank increasingly lies in its intangibles; data, knowledge, skills, people, network, reputation and brand. These are bundled together in the organisation and can also reflect in operational risks. Worldwide, a battle for talent is going on. Human capital has become more important than financial capital. For financial institutions, employee selection, retention and development are at least on the same level as customer loyalty or shareholder support. As a matter of fact, the last two stakeholders' aspects very much depend on proper management and staff (Rachlin, 1998).

#### 2.3.14 Style and Shared Values

Style and shared values are core issues for the risk management of a financial organisation, including for operational risks management. Rachlin (1998) recommends the following guidelines to address operational risks at the root as they touch the individual's attitudes, actions and reactions. Culture is core for the identity of people. Traditionally, culture has been linked to common language, values, customs and beliefs on a local, national and perhaps regional level. Corporate culture an expression often used and misused is the formal and informal, written and unwritten and often invisible

totality of common norms, values, thinking and acting which determines the behaviors of management and staff. Each organisation has its very specific corporate culture. It is a qualitative expression of the organisation, internally and externally; such an expression can be difficult to describe. Risk culture, besides people, is the most crucial factor for a successful risk management generally and in operational risks management in particular. The control culture acts above all at the very place where risks are taken (Rachlin, 1998).

#### 2.4 Operational Losses

The banking business revolves around operational activities. The highest percentage of these activities is a source of operational loss. Operational loss will primarily be driven by; new products, product sophistication, new distribution channels, new markets, new technology; complexity of operational activities. E-Commerce, processing speed, business volume, new legislation, role of non-government organizations, globalisation, shareholder and other stakeholder pressure, regulatory pressure, mergers and acquisitions, re-organisations, cultural diversity of staff and clients, faster ageing of know-how, insurance companies and capital markets (Basel Committee 2003). The operational losses mainly comprise of frauds/forgeries, system failures and the human element in operating activities (Basel committee, 2003).

#### 2.4.1 Types of Operational Losses

The commercial banks are faced with a wide exposure to various types of operational losses. Each institution has its own, individual and unique operational setting. Thus, to be able to manage operational losses might require tailoring its definition and its sub-categories to the firm's specific setting. Operational losses include items classified by banks as loan loss provision, depreciation, amortization, and other operating expenses in the published financial statements. Operational losses will also be viewed in line with prescribed central bank of Kenya prudential ratios. This research adopts the profit before tax as published by the institutions as the guiding index in comparing operational losses of different institutions.

#### 2.4.2 Operational Loss Indictors

All departments in a bank watch certain figures or trends related to their work. Sales people would monitor performance; settlement staff monitors mistakes resulting from inaccuracies in their operation. They all choose certain indicators, which can be sensibly tracked over time. According to the Credit Suisse Group (2000), the market has set out three different names for such indicators, which are relevant for operational risks management. These indictors are as follows; key performance indicators are normally used for monitoring operational efficiency; red flags are triggered if the indicators move outside the established range. Examples include; failed trades. staff turnover, volume, and systems downtime. Key control indicators demonstrate the effectiveness of controls. Examples include: number of audit exceptions and number of outstanding confirmations. Key risk indicators are primarily a selection of key performance indicator and key control indicator. This selection is made by risk managers from a pool of business data/indicators considered useful for the purpose of risk tracking. A key risk indicator gives insight on the extent of stress of an activity. Examples include; a number of failed trades, severity of errors and omissions, cancel and corrects, change management events, contract staff versus permanent staff. IT security breaches, breaches in service level agreements, unfilled vacancies, absence levels and customer satisfaction surveys. Typically, a business unit or department uses 10-15 different key risk indictors. Key risk indictors must be used as a time series to monitor and foresee trends. If skillfully used, such trend analyses can serve as an early warning system and provide directional input for senior management involvement.

#### 2.4.3 Measures of Operational Loss

According to Young (1979), models and quantifications are only as good as the data they are built on. Data availability is a precondition. Activities only turn into data, if they are recorded in a form, which can be retrieved at a later stage. While recording many of their actions, banks cannot record everything in permanence. In operational loss particularly, most banks have highlighted only bits and pieces of the big operational loss picture in the

past. The question for operational loss data is what do we have already? What do we still need and by which means to get it? In particular, it is important to establish clarity on the frequency in which operational risks data is available or should be available. Do we have and do we need daily, monthly, quarterly, annual data? What level of detail at which operational loss data is or should be available (Young, 1979).

Many operational loss areas just cannot be measured but require judgment. Accordingly, two types of data, qualitative data and quantitative data must be distinguished. The quantitative and qualitative data require different treatment, interpretation and analysis. In this context it is extremely important that the information to be captured in the data is clearly defined, in terms of content, feature and unit. This is a precondition for standardization and tracking possible failures of reporting and formats (Young, 1979).

Operational loss data of an entity is unique to availability, characteristics, causality, subjectivity, transactions and portfolio types. The questions that need to be examined are: have external loss and pooled data known in the market been carefully interpreted? Are the operational loss figures pure operational losses or are they combined with an element of market, credit or other risks? Are they insurance claims or estimated losses? Are the figures gross or net figures? Do they include the cost to fix the damage? What are the specific losses compared with revenues, turnover, earnings and equity of the respective commercial bank?

Relevance has to be ensured as times change, new environments and new products are put in place. Constant surveys and checks of the type of data being used must be performed to avoid unrealistic indicators. New data content needs have to be assessed and old and less confirmed data must be weeded out. Data access issues have to be settled. Sources on operational loss data can be created through data sharing agreements or consortiums. According to Jorion (1997), many commercial banks shy away from such an approach, understandably so given specific circumstances such as confidentiality aspects, media, and impact on overall perception. Quantification is a powerful tool for enhancing transparency, as long as it is credible. In the financial industry managers and regulators have an increasing interest in quantifying operational loss. The collection of relevant data presents a major stumbling block. Unlike market and credit risk, operational loss is internal to the firm. Since firms are understandably not eager to reveal their failings, public data on losses caused by operational loss are nowhere as rich as other forms of risk (Jorion, 1997).

This section investigates the three major questions to be answered when proceeding to quantification: what object, why, and how is it to be quantified? This will help us to identify the operational risks quantification possibilities and limitations, the areas of operational loss where a measurement could be performed and the most appropriate methods for this measurement in order to thrive for the relevance of operational loss vis a vis the total losses, acceptable costs of gathering operational risks information and the credibility of the operational loss quantification outcome.

The quantification and measurement of operational loss generally involve looking at four aspects of a phenomenon within an organization; size, severity or intensity, its frequency and its context dependency (Jewell, 2000). The size describes the observed extent of a move. The frequency describes the number of times a move of a given size occurs within say a given time period or a given organizational unit. Both require the ability to observe the phenomenon. These aspects are at the core of the quantification of market and credit risk. For operational losses, fewer elements are effectively observable. The context dependency describes whether the move size is different in different situations or not. This tells whether every operational losse event is unique in it self or shows regularities in occurrence as drivers do not alter. Context dependency, in contrast to market and credit risk is generally high for operational losses as its major drivers, people and organization are unique and change permanently. Also, the higher the context dependency, the less the past will be a good indicator for the future. In the area of operational loss as for market risks, this aspect is very important as several operational loss elements are highly interrelated (Jewell, 2000).

Quantification of operational losses depends on the purpose and one has to be clear about these before data collection for it to serve any use. Here we have to make sure that the quantification of operational risks whether via modeling or another method is focused on and compatible with the business needs of the firm. In other words, we have to ensure that quantification output is geared for management needs and quantification makes the most efficient use of existing resources and is relevant and credible. Once the questions are solved of what and for which purpose operational losses are to be quantified, the most suitable quantification or modeling method can be chosen. There are a number of choices including a qualitative assessment, a process mapping and a quantitative modeling (Jewell, 2000).

Hoffman (1998) argued that, the trend is not to use particular models and techniques on a stand-alone basis but increasingly in combination with each other to do justice to the complexity of operational losses. This trend of combining various quantification approaches allows firms to tailor make quantification approaches to their own specific operational losses environment. The commercial banks can use a variety of models in operational loss quantification depending on their need (Hoffman, 1998). The Factor-derived or Indicator Based Models which apply causal factors to build a prediction of the level of loss exposure can be used. For example, they would use a combination of error rates, frauds rates, failed reconciliation's, employee training expenditure, staff turnover, indicators of the IT system complexity, indicators for the quality of governance and so on to project a level of operational losses. They tend to produce a figure for the relative future value of the causal factors on operational losses, but not necessarily of the operational losses amount. They are also considered to be only partially representative of operational losses root causes (Hoffman, 1998).

According to BIS (1999), an indicator-based quantification is a possible method for the quantification of operational losses and the corresponding regulatory capital allocation. The level of operational losses is identified by a multiple of a simple observable indicator or a combination thereof. Suggested indicators include: gross revenues, fee income, operating costs, managed assets or total assets adjusted for off-balance sheet exposures

(BIS, 1999). The BIS method is a factor or causal theory model simplified to its extreme. It assumes a linear link between the level of operational losses and business activity, thereby offering the advantage of being easily implementable. The most important drawback of the BIS causal theory model is that an operational loss quantification based on exclusively measurable indicators is bound to produce incorrect and misleading approximations of operational losses. This is because the high context dependency of most operational loss elements makes qualitative, non-measurable operational losses aspects critical in determining its level (BIS, 1999). The BIS method also bears the danger of creating perverse incentives. For example, lowering control related costs would save capital, but also raises the operational losses. Lowering fee income would save capital, but also crowd-out the regulated fee-income banking activities in favor of unregulated financial actors and thereby increase the loss within the financial markets (BIS, 1999).

The drawback of relying exclusively on measurable indicators in factor / causal methods can be overcome by integrating qualitative aspects of operational losses. These methods could be particularly useful in top-down frameworks to gain insights in both. low and high frequency events. The Loss-Scenario or Qualitative Assessment Model, which produces a subjective loss estimate for a given time horizon and confidence level, based on the experience and expertise of key managers can be used. Weaker assessment forms could just require ranking of the operational losses level for each elements of a loss map or checklist. Qualitative assessment models have been put forward, as they are particularly well suited for tackling both the frequency in observability of operational losses and its high context dependency. A purely qualitative assessment can also be turned into a quantification method. This could involve four core elements namely a check-list for a periodic and systematic qualitative assessment of each element of operational losses, a grading scale-based assessment considering criteria such as severity, probability and time horizon of occurrence, grading dependent management escalation procedures, action triggers, or compensation rules and reports in and a transformation of the grading into an operational losses level expressed in say Kenya shillings. Such methods have the advantage of enhancing transparency of the change of operational

losses. They also allow a proactive management of the level of operational losses. However, as they rely on the subjective judgment of experts, they are only appropriate for a crude quantification of the operational losses economic capital level and operational losses capital allocation (Hoffman, 1998).

Capital Allocation, where few banks have used modeling techniques to derive or aimed at deriving an operational loss economic capital or establishing an operational loss capital allocation mechanism. A top-down approach is followed for the attribution of operational loss capital to business lines. It involves two steps, which include the loss measurement and the capital attribution. In the loss measurement process, an actuarial model and Monte Carlo simulation is applied to the loss database combined with a loss scenario modeling. A loss potential is generated for each operational loss class and for the overall firm. The capital attribution process builds on a factor-based modeling using a broad array of loss factors. These loss factors are detailed at the individual business line and profit center level, for example the training expenses of a given business line or the settlement error rate. The factor-based model produces operational loss weights for each business line. Based on these weights, the overall firm operational loss capital is then allocated or distributed to the individual business lines (Hoffman, 1998).

To perform both these steps, the firm relies on its well-populated operational loss database covering the whole range of the loss distribution, including the long-tail losses. The database consists of two sections: internal losses and losses from other firms. The loss events are classified in the database within one of the firm's operational loss classes. These classes have been kept to a minimum given that operational loss events are relatively sparse - and defined based on causation sources such as resource and asset. This has led to the creation of five classes which include; relationships, people, physical assets, technology resources, and external issues. These classes are more geared to loss management purposes than control oriented (Hoffman, 1998).

For simplicity of measure this study adopts operational losses as published by commercial banks. Operational losses will include items classified by banks as loan loss

provision, depreciation, amortization, and other operating expenses. Operational losses will also be viewed in line with prescribed Central Bank of Kenya prudential ratios. This study will adopt the earnings before interest and tax as published by the institutions as the guiding index in comparing operational losses of different institutions. Ratio analysis has been used to measure the effect of operational losses. According to Cooperman, Mills and Gardner (2000), Cornett, Ors and Tehranian (2002), Rose (1994) and Dziobek and Parzabasioglu (1998), the following ratios are used:

Operational losses to Total operating expenses=<u>Operational losses</u> Total operating expenses

Operational losses to Earnings before Interest and Tax (EBIT) = <u>Operational losses</u> Earnings before Interest and Tax

Operational losses to Net Assets or Capital Employed = <u>Operational losses</u> Net Assets or Capital Employed

Operational losses to Net Worth = <u>Operational losses</u> Net Worth

### 2.4.4 Operational Loss Management

Control basically covers avoiding accidents, catching non-compliance and illegal actions, complying with rules and regulations, complying with usual management needs and shareholder value creation achieved through efficiency, correct loss evaluation and pricing, wastage avoidance, rational economic capital allocation, reduction of regulatory capital, product enhancements, competitive strategic advantage and improved reputation. Shareholder value creation adds a further stage, which treats operational loss more like a

real business. The British Bankers Association (1999) relates, operational loss management close to quality management, efficiency management and the concept of opportunity cost management.

In order for operational loss management to succeed, senior management must not only support the process but must be seen to participate in the implementation, there must be credibility in the whole process, small realistic steps should be taken at a time, all at once is impossible, the aim should be to build a better organization afterwards (Doering, 2003). The Credit Suisse Group (2001), suggest that one can differentiate between "six levels of defense" for operational losses taking into consideration of the diversity of operational loss in the banking industry as follows:

Level 1: Business front line with the prime responsibility for taking and managing risks.

Level 2: Support functions like product control, strategic risk management, and compliance management with focus on specific operational loss areas and concentrations.

Level 3: Senior management and supervisory board with focus on the overall loss profile.

Level 4: Internal and external audit with focus on deficiencies as to policy, structure, rules and regulations.

Level 5: Regulators - supervisors with prime role of an external referee.

Level 6: Shareholders and other stakeholders as ultimate daily overall judges.

According to Doering (2003). an analytical and conscious approach to solve management issues in regard to operational loss can be structured along what he calls the 12 S's for every organization. namely – Strategy. Structure, Simplicity, System(s), Safety, Speed, Skills, Shared values. Stakeholders, Symbol. Sustainability and Synchronisation.

#### 2.4.5 Tools for Managing Operational Loss

Management of operations has always used given tools to identify, assess, control and manage operational loss in its day-to-day specific area of activity (British Bankers Association 1999). No one tool on its own is sufficient as each has its limitations. Synchronisation of the tools combined with previously discussed, more high-level approaches of general management including audits and compliance measures is the issue. Such an approach leads to integrated loss management. The tool commonly used is Control and Risk Self-Assessment technique. Control and Risk Self-Assessment (CRSA) is a work team-based technique to help managers identify and measure operational loss through estimates based on the consensus opinion of a group of knowledgeable managers and staff. The ultimate objective of this process is to foster the identification, assessment and mitigation of operational loss. This is where a formally documented process in which management and work teams review the effectiveness of the business controls to contain operational loss and to meet defined objectives is used (British Bankers Association, 1999).

A facilitator is designated to assist the work team whose members should be people who are key to the achievement of the specific business objective or are influencing the operation that has been selected for review. In many cases, a cross-functional work team helps to develop the broadest possible coverage for the achievement of the business objective. Management must clarify the relationship between the organisation's primary corporate objectives and the specific business line objectives for each participating unit. These objectives can include diverse areas, as well as diverse practical applications for every department and every employee function (British Bankers Association, 1999).

Workshops are conducted with employees from participating departments using a framework consisting of control categories, to review the controls in place to achieve each business objective under analysis. The framework's categories may include: purpose, commitment, planning, capability, direct controls, measurement, employee well being and morale, process oversight and culture. The objectives are analyzed in terms of,

threats, which are events that could prevent the achievement of an objective, controls, which are activities that provide additional assurance that objectives are met and agreed residual loss, the real or possible events or situations where a business/quality objective is not being met or may not be met given the controls in place. The information on threats, controls and operational loss is captured for each business objective. The information is then documented, summarized and reported to senior management. Due to the dynamic nature of a firm's operational loss profile, findings should be periodically updated (British Bankers Association, 1999).

#### 2.5 Profitability

Profit/losses is the end result of the commercial banks after deducting operating expenses and operational losses from their income. Profitability is the performance of commercial banks income-generating activities (Komen, 2002; Mirghani, 2003). Profit/loss position is very crucial to any firm because it determines its growth rate and its survival. Every firm embarks on cost management strategies aimed at increasing profits. This cost management strategies omits the element of operational losses.

## 2.5.1 Determinants of Profitability of Commercial Banks

According to Saunders (2000), the level of operating costs, non-operating costs and macro-economic variables, determines profitability of the commercial banks. Operating costs and macro-economic variables are areas where commercial banks have laid more emphasis (Yussuf, 2005). The efficiency of the commercial banks contributes a lot to increased income generation and collection. Kwan and Eisenbeis ,(1992) argues that increased efficiency results to increased returns as the operating loss element is reduced. According to Kwan and Eisenbeis .(1992), the income variables of a commercial bank include Interest income, investment income (dividends, rent ) and other miscellaneous incomes whereas the operating costs of a commercial bank include interest expense, staff salaries, loan loss provisions, operating lease rentals, bad and doubtful debts charges, directors emoluments and other operating expenses. He further argues that through

increased efficiency the commercial banks can save on the loan loss provisions, operating lease rentals, bad and doubtful debts charges, and other operating expenses thus increased incomes. Kwan and Eisenbeis (1992), emphases that loan loss provisions, operating lease rentals, bad and doubtful debts charges, and other operating expenses are a waste to any firm as this is a direct deduction from earned income without any additive value to the firm.

## 2.5.2 Measures of Profitability

Profitability is mainly measured using ratios. Ratio analysis provides clues to investigate profitability issues in detail. However, caution needs to be applied while interpreting ratios as they are calculated from the accounting numbers, which suffer from accounting policy changes, arbitrary allocation procedures and inflation. Researchers however continue to consider ratios as valid measures of profitability. According to Cooperman. Mills and Gardner (2000), Pandy (1999), Cornett, Ors and Tehranian (2002), Rose (1994) and Dziobek and Parzabasioglu (1998), the following are profitability ratios commonly used:

Profit after tax (PAT) to Earnings before Interest and Tax (EBIT) = Profit after Tax Earnings before Interest and Tax

Return on Investment (ROI) before Tax = <u>Earnings before Interest and Tax</u> Net Assets or Capital Employed

Return on Investment (ROI) after Tax =<u>EBIT (1-Tax Rate)</u> Net Assets or Capital Employed

Return on Equity (ROE) = <u>Profit after Tax</u> Net Worth

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# 2.5.3 Effects of Operational Losses on Profitability

The operational losses when they crystallize are reduced from profits generated by the commercial banks in the current year or claimed from insurance companies if the risk was insured. In most cases insurance companies do not compensate the commercial banks because of contributory negligence. Where these losses are huge they do reduce the commercial banks profits substantially. Also the operational loss triggers other costs. According to Saunders (2000), operational losses triggers other costs like cost on lost bank image, increased compensation costs, investigation costs, litigation costs, cost on loss of customer confidence, increased insurance premiums due to increased operational risks, reduced interest incomes due to fraudulent borrowers, higher employment and training costs due to high turnovers and firing of those implicated on fraudulent activities, and depletion of capital due to fraudulent allowance allocations or practices to cover operational losses without affecting current profits. Kwan and Eisen concluded that costs should not be looked at in isolation as one cost can trigger other costs.

Operational losses affects the level of income generation of a commercial bank as it impacts negatively on the ability of the income generating variables to efficiently perform. The direct impact is realized when the actual operational loss cost is charged to the profit and loss account (Kwan and Eisenbeis, 1992).

## 2.6 Related Local Studies

The issue of the impact of operational losses on profitability of commercial banks has only recently been given prominence in the world banking industry.

According to Mucheke (2001), among the key causes of bank failures are bad lending practices. incompetence on the part of bank risk managers and unsound operational practices.

Obiero (2002), did a study on the banking sector regulatory framework; its adequacy in reducing bank failures and found that of the 39 banks which failed during the period 1984 and 2002, 37.8 % collapsed mainly due to poor quality of lending. Though most banks pride in clear and sound lending policies, the reality is that they have been quite reckless in their lending activities.

Yussuf (2005), conducted a survey on operational risks management practices by commercial banks and found that operational risk departments exist only in the big banks. He noted that the most common categories of operational risks in Kenyan Commercial banks are human risks, which arise from failure of employees and conflict of interest or from other internal fraudulent behaviors; external risks, which arise from fraud or litigation by parties external to the firm and weaknesses in processes.

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### **CHAPTER THREE: RESEARCH METHODOLOGY**

# 3.1 Research Design

The study is a survey, which seeks to identify the level of operational losses and their impact on profitability of commercial banks in Kenya.

## 3.2 Population of Study

The population of study was the 44 commercial banks in Kenya. All the commercial banks were studied, thus no sampling was necessary.

# 3.3 Data Collection

The secondary data on profitability was obtained from annual accounts stocked in the Nairobi Stock Exchange library and Central Bank of Kenya library. Data on operational losses was obtained from Annual Published Accounts in the Daily Nations and Central Bank of Kenya library. Operational losses, total operating costs and profitability data for the period 2001 to 2005 was used. This study adopted the earnings before interest and tax as published by the institutions as the guiding index in comparing operational losses and profitability of commercial banks.

### 3.4 Data Analysis

Data was analyzed using statistical package for social sciences (SPSS) and content analysis used in summarizing the findings. Descriptive statistics, case analysis, comparative analysis and regression analysis were used in determining the impact of operational losses on profitability. The ratios were plotted in graphs to determine the trend, while the impact was established by estimating a regression equation. The equation giving the relationship between operational losses and profitability is in the form of y=a + bx.

### Where y=Profitability ratio= Profit after tax

Earnings before interest & tax

x=Operational loss ratio = <u>Operational losses</u>

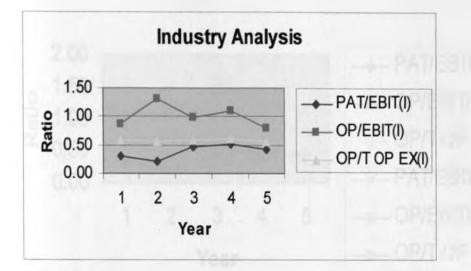
Total Operating expenses = <u>Operational losses</u> Earnings before interest & tax

a=y-axis intercept b= Coefficient

Tests of significance will be done to determine whether the effect of operational losses on profitability is significant. An inter-industry comparison will be done to establish the trend in the market. Also industry average will be computed to determine the benchmark. The industry average is taken as a simple average of the variables of the banks under this study.

### **CHAPTER FOUR: DATA ANALYSIS**

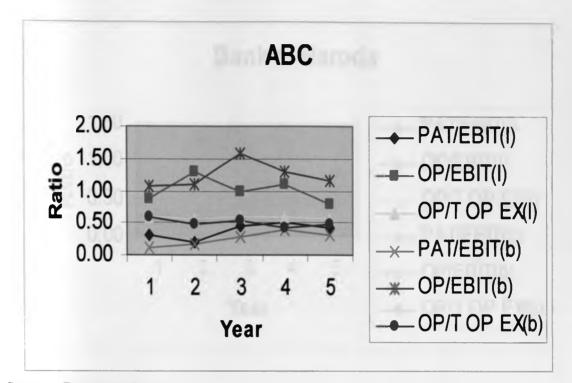
#### 4.1.1 Industry Analysis



## Source: Research Data

The industry's operational losses earnings risk level under the period of study ranged from 0.79 to 1.31. In 2001 and 2002 there was upward trend followed by a downward trend in year 2003, upward trend in year 2004 and downward trend in 2005. The industry's profitability level in the period of this study ranged from 0.20 to 0.52. In 2001 and 2002 there was a downward trend, upward trend in 2003, 2004 and a downward trend in 2005. The industry's operational losses level to total operating expenses ranged from 0.56 to 0.60. In general the profitability and operational loss ratios were moving in opposite direction. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The industry average equation used is Y=a+b\*X. The variables are period of study, profitability ratios and operational loss ratios i.e. a=y-axis intercept, b= Coefficient and x=operational loss ratio. The industry Y=0.661-0.275x shows that any change in (x) variable will cause a negative change in Y.

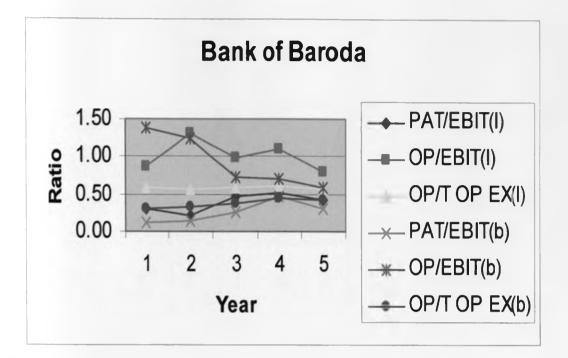
# 4.1.2 African Banking Corporation



Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 1.07 to 1.58 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in years 2004 and 2005. The bank's profitability level in the same period ranged from 0.12 to 0.40 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002 and 2003 there is upward trend in years 2004 and 2005. The bank's operational losses level to total operating expenses ranged from 0.43 to 0.60 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well but for other areas under study it was doing below average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=-0.092+0.279x

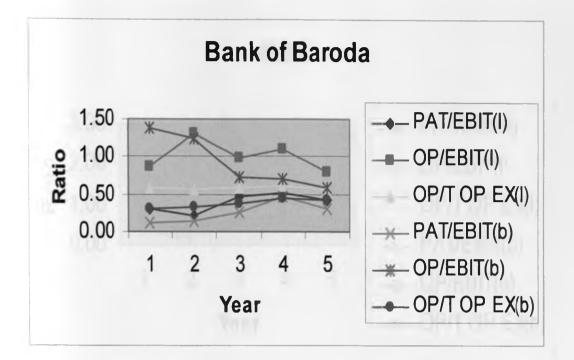
#### 4.1.3 Bank of Baroda



### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 1.07 to 1.58 whereas the industry average ranged from 0.58 to 1.38. This shows that the bank's operational losses level was lower in years 2002, 2003, 2004 and 2005 but high in 2001 compared to industry average. The bank's profitability level in the same period ranged from 0.13 to 0.47 whereas the industry average ranged from 0.20 to 0.52. In 2001 and 2002 shows a steady trend, 2003 and 2004 upward trend followed by a downward trend in year 2005. The bank's operational losses level to total operating expenses ranged from 0.31 to 0.44 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well but for other areas under study it was doing below average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=-0.548-0.314x.

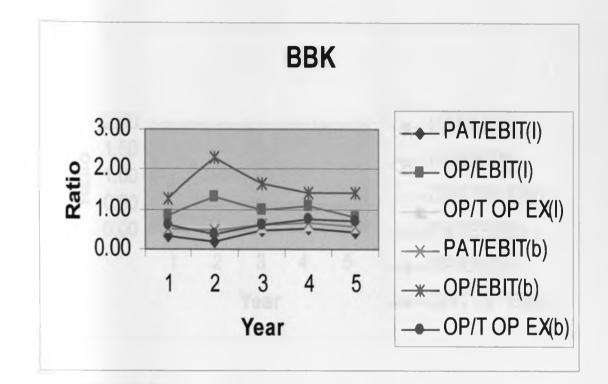
#### 4.1.3 Bank of Baroda



# Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 1.07 to 1.58 whereas the industry average ranged from 0.58 to 1.38. This shows that the bank's operational losses level was lower in years 2002, 2003, 2004 and 2005 but high in 2001 compared to industry average. The bank's profitability level in the same period ranged from 0.13 to 0.47 whereas the industry average ranged from 0.20 to 0.52. In 2001 and 2002 shows a steady trend, 2003 and 2004 upward trend followed by a downward trend in year 2005. The bank's operational losses level to total operating expenses ranged from 0.31 to 0.44 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well but for other areas under study it was doing below average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=-0.548-0.314x.

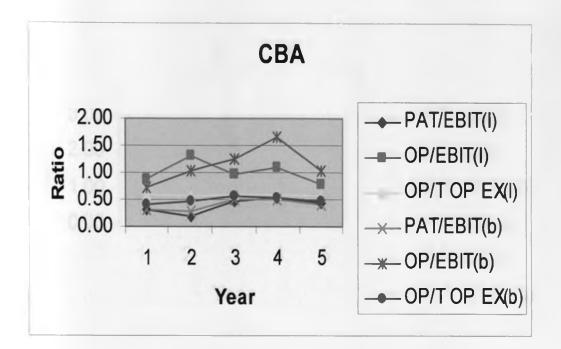
#### 4.1.4 Barclays Bank of Kenya



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 1.26 to 2.27 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average especially in year 2002. In 2001 and 2002 there is upward trend followed by a downward trend in years 2003, 2004 and 2005. The bank's profitability level under same period ranged from 0.45 to 0.63 whereas the industry average ranged from 0.20 to 0.52. In 2001 and 2002 there is downward trend followed by an upward trend in years 2003 and 2004 and downward trend followed by an upward trend in years 2003 and 2004 and downward trend in 2005. The bank's operational losses level to total operating expenses ranged from 0.36 to 0.74 whereas the industry level ranged from 0.56 to 0.60. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=-0.753-0.122x.

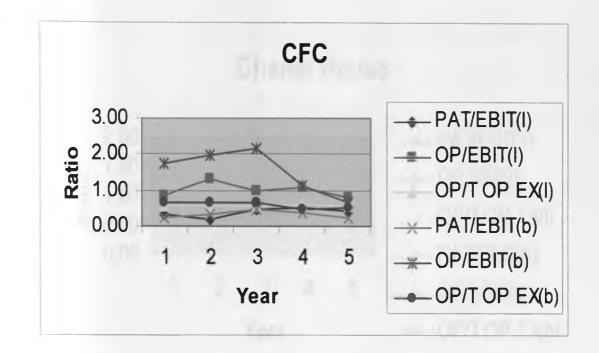
# 4.1.5 Commercial Bank of Africa



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.71 to 1.65 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from 0.29 to 0.51 whereas the industry average ranged from 0.20 to 0.52. In 2001 and 2002 there is downward trend in followed by an upward trend in years 2003 and steady in 2004 with a downward trend in 2005. The bank's operational losses level to total operating expenses ranged from 0.40 to 0.56 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well but for other areas under study it was doing below average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=-0.141+0.234x.

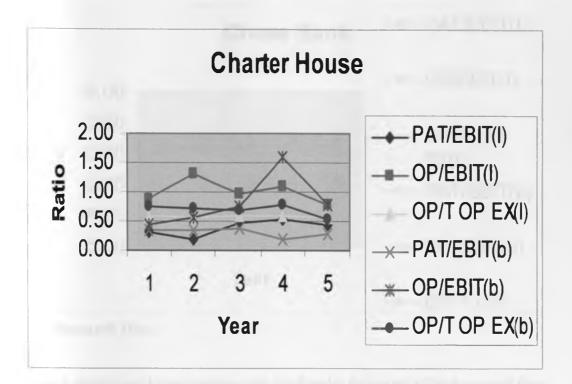
#### **4.1.6 Credit Finance Corporation**



### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.67 to 2.17 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in years 2004 and 2005. The bank's profitability level in the same period ranged from 0.23 to 0.49 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002 and 2003 there is upward trend in years 2004 and 2005. The bank's operational losses level to 0.52 to 0.52. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in years 2004 and 2005. The bank's operational losses level to total operating expenses ranged from 0.47 to 0.67 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing above industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.172+0.104x.

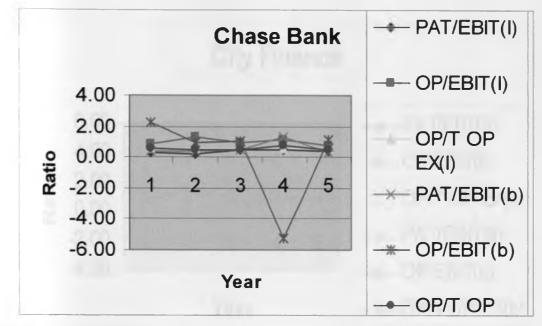
# 4.1.7 Charter House Bank



## Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.43 to 1.58 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level in years 2001, 2002 and 2003 were low and in 2004 and 2005 high compared to industry average. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in years 2004 and 2005. The bank's profitability level in the same period ranged from 0.19 to 0.38 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in 2005. The bank's operational losses level to total operating expenses ranged from 0.53 to 0.77 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing above industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.427-0.146x.

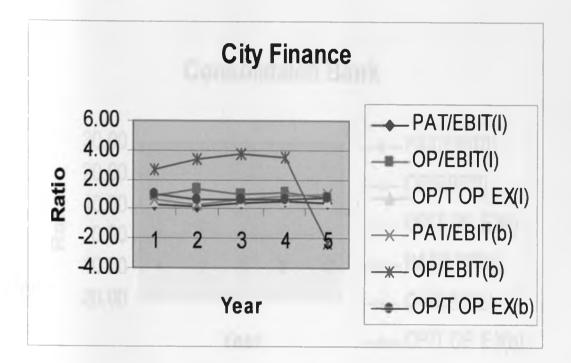
## 4.1.8 Chase Bank



Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from -5.28 to 2.28 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was high in 2001, low in 2002, high in 2003, low in 2004 and high in 2005 compared to industry average. The trend kept interchanging a sign of high-risk exposure. The bank trend in 2001 and 2002 showed a downward trend followed by an upward trend in year 2003, an extreme downward trend in 2004 followed by an upward trend in 2005. The bank's profitability level in the same period ranged from 0.30 to 0.44 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002 and 2003 the bank was doing above average a good sign but in years 2004 and 2005 below average. The bank's operational losses level to total operating expenses ranged from 0.50 to 0.75 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well except in year 2004. The statistical analysis shows rsquares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.579-0.137x.

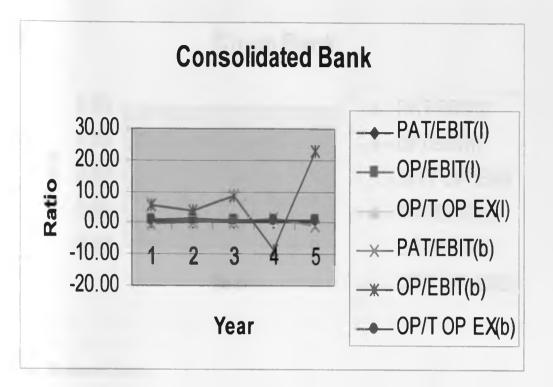
### 4.1.9 City Finance Bank



### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from -2.31 to 3.75 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was too high in years 2001, 2002, 2003 and 2004 but also too low in year 2005 compared to industry average. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in years 2004 and 2005. The bank's profitability level in the same period ranged from 0.33 to 0.1.06 whereas the industry average ranged from 0.20 to 0.52. In 2001 and 2002 there is a downward trend followed by an upward trend in years 2003, 2004 and 2005. The bank's operational losses level to total operating expenses ranged from 0.59 to 0.95 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing below average a bad sign. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.871-0.074x.

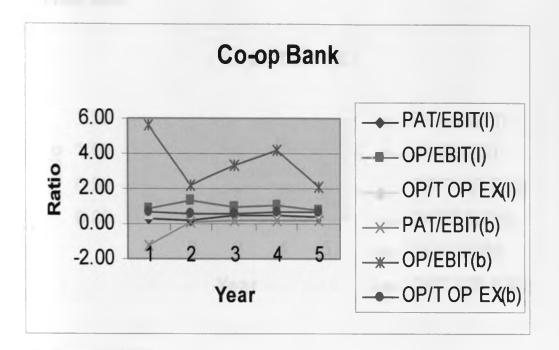
# 4.1.10 Consolidated Bank



# Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from -8.48 to 22.99 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. In 2002 downward trend followed by upward trend in years 2003, 2004 and 2005. The bank's profitability level in the same period ranged from -0.67 to 1.43 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's operational losses level to total operating expenses ranged from 0.54 to 0.76 whereas the industry level ranged from 0.56 to 0.60. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.683-0.065x.

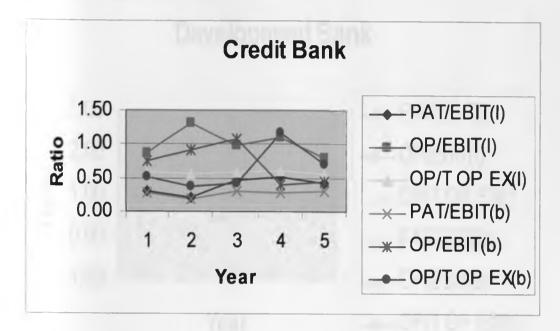
#### 4.1.11 Co-operative Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 2.07 to 5.60 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was too high compared to industry average. In 2002shows an upward trend followed by a downward trend in years 2003 and 2004 with a downward trend in 2005. The bank's profitability level in the same period ranged from -1.27 to 0.22 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's operational losses level to total operating expenses ranged from 0.43 to 0.60 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well but for other areas under study it was doing below average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=1.115-0.353x.

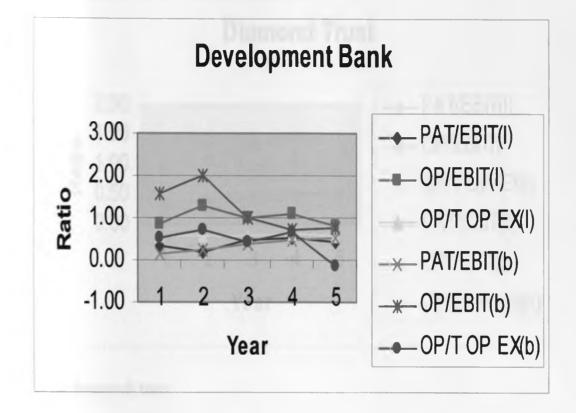
## 4.1.12 Credit Bank



## Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.41 to 1.07 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high in 2003 but lower in years 2001, 2002, 2004 and 2005 compared to industry average. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in year 2004 with upward trend 2005. The bank's profitability level in the same period ranged from 0.19 to 0.31 whereas the industry average ranged from 0.20 to 0.52. In 2002 there is downward trend followed by an upward trend in year 2003, downward trend in 2004 and upward trend 2005. The bank's operational losses level to total operating expenses ranged from 0.36 to 1.17 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well except in years 2004 and 2005. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.320-0.063x.

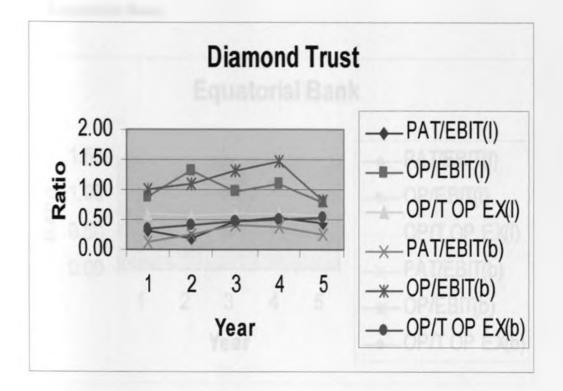
## 4.1.13 Development Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.71 to 2.01 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high in years 2001, 2002 and 2003 but low in 2004 and 2005 compared to industry average. In 2001 and 2002 there is upward trend followed by a downward trend in years 2003, 2004 and 2005. The bank's profitability level in the same period ranged from 0.16 to 0.52 whereas the industry average ranged from 0.20 to 0.52. The study shows an upward trend in all the years a good sign of improvement. The bank's operational losses level to total operating expenses ranged from -0.16 to 0.73 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.666-0.257x.

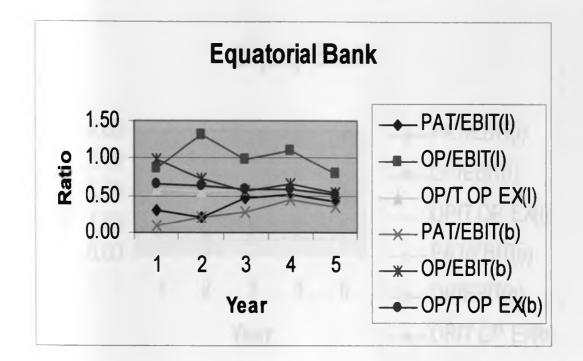
### 4.1.14 Diamond Trust



# Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.08 to 1.48 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from 0.13 to 0.41 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002 and 2003 there is upward trend in years 2004 and 2005. The bank's operational losses level to total operating expenses ranged from 0.34 to 0.49 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well above average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=-0.052+0.295x.

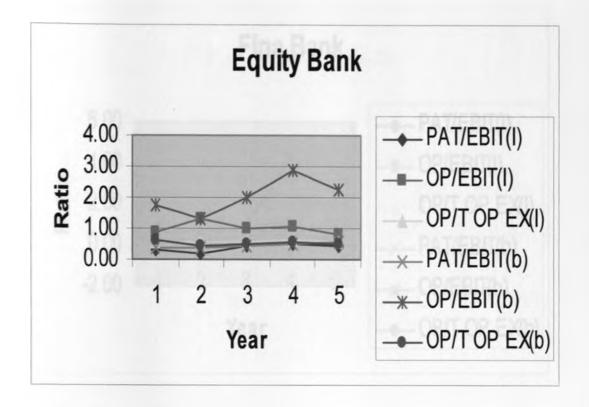
#### 4.1.15 Equatorial Bank



# Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.53 to 0.98 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level were well below industry average. In 2001, 2002 and 2003 there is downward trend followed by an upward trend in year 2004 with a downward trend in 2005 a good sign for the bank. The bank's profitability level in the same period ranged from 0.10 to 0.45 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's operational losses level to total operating expenses ranged from 0.51 to 0.66 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank showed an improvement in years 2003, 2004 and 2005. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.640-0.525x.

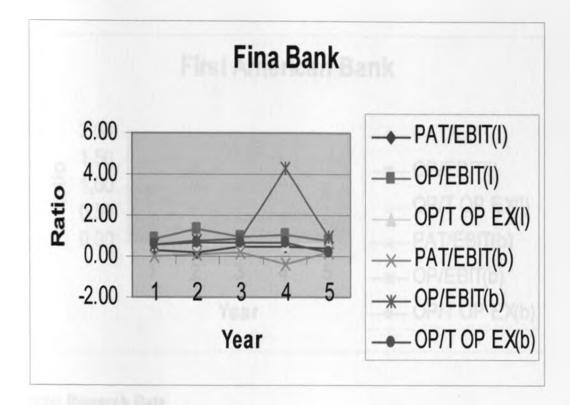
#### 4.1.16 Equity Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 1.33 to 2.90 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level were above the industry average. In 2002, 2003 and 2004 there was an upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from 0.36 to 0.59 whereas the industry average ranged from 0.20 to 0.52. The study shows an improvement in terms of profitability above industry average. The bank's operational losses level to total operating expenses ranged from 0.45 to 0.60 whereas the industry level ranged from 0.56 to 0.60. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.265+0.093x.

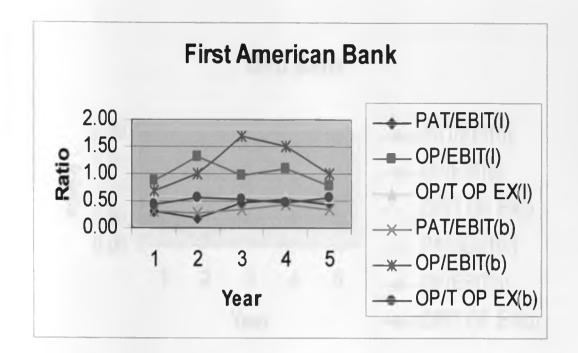
## 4.1.17 Fina Bank



# Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.61 to 4.24 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was low in years 2001, 2002 and 2003 but high in 2004 and 2005 compared to industry average. In 2001, 2002, 2003 and 2004 there was upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from -0.35 to 0.21 whereas the industry average ranged from 0.20 to 0.52. The study shows a poor performance of the bank compared to industry average. The bank's operational losses level to total operating expenses ranged from 0.16 to 0.71 whereas the industry level ranged from 0.56 to 0.60. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.231-0.133x.

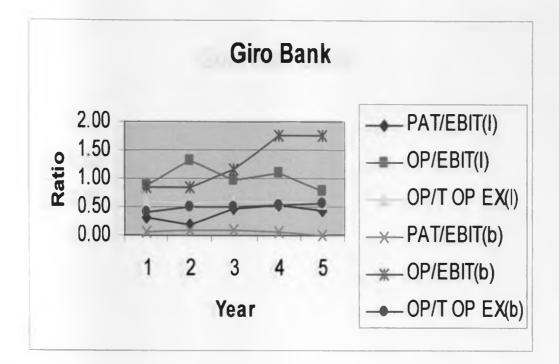
## 4.1.18 First American Bank



# Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.67 to 1.68 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was low in year 2001 and 2002, high in 2003, 2004 and 2005 compared to industry average. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in years 2004 and 2005. The bank's profitability level in the same period ranged from 0.29 to 0.44 whereas the industry average ranged from 0.20 to 0.52. In 2002, 2003 and 2004 there is upward trend followed by a downward trend in years level to total operating expenses ranged from 0.43 to 0.57 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well but for other areas under study it was doing below average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.228+0.097x.

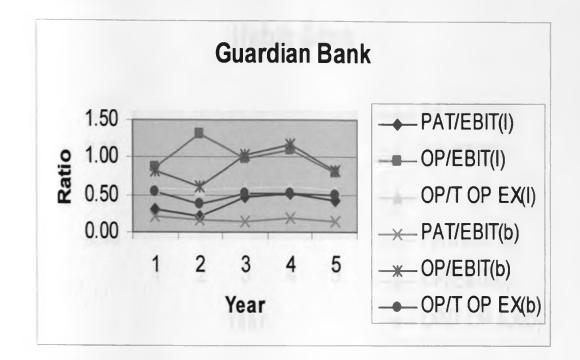
## 4.1.19 Giro Bank



Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.85 to 1.74 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. In 2002, 2003 and 2004 there is upward trend followed by a steady position in year 2005. The bank's profitability level in the same period ranged from 0.00 to 0.10 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in years 2004 and 2005. The bank's operational losses level to total operating expenses ranged from 0.42 to 0.55 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well but with an upward trend as compared to industry declining trend, which is a bad sign. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.123-0.047x.

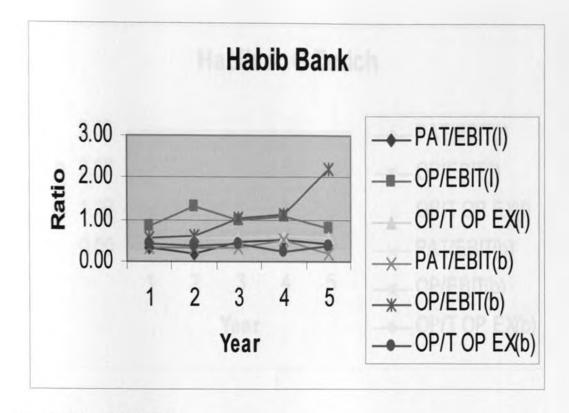
#### 4.1.20 Guardian Bank



## Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.61 to 1.18 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses levels are within the range compared to industry average. In 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from 0.15 to 0.22 whereas the industry average ranged from 0.20 to 0.52. The study shows that the profitability of the bank was below the industry average a bad sign. The bank's operational losses level to total operating expenses ranged from 0.38 to 0.55 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.183-0.009x.

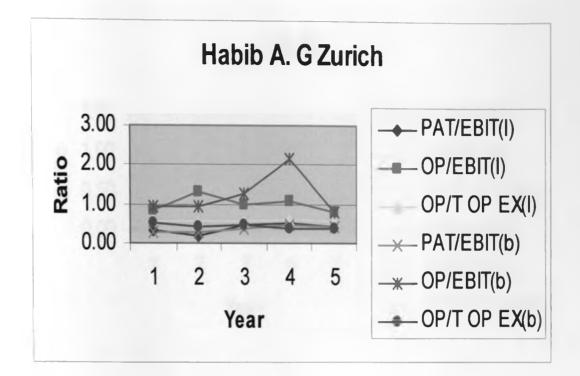
#### 4.1.21 Habib Bank



## Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.56 to 2.19 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. The study shows an upward trend for all the years under study. The bank's profitability level in the same period ranged from 0.19 to 0.52 whereas the industry average ranged from 0.20 to 0.52. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's operational losses level to total operating expenses ranged from 0.26 to 0.41 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well as compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.437-0.086x.

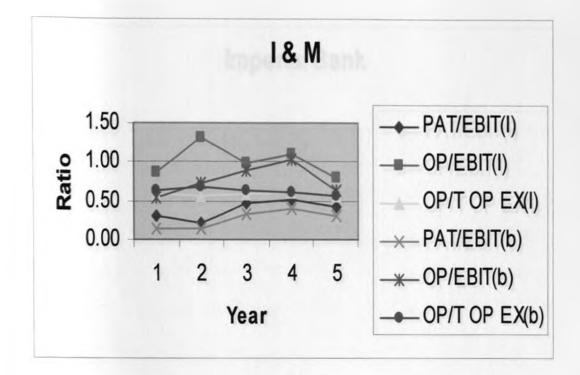
### 4.1.22 Habib A. G Zurich



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.81 to 2.16 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was high except year 2002 compared to industry average. In 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from 0.26 to 0.47 whereas the industry average ranged from 0.20 to 0.52. The bank's profitability level was below industry average a bad sign for the bank. The bank's operational losses level to total operating expenses ranged from 0.39 to 0.51 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well as compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.228+0.108x.

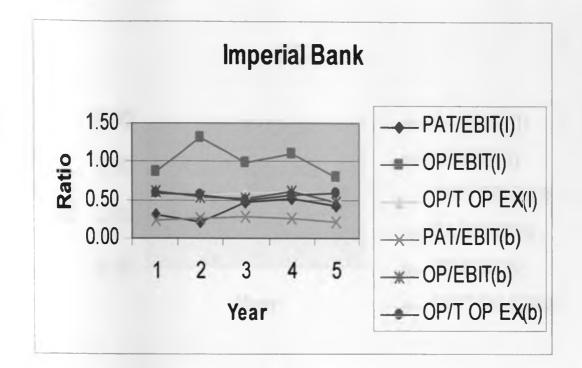
4.1.23 I & M



## Source: Research Data

The banks operational losses earnings risk level under the period of study ranged from 0.54 to 1.03 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was lower compared to industry average. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from 0.13 to 0.40 whereas the industry average ranged from 0.20 to 0.52. The bank's profitability level was below industry average a bad sign for the bank. In 2001, 2002, 2003 and 2004 there is upward trend in year 2005. The bank's profitability level was below industry average a bad sign for the bank. In 2001, 2002, 2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's operational losses level to total operating expenses ranged from 0.56 to 0.68 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=-0.117+0.493x.

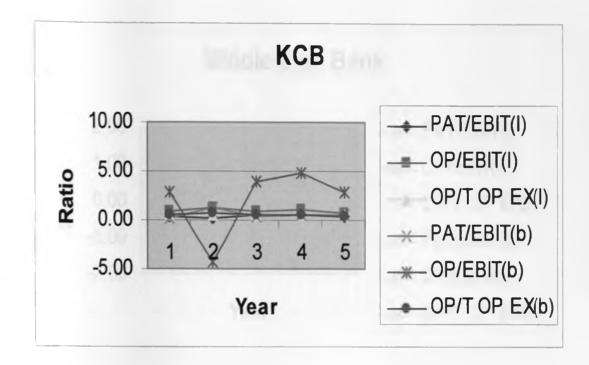
#### 4.1.24 Imperial Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.46 to 0.61 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was lower compared to industry average. In 2001, 2002 and 2003 there was downward trend with an upward trend in years 2004 and downward trend in 2005. The bank's profitability level in the same period ranged from 0.20 to 0.28 whereas the industry average ranged from 0.20 to 0.52. The bank's profitability level was below industry average a bad sign for the bank. In 2001, 2002 and 2003 there was upward trend followed by a downward trend in years 2004 and 2003 there was upward trend followed by a downward trend in years 2004 and 2005. The bank's operational losses level to total operating expenses ranged from 0.50 to 0.60 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing bad as compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.151+0.172x.

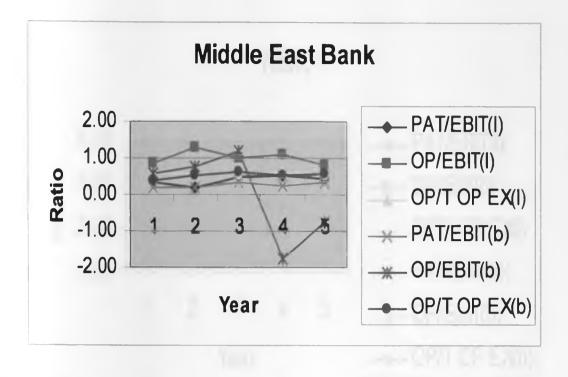
#### 4.1.25 Kenya Commercial Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from -4.35 to 4.77 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was too high compared to industry average but with slight improvement in year 2005. In 2001, 2002 and 2004 there was an upward trend followed by a downward trend in years 2003 and 2005. The bank's profitability level in the same period ranged from 0.13 to 0.56 whereas the industry average ranged from 0.20 to 0.52. The bank's profitability level was above industry average except 2001 and 2003 a good sign for the bank. The bank's operational losses level to total operating expenses ranged from 0.44 to 0.68 whereas the industry level ranged from 0.44 to 0.68. There was an improvement in terms of operating expenses compared to industry average in years 2003, 2004 and 2005. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.755-0.099x.

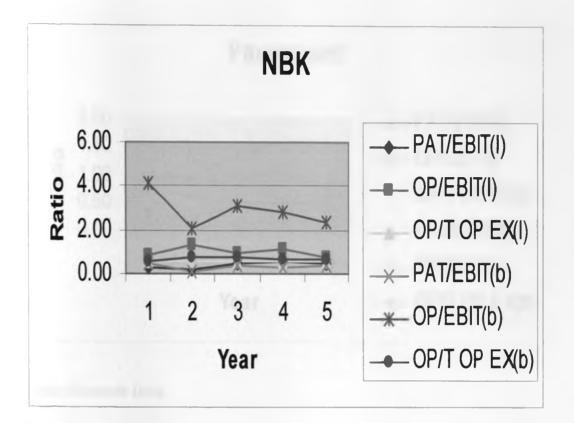
#### 4.1.26 Middle East Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from -0.78 to 1.76 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was high in years 2003 and 2004 but low in 2001, 2002 and 2005 compared to industry average. In 2001, 2002,2003 and 2004 there is upward trend followed by a downward trend in year 2005. The bank's profitability level in the same period ranged from 0.20 to 0.33 whereas the industry average ranged from 0.20 to 0.52. The bank's profitability level was below industry average a bad sign for the bank. The bank's operational losses level to total operating expenses ranged from 0.40 to 0.64 whereas the industry level ranged from 0.56 to 0.60. The trend was not bad when compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.259-0.007x.

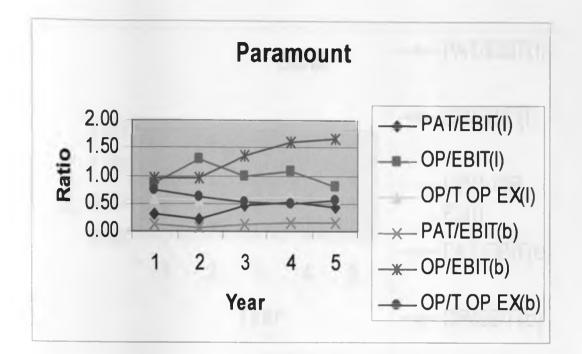
#### 4.1.27 National Bank of Kenya



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 2.06 to 4.12 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was too high compared to industry average. In 2003 there was upward trend with a downward trend in years 2002, 2004 and 2005. The bank's profitability level in the same period ranged from 0.13 to 0.45 whereas the industry average ranged from 0.20 to 0.52. The bank's profitability level was below industry average a bad sign for the bank. The bank's operational losses level to total operating expenses ranged from 0.60 to 0.73 whereas the industry level ranged from 0.56 to 0.60. The operating expenses of the bank were higher compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.009+0.111x.

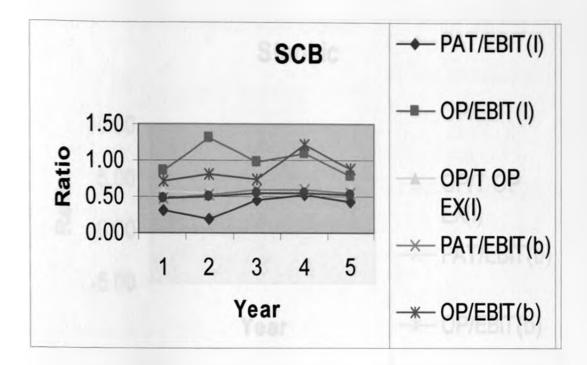
#### 4.1.28 Paramount Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.94 to 1.65 whereas the industry average ranged from 0.79 to 1.31. This shows that the bank's operational losses level was high compared to industry average. The study shows an upward trend for the years under study. The bank's profitability level in the same period ranged from 0.07 to 0.15 whereas the industry average ranged from 0.20 to 0.52. The bank's profitability level was below industry average a bad sign for the bank. There was a slight improvement in years 2002, 2003 and 2004 but below average. The bank's operational losses level to total operating expenses ranged from 0.49 to 0.75 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank badly in year 2001 and 2002 but improved in years 2003, 2004 and 2005 compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.023+0.075x.

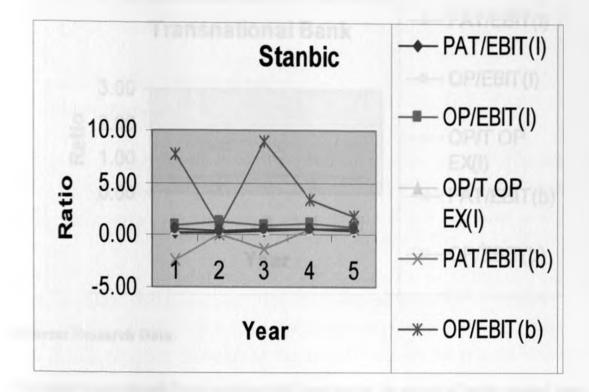
#### 4.1.29 Standard Charted Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.71 to 1.22 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was low compared to industry average. In 2001 and 2002 there was upward trend followed by a downward trend in years 2003 with upward trend in 2004 followed by a downward movement in 2005. The bank's profitability level in the same period ranged from 0.49 to 0.61 whereas the industry average ranged from 0.20 to 0.52. The profitability was good compared to industry. The bank's operational losses level to total operating expenses ranged from 0.47 to 0.54 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well above industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.427+0.141x.

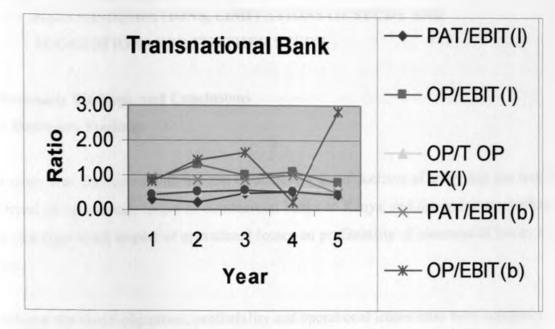
#### 4.1.30 Stanbic Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.79 to 9.03 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level were high compared to industry average. There is no clear trend. The bank's profitability level in the same period ranged from -2.47 to 0.53 whereas the industry average ranged from 0.20 to 0.52. The bank's operational losses level to total operating expenses ranged from 0.44 to 0.66 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=0.860-0.304x.

#### 4.1.31 Transnational Bank



#### Source: Research Data

The bank's operational losses earnings risk level under the period of study ranged from 0.24 to 2.81 whereas the industry average ranged from 0.79 to 1.31. The study shows that the bank's operational losses level was high 2002, 2003 and 2005 but low in 2001 and 2004 compared to industry average. In 2001, 2002 and 2003 there is upward trend followed by a downward trend in year 2004 with upward movement in 2005. The bank's profitability level in the same period ranged from 0.46 to 0.98 whereas the industry average ranged from 0.20 to 0.52. The profitability level was stable except in 2005, which is a bad sign for the bank. The bank's operational losses level to total operating expenses ranged from 0.42 to 0.55 whereas the industry level ranged from 0.56 to 0.60. In terms of operating expenses the bank was doing well compared to industry average. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The statistical analysis shows r-squares and significant tests, which are greater than zero a clear indication of how significant the impact of operational losses is on profitability. The overall industry shows the same results of significance as the individual banks. The study shows a bank equation of Y=1.096-0.201x.

#### CHAPTER FIVE: SUMMARY OF FINDINGS, CONCLUSIONS, RECOMMENDATIONS, LIMITATIONS OF STUDY AND SUGGESTIONS FOR FURTHER STUDY

#### 5.1 Summary Findings, and Conclusions

#### **5.1.1 Summary Findings**

This study was conducted with the aim of achieving the objectives of analyzing the level and trend of operational losses of commercial banks in Kenya and determining whether there is a significant impact of operational losses on profitability of commercial banks in Kenya.

To achieve the above objectives, profitability and operational losses ratio were computed. Industry average was computed by taking the simple average of variables under research for 30 commercial banks. The trend was then compared with the change in the industry average, the operational and profitability ratios over the period 2001 to 2005.

The study results reveal that the profitability of commercial banks is affected by operational losses and there exists an inverse relationship between profitability and operational losses of commercial banks of Kenya. The above findings can be explained by looking at the big banks and mostly government owned and foreign owned banks. Where lower operational losses ratio were noticed there was increased profitability.

The relationship between profitability and level of operational losses was found to be direct and positive for most commercial banks whereas some had negative relationship. The relationship was found to be significant. The category most affected is the big banks mostly government owned commercial banks. The large foreign owned banks indicated lower significance levels as compared to large locally owned commercial banks. The foreign owned small commercial banks indicated a lower significance level as compared to small locally owned commercial banks.

The statistical analysis and significance tests show a value greator than zero, which is a good sign that the operational losses have a direct relationship with the level of profitability. This study shows r-square of 0.195, t-test of 2.010 and significance level of 0.729. The overall industry shows the same results of significance as the individual banks. The equation used is Y=a+b\*X. The variables are period of study, profitability ratios and operational loss ratios.

a=y-axis intercept

b= Coefficient

This study's statistical analysis shows an industry equation of Y=0.661-0.275x. This study shows that any change in (x) variable will cause a negative change in (Y). The constant variable 0.661 is the profitability ratio representing the profit that is not affected by change in operational loss ratio whereas the variable -0.275 represents coefficient factor. The industry equation gives a clear indication of the effect of operational losses on profitability in the banking industry.

#### **5.1.2 Conclusions**

The result of this study is consistent with findings of other researchers about the effect of operational losses on profitability. This study shows that the impact of operational losses on profitability of commercial banks is significant as opposed to general believe that the impact of operational losses on profitability of commercial banks is not significant.

#### 5.2 Limitations of the Study

Granted that the data used in this study was obtained from published financial statements. one must be cautious of the limitations associated with such data. This data may, to some degree be manipulated by the management of a firm to present a "rosy" view of the firms position. This kind of manipulation is known as "window dressing". The possibility of window dressing has been controlled to some extent by use of many commercial banks. There was a limitation due to lack of data for some commercial banks reducing the banks under study to 30 instead of 44.

The figures of operational losses may include non-operational losses for the same commercial banks, as there is no clear demarcation between operational losses and operating expenses used directly in generation of revenue. This study was undertaken within a fixed duration and the researcher did not have adequate time to explore aspects like dynamic ratios, which reflect day-to-day operations of the commercial banks.

#### **5.3 Recommendations**

Commercial banks should put more emphasis on operational losses management as it affects their profitability. For Central Bank, being the regulator should put strong mechanisms to monitor commercial banks operational risk exposure and if need be require them to submit operational risk exposure quarterly returns. There is need to include detailed operational loss variables in the financial statements to facilitate accurate judgment when assessing the profitability of commercial by its stakeholders.

#### 5.4 Suggestions For Further Study

A study based on dynamic operational losses and profitability ratio analysis is hereby recommended. This study will establish the day-to-day impact of operational losses on profitability of commercial banks. A study on other industries on same variables could be undertaken. Another study can be done on each of the variables separately over a longer period of time with more than two ratios. A further study can be done to test how the efficiency levels affect profitability of commercial banks.

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#### APPEDICES

#### A1.1 List of Commercial Banks

1	African Banking Corporation
2	Akiba Bank Ltd
3	Bank of Baroda
4	Bank of India
5	Barclays Bank of Kenya Ltd
6	CFC Bank Limited
7	Charterhouse Bank Limited
8	Chase Bank Limited
9	Citibank, N.A.
10	City Finance Bank
11	Commercial Bank of Africa
12	Consolidated Bank of Kenya
13	Co-operative Bank of Kenya
14	Credit Bank Limited
15	Development Bank of Kenya
16	Diamond Trust Bank Kenya
17	Dubai Bank Limited
18	Equatorial Commercial Bank
19	Equity Bank Limited
20	Fidelity Commercial Bank
21	Fina Bank Limited
22	First American Bank Limited
23	Giro Commercial Bank
24	Guardian Bank
25	Habib AG Zurich
26	Habib Bank Limited
27	Imperial Bank Limited

Industrial Development Bank Investment & Mortgages Bank Kenya Commercial Bank Ltd K-Rep Bank Middle East Bank of Kenya National Bank of Kenya Ltd National Industrial Credit Bank Paramount-Universal Bank Prime Bank Limited Southern Credit Banking Corp. Stanbic Bank Kenya Limited Standard Chartered Bank Ltd Transnational Bank Limited Victoria Commercial Bank Ltd Daima Bank Limited Oriental comm bank Bank of Africa

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## TABLE OF RESEARCH DATA

				Total					
100				operating	Earnings Before		PAT/EBIT	OD/EDIT	
-	yr	Losse		expenses	Interest & Tax	Earnings After tax 27.57	0 12	1.07	0 60
с c		001	144.89	242 24	227.44		0.16	1 107	0 47
		002	95.86	202 19	184.63	30.10		1 10	0.54
с с		003	138.83	255.88	162.17	44.70	0.28	1.31	0.43
£		004	110.09	253 86	194.18	78.12		1.16	0 48
		005	145.69	305_64	263.20	81.72	0.31		0.31
sk of Baroda		001	86.53	277_34	201.34	25.63	0 13	1,38 1,24	0.33
nk of Baroda		002	99.97	306 28	246.68	32.01	0.13		0 33
n of Baroda		003	104.56	279 53	383.63	97.62	0.25	0.73	0.44
nii of Baroda		004	134.47	307_14	431.69	201.76	0.47	0.71	0.44
nk of Baroda		005	131.76	311 09	540.55	165.65	0.31	0 58 1 26	0.62
ж		001	4,330.00	7,027.00	5,593.00	2,955.00	0 53	2.27	0.36
*		002	3,198.51	8,944.00	3,934.00	1,783.00	0 45	1.62	0.63
ж		003	5,745.00	9,152.00	5,653.00	3,367.00	0.60		0.74
Ж		004	6,140.00	8,316.00	5,857.00	3,715.00	0 63	1.42	0.69
BK		2005	6,082.00	8,824.00	6,361.00		0 58	1.39 0.71	0 40
34		2001	317.01	787 48	1,112.72		0.32		0.40
BA		2002	409.81	880.93	853.57		0.29	1.03	0.47
AE		2003	549.26	983 94	780.53			1.26	0.53
EA		2004	483.40	920.56	556.57			1.65	0.48
5A	2	2005	620.37	1,294 04	1,241.20		0 41	1 04	048
FC	2	2001	870.47	1,322 85				1.71	0.66
FC	2	2002	881.26	1,337.53				1.96	
FC	2	2003	1,130.30	1,696 01	781.90				067
FC	:	2004	355.87	760 15					0 47
FC	:	2005	453.75	853 01	1,271.29				0 53 0 75
harterhouse	:	2001	63.61	84 53					
arterhouse	:	2002	81.94	112 48					
harterhouse	:	2003	103.09	148 69					
harterhouse	:	2004	182.59	237 78					
harterhouse		2005	112.24	211_47					
ase		2001	117.31	213.62					
hase		2002	39.10	78.10					
lhase		2003	47.52	92 78					
hase		2004	200.86						
Chase		2005	77.85						
City Finance		2001	61.38						
City Finance		2002	40.38						
City Finance		2003	35.65						
City Finance		2004	26.69						
City Finance		2005	83.19						
Consolidated		2001	184.93						
Consolidated		2002	428.23						
Consolidated		2003	251.47						
Consolidated		2004	228.47						
Consolidated		2005	232.41						
Co-op Bank		2001	1,802.79						
Co-op Bank		2002	1,702.33	2,819.9					
Co-op Bank		2003	1,725.72						
Co-op Bank		2004	2,468.24						
Co-op Bank		2005	2,945.35	4,553 2					
Credit		2001	50.28						
Credit		2002	38.40						
Credit		2003	52.64	1 123 6					
Credit		2004	54.87	7 47 0					
Credit		2005	62.5	8 898	6 199.5	4 62.2	8 0.3	1 0.4	5 0.70

elopment	2001	145.01	282.62	178.00	28.79	0 16	1 59	0 51
sicpment	2002	280.28	381 62	189.63	41.57	0 22	2 01	0 73
elopment	2003	78.93	182 70	186.60	69.91	0 37	0 98	0 43
elopment	2004	63.92	93.55	131.89	65.40	0 50	0 71	0 68
elopment	2005	(26.35)	166.00	220.81	115.62	0 52	0 75	(0 16)
mond Trust	2001	106.93	312 38	307.89	40.93	0_13	1_01	0.34
mond Trust	2002	133.05	338 01	309.21	75.53	0 24	1 09	0.39
mond Trust	2003	211.77	447_11	342.03	139.24	0.41	1 31	0 47
mond Trust	2004	280.29	577.58	389.71	147.34	0.38	1_48	0.49
mond Trust	2005	418.41	770 49	965.51	248.88	0.26	0.80	0.54
uatorial	2001	106.28	162_20	166.25	17.40	0.10	0.98	0 66
uatorial	2002	95.45	152 54	208.65	43.92	0.21	0.73	0.63
uatorial	2003	76.45	133.12	239.05	65.14	0 27	0 56	0 57
uatorial	2004	61.30	103.32	155.25	69.91	0.45	0 67	0.59
ustorial	2005	55.98	109 04	205.23	71.02	0.35	0.53	0.51
uty bank	2001	196.69	326.32	184.54	65.75	0.36	1 77	0 60
uity bank	2002	116.55	256.75	192.58	74.24	0.39	1.33	0.45
uity bank	2003	217.72	420.35	210.51	97.31	0.46	2.00	0.52
uity bank	2004	465.62	817.51	281.75	136.14	0 48	2 90	0.57
uity bank	2005	642.52	1,302.21	582.86	344.60	0.59	2 23	0.49
8	2001	131.33	245 60	403.70	7.01	0 02	0.61	0.53
13	2002	196.83	296 66	413.15	45.90	0.11	0 72	0.66
13	2003	198.55	314 62	356.30	74.75	0.21	0 88	0 63
13	2004	364.41	514 31	121.34	(42.22)	(0.35)	4.24	0.71
12	2005	54.70	344 80	347.55	61.03	0.18	0 99	0.16
RST AMERICAN	2001	151.69	350 34	520.57	154.66	0 30	0 67	0 43
RST AMERICAN	2002	231.28	408 63	409.04	118.76	0.29	1_00	0.57
RST AMERICAN	2003	215.67	417 46	248.36	85.33	0.34	1 68	0.52
RST AMERICAN	2004	231.20	510.10	340.70	150.23	0.44	1_50	0 45
RST AMERICAN	2005	235.28	412.63	413_04	138_74	0.34	1_00	0.57
(TD)	2001	97.78	235 46	275.04	16.68	0 06	0 86	0.42
m	2002	123.78	242 46	286.04	23.45	0 08	0 85	0.51
iro	2003	122.04	244 15	213.00	21.50	0_10	1_15	0.50
iro	2004	146.05	273 79	157.39	10.22	0.06	1 74	0 53
âng	2005	180.98	328 00	188.22	0.88	0 00	1_74	0.55
luardian	2001	103.90	189 40	231.30	51.34	0 22	0.82	0.55
laardian	2002	57.82	154 12	252.71	43.26	0.17	0.61	0.38
icardian	2003	109.91	211.96	203.64	30.53	0.15	1 04	0.52
luardian	2004	111.41	219 74	186.13	33.95	0.18	1_18	0.51
luardian	2005	103.27	214 45	264.28	39.06	0.15	0.81	0.48
izbib	2001	56.32	136 28	245.00	78.08	0.32	0 56	0.41
labib	2002	53.11	143 24	232.28	76.85	0.33	0.62	0_37
tabib	2003	67.75	167 10	159.89	55.97	0.35	1.05	0.41
tabib	2004	35.07	136 58	121.19	63.54	0 52	1 13	0.26
tabib	2005	67.10	175.85	80.15	14.87	0.19	2.19	0.38
abib A.G Zurich	2001	99.57	195 07	210.40	61.70	0.29	0.93	0.51
Habib A.G Zurich	2002	84.57	190 07	205.40	53.27	0.26	0.93	0.44
Habib A.G Zurich	2003	82.07	181.68	140.99	52.45	0.37	1.29	0.45
-abib A.G Zurich	2004	70.08	179.87	83.21	39.03	0 47	2.16	0 39
Habib A.G Zurich	2005	74.99	189 48	233.08	95.06	0 4 1	0.81	0.40
M.SI	2001	172.73	274 70	507.54	68.16	0.13	0.54	0 63
EN .	2002	214.36	317 53	439.58	59.77	0_14	0.72	0.68
16M	2003	332.54	523 95	580.67	195.08	0.34	0.90	0.63
MA	2004	400.85	651 05	634.82	254.65	0 40	1.03	0 62
SN .	2005	422.83	748 81	1,174.09	345.52	0.29	0.64	0.56
mperial	2001	156.04	261 22	435.24	101.64	0.23	0.60	0 60
Inperial	2002	159.60	279 46	512.28	127.38	0 25	0 55	0 57
Imperial	2003	155.25	312 76	616.44	175.02	0.28	0.51	0_50
mperial	2004	244.32	434 77	708.42	184.37	0.26	0.61	0.56

rial	2005	281.29	473 84	1,030.56	205 54	0.00		
	2001	5,126.06	8,397.36	2,880.80	381.98	0 20	0 46	0.59
	2002	7,131.00	10,486 61	(2,411.10)		0 13	2 91	0 61
	2003	3,235.85	6,602 41	1,694.19	(3,000.64) 485.52	1 24	(4 35)	0.68
	2004	3,259.32	6,760 67	1,418.10		0 29	3 90	0.49
0	2005	3,053.64	6,936 27	2,426.43	793.10	0 56	4_77	0.48
lle East	2001	60.40	152 68	264.64	1,343.61	0.55	2 86	0.44
ile East	2002	83.69	158 71	204.84	54.42 40.04	0.21	0 58	0 40
dle East	2003	128.32	200 71	169.21		0 20	0 78	0.53
dle East	2004	(90.76)	(167.12)	95.22	53.57	0.32	1 19	0.64
dle East	2005	(107.87)	(186 21)	239.56	23.39	0.25	(1.76)	0 54
6	2001	1,666.31	2,761 25	670.23	78.86	0 33	(0 78)	0.58
4	2002	2,150.42	3,058 10		298.87	0.45	4.12	0 60
K	2002	2,150.42		1,485.51	198.76	0 13	2.06	0 70
ĸ	2003		3,434 72	1,127.23	403.90	0.36	3 05	0 73
K	2004	2,407.69	3,431 37	1,216.97	382.61	0.31	2 82	0 70
amount		2,460.24	3,654 59	1,571.86	598.54	0 38	2 33	0 67
ramount	2001	58.51	78 26	82.92	9.56	0 12	0 94	0 75
ramount	2002	46.51	74 26	78.92	5.90	0.07	0.94	0 63
ramount	2003	43.19	80.93	59.37	6.98	0 12	1 36	0 53
	2004	41.73	84 61	52.70	8.16	0.15	1.61	0 4 9
ramount 28	2005	59.15	108 97	65.85	9.28	0.14	1 65	0 54
28	2001	1,540.85	3,269.13	4,599.70	2,235.23	0 49	0 71	0 47
08	2002	1,741.06	3,465.54	4,291.72	2,206.13	0.51	0.81	0 50
	2003	1,827.85	3,395.09	4,600.10	2,788.72	0.61	0.74	0.54
CB	2004	1,999.17	3,689.17	3,033.40	1,832.18	0 60	1 22	0 54
CB	2005	2,132.66	3,990.13	4,502.26	2,443.00	0.54	0 89	0 53
tanbic	2001	433.12	652 86	85.38	(210.78)	(2.47)	7.65	0.66
lanbic	2002	65.27	149 83	190.12	26.39	0.14	0.79	0 44
tanbic	2003	437.64	730.53	80.88	(104.35)	(1.29)	9.03	0.60
stanbic	2004	365.98	720 43	212.07	109.98	0.52	3.40	0.51
Stanbic	2005	563.93	982 42	555.62	291.95	0.53	1.77	0 57
ransnational	2001	96.47	224.51	271.39	251.63	0.93	0.83	0 43
ransnational	2002	113.48	226 30	156.56	134.18	0.86	1_45	0.50
Iransnational	2003	125.69	230.09	138.67	118.21	0 85	1.66	0.55
Transnational	2004	124.87	248.15	1,052.27	1,035.98	0 98	0.24	0.50
Transnational	2005	100.45	239 84	85.41	39.31	0 46	2.81	0 42

KS	DATION	00/50/200		F RATIOS				
2204					OP EBIT (b)	OPIT OP EX(b)	b=y/x(1)	b=y/x(b
2001	0 32	0.86	0.58	0.12	1 07	0.60	0.36	0
2002	0.20	1.31	0.56	0.16	1 10	0.47	0.15	0
2003		0.98	0.58	0.28	1.58	0.54	0.47	0
2004		1.09	0.60	0 40	1 31	0.43	0.47	0.3
2005	0.43	0.79	0.57	0.31	1.16	0.48	0.54	0
Of Baroda	PAT/EBIT(I)	OP/EBIT(1)	OP/T OP EX(I)		00/5017/53	ODT OD FYTEL	5 - L (S	
2001		0.86	0.58	0.13	OP/EBIT(b) 1.38	OP/T OP EX(b) 0.31	b=y/x(i) 0.36	b=y/x(t
2002		1.31	0.56	0.13	1.24	0.33	0.15	0.
2003		0.98	0.50	0.25	0.73	0.37	0.47	0.
2004		1 09	0.60	0.23	0.73	0.44	0.47	0
2005		0.79	0.57	0.31	0.58	0.44	0.47	0
	PAT/EBIT(I)	OP/EBIT(I)	OP/T OP EX(I)	PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b≃y/x(i)	b=y/x(
200		0.86	0.58	0.53	1.26	0.62	0.36	0
2002		1.31	0.56	0 45	2 27	0.36	0.15	0
2003		0 98	0.58	0.60	1.62	0.63	0.47	0
2004			0.60	0.63	1.42	0.74	0.47	0
200		1.09	0.80	0.63	1.42	0.74	0.47	0
200	0.40	0.70	0.07	0.00	1.00	0.00	0.01	
	PAT/EBIT(I)	OP/EBIT(I)		PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(
200		0.86	0.58	0.32	0.71	0_40	0.36	0
200		1.31	0.56	0.29	1.03	0_47	0.15	0
200	3 0.46	0.98	0.58	0.51	1.26	0.56	0.47	0
200	4 0.52	1.09	0.60	0.51	1.65	0.53	0.47	0
200	5 0.43	0.79	0.57	0.41	1.04	0.48	0.54	0
	PAT/EBIT(I)	OP/EBIT(I)		PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(
200				0.25	1.71	0.66	0.36	0
200		1.31	0.56	0.33	1.96	0.66	0.15	0
200	3 0.46	0.98	0.58	0.49	2.17	0.67	0.47	0
200	4 0.52	1.09	0.60	0.35	1.11	0.47	0.47	0
200	5 0.43	0.79	0.57	0.23	0.67	0.53	0.54	0
		LODIED TH		DATIONTIC			han de (2)	h mului
rter House	PAT/EBIT(I)	OP/EBT(I)	OP/T OP EX(I)		OP/EBIT(b)	OP/T OP EX(b)	b≃y/x(i)	b=y/x(
200			0 58		0.43	0_75	0.36	0
200			0.56		0.55	0.73	0.15	0
200					0.75	0.69	0.47	0
200	4 0.52	1.09	0.60			0.77	0.47	0
200	5 0.43	0.79	0.57	0 29	0.80	0.53	0.54	0
		100-00-00-00-00-00-00-00-00-00-00-00-00-					h	har b
se Bank			OP/T OP EX(I) 0.58			OP/T OP EX(b) 0 55	b=y/x(i) 0.36	b=y/x(
200							0.15	0
200						and the second sec	0.15	0
200						0.51		
200							0.47	-0
200	0.43	0.79	0.57	0.30	1.10	0.50	0_04	0
Finance	PAT/EBIT(I)	OP/EBIT(I)	OP/T OP EX(I)	IPAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(
200							0.36	0
200							0.15	0
200							0.47	0
200				the same of the sa			0.47	0
20							0.54	-0
nsolidated	PAT/EBIT(I)	OP/EBIT(I)	OP/T OP EX(I)	PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x
the second se	0.32		the second se				0.36	-0
20								0
	02 0.20	1 31	0.56	0.53	3.88	0.76	0.151	0
20							0.15	0
	03 0.46	6 0 98	0.58	0.24	8.60	0.57	0.15 0.47 0.47	

nk PA		DIEDITI'' I O		TERITIN TO	P/EBIT(b) O	P/T OP EX(b)	b=y/x(i)	b=y/x(b)
the second se			P/T OP EX(I) PA		5 60	0.63	0.36	-0.23
2001	0.32	0.86	0.58	-1.27	2 20	0 60	0.15	0.06
2002	0.20	1.31	0.56	0.18	3 35	0 58	0.47	0 05
2003	0_46	0.98	0.58	0.18	4.14	0.65	0.47	0.05
2004	0.52	1.09	0.60	0 20	2.07	0.65	0.54	0 10
2005	0_43	0.79	0.57	020	2.07	0.00		
						P/T OP EX(b)	b=y/x(1)	b=y/x(b)
		DP/EBIT(I) 0	P/T OP EX(I) P			0.52	0.36	0.39
2001	0 32	0.86	0.58	0 29	0.75	0.36	0.15	0.21
2002	0.20	1.31	0.56	0.19	0.91		0_13	0.28
2003	0.46	0.98	0.58	0.30	1.07	0.43	0.47	0 69
2004	0.52	1.09	0.60	0.28	0_41	1.17		0.69
2005	0.43	0 79	0.57	0 31	0_45	0.70	0.54	0.03
					OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(b)
			P/T OP EX(I) P		1.59	0.51	0.36	0.1
2001	0.32	0.86	0.58	0.16		0.73	0.15	0.1
2002	0.20	1_31	0.56	0.22	2 01		0.13	0.3
2003	0.46	0.98	0.58	0.37	0.98	0 43	0.47	0.7
2004	0.52	1.09	0.60	0.50	0.71	0.68		0.7
2005	0.43	0.79	0.57	0.52	0.75	-0.16	0.54	0.7
							h	handudh
d Trust P	AT/EBIT(I)	OP/EBIT(I)	OP/T OP EX(I) F	PAT/EBIT(b)		OP/T OP EX(b)	b=y/x(i) 0.36	b=y/x(b) 0.1
2001	0.32	0.86	0.58	0.13	1.01	0.34		0.1
2002	0.20	1.31	0.56	0 24	1.09	0.39	0.15	
2003	0.46	0.98	0.58	0 41	1.31	0.47	0.47	0.3
		1_09	0.60	0.38	1.48	0.49	0.47	0.2
2004	0.52	0.79	0.57	0 26	0.80	0.54	0.54	0.
2003	0.40	0.10						h m shath
rial	PAT/EBIT(I)	OP/EBIT(h	OP/T OP EX(I)	PAT/EBIT(b)	0111211(2)	OP/T OP EX(b)	b=y/x(i)	b=y/x(b
2001	0_32	0.86	0.58	0.10	0.98	0.66	0.36	0_
2002	0.20	1.31	0.56	0.21	0.73	0.63	0.15	0.
		0.98	0.58	0.27	0.56	0.57	0.47	0.
2003	0.46	1.09	0.60	0.45	0.67	0.59	0.47	0.
2004								
			0.57	0.35	0.53	0.51	0.54	0.6
2005	0.43				0.53	0.51	0.54	
2005	0.43	0.79	0.57	0.35	0.53 OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(t
2005 bank	0.43 PAT/EBIT(I)	0.79 OP/EBIT(I)	0.57 OP/T OP EX(I)	0.35 PAT/EBIT(b)	OP/EBIT(b)		b=y/x(i) 0.36	b=y/x(t
2005 bank 2001	0.43 PAT/EBIT(I) 0.32	0.79 OP/EBIT(I) 0.86	0.57 OP/T OP EX(I) 0.58	0.35 PAT/EBIT(b) 0.36	OP/EBIT(b) 1.77	OP/T OP EX(b) 0.60	b=y/x(i)	b=y/x(l 0.
2005 bank 2001 2002	0 43 PAT/EBIT(I) 0.32 0.20	0.79 OP/EBIT(I) 0.86 0 1.31	0.57 OP/T OP EX(I) 0.58 0.56	0.35 PAT/EBIT(b) 0.36 0.39	OP/EBIT(b) 1.77 1.33	OP/T OP EX(b) 0.60 0.45	b=y/x(i) 0.36	b=y/x(b 0. 0.
2005 bank 2001 2002 2003	0.43 PAT/EBIT(I) 0.32 0.20 0.46	0.79 0P/EBIT(I) 0.86 0 1.31 0.98	0.57 OP/T OP EX(I) 0.58 0.56 0.58	0.35 PAT/EBIT(b) 0.36 0.39 0.46	OP/EBIT(b) 1.77 1.33 2.00	OP/T OP EX(b) 0.60 0.45 0.52	b=y/x(i) 0.36 0.15	b=y/x(l 0. 0. 0.
2005 bank 2001 2002	0 43 PAT/EBIT(I) 0.32 0.20 0.46 0.52	0.79 0P/EBIT(I) 0.86 0 1.31 5 0.98 2 1.09	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48	OP/EBIT(b) 1.77 1.33 2.00 2.90	OP/T OP EX(b) 0.60 0.45 0.52 0.57	b=y/x(i) 0.36 0.15 0.47	b=y/x(1 0 0 0
2005 bank 2001 2002 2003	0.43 PAT/EBIT(I) 0.32 0.20 0.46	0.79 0P/EBIT(I) 0.86 0 1.31 5 0.98 2 1.09	0.57 OP/T OP EX(I) 0.58 0.56 0.58	0.35 PAT/EBIT(b) 0.36 0.39 0.46	OP/EBIT(b) 1.77 1.33 2.00 2.90	OP/T OP EX(b) 0.60 0.45 0.52 0.57	b=y/x(i) 0.36 0.15 0.47 0.47	b=y/x(l 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005	0 43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43	0.79 0P/EBIT(I) 0.86 1.31 0.98 2 1.09 3 0.79	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23	OP/T OP EX(b) 0.60 0.45 0.52 0.57	b=y/x(i) 0.36 0.15 0.47 0.47 0.54 b=y/x(i)	b=y/x(l 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I)	0.79 0P/EBIT(I) 0.86 1.31 0.98 2 1.09 3 0.79 0P/EBIT(I)	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I)	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b)	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b)	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b)	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36	b=y/x(l 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33	0.79 0P/EBIT(I) 0.86 0 1.31 5 0.98 2 1.09 3 0.79 0P/EBIT(I) 2 0.86	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.53	b=y/x(i) 0.36 0.15 0.47 0.47 0.54 b=y/x(i)	b=y/x(1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
2005 bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2001 2002	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.21	0.79 0P/EBIT(I) 0.86 0 1.31 0.98 2 1.09 3 0.79 0P/EBIT(I) 2 0.86 0 1.31	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72	ОР/Т ОР ЕХ(b) 0.60 0.45 0.52 0.57 0.49 ОР/Т ОР ЕХ(b) 0.53 2 0.66	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36	b=y/x(1 0 0 0 0 0 0 0 0 0 0 5 0 7 0
2005 bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2001 2002 2003	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45 0.45 0.45 0.45 0.45 0.45 0.45 0.45	0.79 0P/EBIT(I) 0.86 0 1.31 0.98 2 1.09 3 0.79 0P/EBIT(I) 2 0.86 0 1.31 6 0.98	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.88	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.53 0.63 0.63	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15	b=y/x(1 0 0 0 0 0 0 0 0 0 0 5 0 7 0
2005 bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2001 2002 2003 2004	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45 0.45 0.45 0.45 0.45 0.45 0.21 0.31 0.21 0.44 0.55 0.21 0.32 0.21 0.32 0.20 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.45 0.52 0.52 0.45 0.52 0.55 0.55 0.55 0.55 0.55 0.55	0.79 0P/EBIT(I) 0.86 0.1.31 0.98 2.1.09 3.0.79 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.55 0	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 -0.35	OP/EBIT(b) 1.77 1.33 2.00 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.53 0.66 0.63 0.63 0.71	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47	b=y/x(1 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2001 2002 2003	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45	0.79 0P/EBIT(I) 0.86 0.1.31 0.98 2.1.09 3.0.79 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.55 0	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 -0.35	OP/EBIT(b) 1.77 1.33 2.00 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.53 0.66 0.63 0.63 0.71	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47	b=y/x(1 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2001 2002 2003 2004	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 0.43 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.45	0.79 0P/EBIT(I) 0.86 0 1.31 0.98 2 1.09 3 0.79 0P/EBIT(I) 2 0.86 0 1.31 6 0.98 2 1.09 3 0.79	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 -0.35 0.18	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.88 4.24 3 0.99	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.53 0.66 0.63 0.63 0.63 0.63 0.63	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 CAmerican	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.44 0.55 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.52 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.55 0.44 0.44 0.44 0.44 0.55 0.44	0.79 0P/EBIT(I) 0.86 0 1.31 0.98 2 1.09 3 0.79 0P/EBIT(I) 2 0.86 0 1.31 6 0.98 2 1.09 3 0.75 0 0.75	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.57	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 -0.35 0.18 PAT/EBIT(b)	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.88 4.24 0.99 0.99 0P/EBIT(b)	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.66 0.663 0.63 0.63 0.71 0.16 OP/T OP EX(b)	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.54	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2002 2003 2004 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.43 0.44 0.55 0.44 0.55 0.44 0.55 0.43 0.44 0.55 0.45	0.79 OP/EBIT(I) 0.86 0.1.31 0.98 0.98 0.98 0.98 0.98 0.99 0.79 0.97 0.97 0.97 0.97 0.98 0.99	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.57 0.57	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.35 0.18 PAT/EBIT(b) 0.36	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.88 4.24 3.0.99 0P/EBIT(b) 0.99	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.71 0.16 0.71 0.43	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.47 0.47 0.54 b=y/x(i) 0.36 0.47 0.54	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2002 2003 2004 2005 Bank 2005 Bank 2002 2003 2004 2005 2004 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.45	0.79 OP/EBIT(I) 0.86 0.1.31 0.98 0.98 0.98 0.98 0.98 0.99 0.79 0.97 0.97 0.97 0.97 0.98 0.99	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.57	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 -0.35 0.18 PAT/EBIT(b) 0.30 0.30 0.30 0.21 0.35 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.21 0.21 0.21 0.22 0.35 0.22 0.22 0.35 0.22 0.22 0.35 0.46 0.39 0.46 0.48 0.59 0.46 0.02 0.11 0.22 0.16 0.35 0.02 0.11 0.22 0.16 0.35 0.22 0.11 0.22 0.16 0.35 0.22 0.16 0.22 0.16 0.22 0.16 0.22 0.17 0.22 0.16 0.22 0.17 0.22 0.16 0.22 0.16 0.22 0.16 0.22 0.16 0.22 0.16 0.22 0.16 0.22 0.16 0.22 0.16 0.22 0.17 0.25 0.16 0.25 0.16 0.25 0.16 0.25 0.16 0.25 0.5 0.5 0.55 0.55 0.55 0.55 0.5	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.88 4.24 3.0.99 0P/EBIT(b) 0.061 0.72 0.88 5.4.24 3.0.99 0.99	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.71 0.057 0.43 0.57 0.43 0.55 0.55 0.55 0.57 0.49 0.55 0.55 0.57 0.49 0.55	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.47 0.47 0.47 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.47 0.47 0.54 0.47 0.54 0.47 0.54 0.54 0.47 0.54 0.54 0.47 0.54 0.55 0.54 0.55 0.54 0.55 0.54 0.55	b=y/x(1 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 CAmerican 2005 CAmerican 2001 2002 2003 2004 2005 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.43 PAT/EBIT(I) 0.33 0.22 0.43 0.43 0.43 0.43 0.43 0.43 0.43 0.44 0.52 0.52 0.5	0.79 OP/EBIT(I) 0.86 0.1.31 0.98 0.98 0.98 0.98 0.98 0.79 0P/EBIT(I) 0.98 0.1.31 0.98 0.1.31 0.98 0.1.31 0.98 0.1.31 0.98 0.0.86 0.98 0.0.86 0.98 0.0.86 0.98 0.0.98	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.58 0.56 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.56 0.58 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.58 0.56 0.55	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.21 0.35 0.11 0.22 0.11 0.23 0.34 0.35 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.21 0.35 0.35 0.45 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.35 0.35 0.35 0.02 0.11 0.21 0.35 0.35 0.35 0.02 0.11 0.21 0.35 0.15 0.35 0.15 0.35 0.15 0.15 0.02 0.11 0.21 0.15 0.35 0.	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.88 4.24 0.99 0.09 0.09 0.09 0.09 0.09 0.09 0.00	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.71 0.71 0.71 0.71 0.53 0.55	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.47 0.54	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 American 2001 2002 2003 2004 2005 2005 2005 2005 2005 2005 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45	0.79 0P/EBIT(I) 0.86 0.1.31 0.98 2.1.09 3.0.79 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09 3.0.79 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09 3.0.75	0.57 OP/T OP EX(I) 0.58 0.58 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.57 0.57 0.57 0.57 0.57 0.57 0.58 0.56 0.58 0.57 0.57 0.57 0.57 0.57 0.57 0.58 0.55 0.58 0.55 0.58 0.55 0.55 0.55 0.58 0.55 0.58 0.55 0.58 0.55 0.58 0.55 0.58 0.55 0.58 0.55 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.58 0.58 0.56 0.58 0.58 0.56 0.58 0.58 0.56 0.58 0.56 0.58 0.58 0.56 0.55 0.58 0.55 0	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.21 0.35 0.18 PAT/EBIT(b) 0.02 0.34 0.36 0.34 0.34 0.34 0.34 0.34 0.35 0.46 0.48 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.47 0.59 0.46 0.59 0.47 0.02 0.11 0.21 0.21 0.35 0.11 0.22 0.15 0.15 0.15 0.02 0.15 0.02 0.11 0.21 0.35 0.15 0.15 0.02 0.15 0.15 0.02 0.15 0.15 0.02 0.15 0.15 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.02 0.03 0.02 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.03 0.02 0.03 0.0	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24 0.99 0.09 0.61 0.72 0.86 0.99 0.09 0.09 0.01 0.06 0.01 0.05	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.71 0.71 0.71 0.71 0.52 0.57 0.49	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.44 0.44 0.44 0.44	b=y/x(1 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 CAmerican 2005 CAmerican 2001 2002 2003 2004 2005 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45	0.79 0P/EBIT(I) 0.86 0.1.31 0.98 2.1.09 3.0.79 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09 3.0.75 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09 3.0.75	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.57 0.57 0.57 0.58 0.56 0.55 0	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.21 0.35 0.18 PAT/EBIT(b) 0.02 0.34 0.36 0.34 0.34 0.34 0.34 0.34 0.35 0.46 0.48 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.46 0.59 0.47 0.59 0.46 0.59 0.47 0.02 0.11 0.21 0.21 0.35 0.11 0.22 0.15 0.15 0.15 0.02 0.15 0.02 0.11 0.21 0.35 0.15 0.15 0.02 0.15 0.15 0.02 0.15 0.15 0.02 0.15 0.15 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.15 0.02 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.02 0.03 0.02 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.02 0.03 0.03 0.02 0.03 0.0	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24 0.99 0.09 0.61 0.72 0.86 0.99 0.09 0.09 0.01 0.06 0.01 0.05	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.71 0.71 0.71 0.71 0.52 0.57 0.49	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.47 0.54	b=y/x(1 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 American 2001 2002 2003 2004 2005 2003 2004 2005 2003 2004 2005 2003 2004 2005 2003 2004 2005 2003 2004 2005 2003 2004 2005 2003 2004 2005 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45 0.45 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.45	0.79 0P/EBIT(I) 0.86 0.1.31 0.98 2.1.09 3.0.79 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09 3.0.79 0P/EBIT(I) 2.0.86 0.1.31 6.0.98 2.1.09 3.0.75 0.09 2.1.09 3.0.75	0.57 OP/T OP EX(I) 0.58 0.56 0.57 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.57 0.57 0.58 0.56 0.57 0.58 0.56 0.57 0.57 0.58 0.56 0.57 0.58 0.56 0.56 0.57 0.57 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.58 0.56 0.57 0.58 0.56 0.57 0.58 0.56 0.57 0.57 0.57 0.57 0.58 0.56 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.58 0.56 0.57 0.57 0.57 0.58 0.56 0.55	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.21 0.12 0.15 0.15 0.02 0.11 0.22 0.11 0.22 0.35 0.34 0.34 0.34 0.34 0.34 0.35 0.34 0.34 0.35 0.34 0.35	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24 0.99 0.99 0.61 0.72 0.86 0.72 0.86 0.72 0.86 0.72 0.86 0.99 0.99 0.99 0.90	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.66 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.71 0.71 0.71 0.71 0.53 0.53 0.55	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.44 0.54 0.44 0.54 0.44 0.54 0.44 0.54 0.54 0.47 0.54 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.54 0.47 0.54 0.55 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.55 0.54 00000000000000	b=y/x(1 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 CAmerican 2001 2002 2003 2004 2005 2005 2004 2005 2005 2005 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.22 0.44 0.55 0.44 PAT/EBIT(I) 0.33 0.22 0.44 0.55 0.4	0.79 0P/EBIT(I) 0P/EBIT(I) 000 000 000 000 000 000 000 000 000 0	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.57 0.57 0.58 0.56 0.55	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.02 0.11 0.21 0.35 0.18 PAT/EBIT(b) 0.36 0.39 0.48 0.48 0.59 PAT/EBIT(b) 0.02 0.34 0.34 0.48 0.59 PAT/EBIT(b) 0.02 0.35 0.34 0.48 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.35 0.48 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.35 0.48 0.02 0.11 0.21 0.35 0.18 0.35 0.48 0.02 0.11 0.21 0.35 0.18 0.39 0.46 0.48 0.59 0.48 0.59 0.02 0.11 0.21 0.35 0.36 0.36 0.35 0.18 0.35 0.18 0.35	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24 0.99 0.09 0.61 0.72 0.86 4.24 0.99 0.09 0.01 0.61 0.72 0.86 4.24 0.99 0.09 0.01	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.66 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.52 0.57 0.49 0.53 0.53 0.53 0.53 0.53 0.53 0.53 0.55	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.41 0.54 0.41 0.54 0.41 0.54 0.55 0.54 0	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 CAmerican 2001 2002 2003 2004 2005 2005 2004 2005 2005 2005 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45 0.45 0.45 0.45 0.45 0.45 0.41 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.45	0.79 OP/EBIT(I) 0.86 0.1.31 0.98 0.79 0.79 0.79 0.79 0.79 0.79 0.79 0.79 0.86 0.1.31 6.0.98 2.1.09 3.0.79 0.86 0.1.31 6.0.98 2.1.09 3.0.79 0.86 0.1.31 6.0.98 2.1.09 3.0.79 0.86 0.1.31 6.0.98 2.1.09 3.0.79 0.86 0.1.31 6.0.98 2.1.09 3.0.79 0.86 0.0.98 2.1.09 0.3 0.75 0.75 0.09 0.0	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.58 0.56 0.55 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.58 0.56 0.57 0.57 0.57 0.57 0.57 0.58 0.56 0.57 0.58 0.56 0.55	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.02 0.11 0.22 0.11 0.22 0.11 0.22 0.35 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.35 0.34 0.34 0.35 0.34 0.35 0.34 0.35 0.35 0.35 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.03 0.	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24 0.99 0.09 0.61 0.72 0.86 0.72 0.86 0.4.24 0.99 0.99 0.09 0.09 0.01 0.06 0.03 0.09 0.01 0.05	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.66 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.52 0.57 0.43 0.55 0.57 0.49 0.53 0.53 0.53 0.53 0.53 0.53 0.53 0.53 0.53 0.55	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.47 0.54 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.54 0.47 0.54 0.	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2002 2003 2004 2005 American 2004 2005 2004 2005	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.45 0.45 PAT/EBIT(I) 0.33 0.22 0.44 0.55 0.44 PAT/EBIT(I) 0.33 0.22 0.44 0.55 0.4	0.79 0P/EBIT(I) 0.86 0 1.31 0.98 2 1.09 3 0.79 0P/EBIT(I) 2 0.86 0 1.31 6 0.98 2 1.09 3 0.79 0P/EBIT(I) 2 0.86 0 1.31 6 0.98 2 1.09 3 0.75 0P/EBIT(I) 2 0.86 0 1.31 6 0.98 2 1.09 3 0.75 0P/EBIT(I) 2 0.86 0 1.31 6 0.98 3 0.75 0 0.85 0 0.75 0 0.85 0 0.95 0 0.75 0 0.85 0 0.85 0 0.85 0 0.85 0 0.95 0 0.95 0 0.75 0 0.85 0 0.95 0 0.95 0 0.95 0 0.75 0 0.85 0 0.95 0 0.95 0 0.75 0 0.85 0 0.95 0 0.95 0 0.75 0 0.85 0 0.75 0 0.85 0 0.75 0 0.95 0 0.75 0 0.75 0 0.75 0 0.85 0 0.75 0 0.75 0 0.85 0 0.75 0 0.75 0 0.95 0 0.75 0 0.75 0 0.75 0 0.85 0 0.75 0 0.75 0 0.95 0 0.75 0 0.95 0 0.75 0 0.95 0 0.75 0 0.95 0 0.75 0 0.95 0 0.75 0 0.95 0 0.95 0 0.75 0 0.95 0 0.95 0 0.75 0 0.95 0 0.95 0 0.95 0 0.95 0 0.75 0 0.95 0	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.58 0.56 0.57 0.58 0.56 0.57 0.58 0.56 0.57 0.57 0.58 0.56 0.57 0.58 0.56 0.57 0.57 0.58 0.56 0.57 0.57 0.58 0.56 0.57 0.57 0.58 0.56 0.57 0.58 0.56 0.55 0.58 0.56 0.55 0.58 0.56 0.57 0.58 0.56 0.55 0.58 0.56 0.55 0.58 0.56 0.55 0.58 0.56 0.56 0.55 0.58 0.56 0.55 0.58 0.56 0.55	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.02 0.11 0.22 0.11 0.22 0.11 0.22 0.11 0.22 0.34 0.36 0.36 0.32 0.34 0.36 0.34 0.35 0.15 0.15 0.15 0.15 0.22 0.34 0.35 0.34 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.03 0.36 0.00 0.58 0.58 0.5	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24 0.95 0.95 0.05	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.66 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.57 0.43 0.57 0.057 0.43 0.57 0.057 0.43 0.55	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.47 0.54 b=y/x(i) 0.36 0.11 0.47 0.54 b=y/x(i) 0.36 0.54 0.47 0.54 0.47 0.54 0.54 0.47 0.54 0.55 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.55 0.54 0.55	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 / bank 2001 2002 2003 2004 2005 Bank 2005 Bank 2001 2002 2003 2004 2005 American 2005 2005 Construction 2005 Construction 2007 2007 2008 Construction 2007 2008 Construction 2009 200	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.22 0.44 0.55 0.43 PAT/EBIT(I) 0.33 0.22 0.44 0.55 0.4	0P/EBIT(I) 0P/EBIT(I) 00P/EBI	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.58 0.56 0.55	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.02 0.11 0.22 0.11 0.23 0.33 0.34 PAT/EBIT(b) 0.33 0.34 PAT/EBIT(b) 0.33 0.34 PAT/EBIT(b) 0.33 0.34 0.35 0.35 0.35 0.34 0.35 0	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.86 4.24 0.99 0.09	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.53 0.66 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.57 0.49 0.57 0.49 0.53 0.55 0	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.36 0.47 0.47 0.47 0.54 b=y/x(i) 0.36 0.44 0.54 b=y/x(i) 0.36 0.47 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.54 0.47 0.54 0.47 0.54 0.54 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.54 0.47 0.47 0.54 0.47 0.54 0.47 0.47 0.47 0.54 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.47 0.54 0.47 0.54 0.47 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.55 0.54 0.55 0.54	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
2005 bank 2001 2002 2003 2004 2005 Bank 2001 2002 2003 2004 2005 American 2001 2002 2003 2004 2005 Contemporation Contemporati	0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.33 0.21 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.44 0.55 0.45	0.79 0P/EBIT(I) 0.86 0.31 0.98 0.79 0.86 0.098 2.1.09 3.0.79 0.79 0.86 0.098 2.1.09 3.0.79 0.79 0.79 0.79 0.79 0.86 0.098 2.1.09 3.0.79 0.75 0.7	0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.58 0.58 0.58 0.58 0.58 0.58 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.57 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.58 0.56 0.57 0.58 0.56 0.55	0.35 PAT/EBIT(b) 0.36 0.39 0.46 0.48 0.59 PAT/EBIT(b) 0.02 0.11 0.21 0.02 0.11 0.22 0.11 0.35 0.18 PAT/EBIT(b) 0.33 0.34 0.34 0.34 0.34 0.34 0.34 0.34 0.34 0.34 0.34 0.35 0.34 0.34 0.35 0.34 0.35 0.34 0.35 0.35 0.34 0.35 0.05 0.35 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.00 0.05 0.00 0.05 0.00 0.0	OP/EBIT(b) 1.77 1.33 2.00 2.90 2.23 OP/EBIT(b) 0.61 0.72 0.88 4.24 0.09 0.00 0.09	OP/T OP EX(b) 0.60 0.45 0.52 0.57 0.49 OP/T OP EX(b) 0.66 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.63 0.57 0.49 0.57 0.49 0.57 0.57 0.57 0.49 0.53 0.57 0.53 0.55	b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.47 0.54 0.47 0.54 b=y/x(i) 0.36 0.11 0.47 0.54 b=y/x(i) 0.36 0.54 0.47 0.54 0.47 0.54 0.54 0.47 0.54 0.55 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.54 0.55 0.54 0.55	b=y/x(t 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.

3	the second se								
	P	AT/EBIT(I)	OP/EBIT(I)	OP/T OP EX(I)	PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(b
	001	0.32	0 86	0.58	0 22	0.82	0.55	0.36	0 2
	002	0 20	1.31	0.56	0.17	0.61	0.38	0.15	0.2
	003	0.46	0.98	0.58	0.15	1_04	0.52	0.47	0.1
	004	0.52	1 09	0.60	0.18	1_18	0.51	0.47	0.1
2	005	0.43	0.79	0.57	0.15	0.81	0 48	0.54	0
	1-								
2	2001			OP/T OP EX(I)			OP/T OP EX(b)	b≃y/x(i)	b=y/x(b
	2002	0.32	0.86	0.58	0 32	0.56	0.41	0 36	0 :
		0.20	1.31	0.56	0 33	0.62	0.37	0.15	0 !
	2003	0.46	0.98	0.58	0.35	1.05	0.41	0.47	0
	2004	0 52	1.09	0.60	0.52	1.13	0.26	0.47	0
	005	0_43	0 79	0.57	0.19	2.19	0.38	0.54	0
GZuric									
				OP/T OP EX(I)			OP/T OP EX(b)	b=y/x(i)	b=y/x(ł
	2001	0.32	0.86	0.58	0 29	0.93	0.51	0.36	0.
	2002	0.20	1.31	0.56	0.26	0.93	0 44	0.15	0.
the second se	2003	0.46	0.98	0 58	0.37	1.29	0.45	0.47	0.
	2004	0 52	1.09	0.60	0.47	2.16	0.39	0.47	0
	2005	0.43	0.79	0.57	0.41	0.81	0.40	0.54	0.
_									
				OP/T OP EX(I)			OP/T OP EX(b)	b=y/x(i)	b=y/x(
	2001	0.32	0.86	0.58	0.13	0.54	0.63	0.36	0
		0.20	1.31	0.56	0.14	0.72	0.68	0.15	0
	2003	0.46	0.98	0.58	0.34	0.90	0.63	0.47	0
	2004	0.52	1.09	0.60	0.40	1.03	0.62	0.47	0
	2005	0.43	0.79	0 57	0.29	0.64	0.56	0.54	0
91			OP/EBIT(I)	OP/T OP EX(I)		OP/EBIT(b)	OP/T OP EX(b)	b=y/x(ı)	b=y/x(
	2001	0.32	0.86	0.58	0.23	0.60	0.60	0.36	0
	2002	0.20		0.56	0.25	0.55	0.57	0.15	0
	2003	0.46		0.58	0.28	0.51	0.50	0.47	0.
	2004	0_52		0.60	0.26	0.61	0.56	0.47	0
	2005	0.43	0.79	0.57	0.20	0.46	0.59	0.54	0
	_	DATIEDIT		ODG OD FY		OD/ERIT/b)	OP/T OP EX(b)	b=u(v(i)	beulyti
	2001			OP/T OP EX(I)		OP/EBIT(b) 2.91	0.61	b=y/x(1) 0_36	b=y/x( 0
	_	0.32	0.86	0.58	0.13			0.15	-0
	2002	0.20		0.56	1.24	-4.35	0.68		-0-0
	2003	0.46		0.58	0.29	3.90	0.49	0.47	
	2004	0.52			0.56	4_77	0.48	0.47	0
_	2005	0.43	0.79	0.57	0.00	2.00	0.44	0.54	U
- Frank					DATIONT	ÓD/EDIT/L		have to the later	hand
East				OP/T OP EX(I)		OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	``
East	2001	0.32	0.86	0.58	0.21	0.58	0.40	0_36	0
East	2001 2002	0.32	0.86	0.58	0.21	0.58	0.40 0.53	0.36 0.15	0
East	2001 2002 2003	0.32 0.20 0.46	0.86 1.31 0.98	0.58 0.56 0.58	0.21 0.20 0.32	0.58 0.78 1.19	0.40 0.53 0.64	0 36 0 15 0 47	0
East	2001 2002 2003 2004	0.32 0.20 0.46 0.52	0 86 1.31 0 98 1 09	0.58 0.56 0.58 0.60	0.21 0.20 0.32 0.25	0.58 0.78 1.19 -1.76	0.40 0.53 0.64 0.54	0.36 0.15 0.47 0.47	000000000000000000000000000000000000000
East	2001 2002 2003	0.32 0.20 0.46 0.52	0 86 1.31 0 98 1 09	0.58 0.56 0.58	0.21 0.20 0.32	0.58 0.78 1.19	0.40 0.53 0.64	0 36 0 15 0 47	000000000000000000000000000000000000000
e East	2001 2002 2003 2004	0.32 0.20 0.46 0.52 0.43	0 86 1.31 0.98 1.09 0.79	0.58 0.56 0.58 0.60 0.57	0.21 0.20 0.32 0.25 0.33	0.58 0.78 1.19 -1.76 -0.78	0.40 0.53 0.64 0.54 0.58	0 36 0 15 0 47 0 47 0 54	0 0 0 -0 -0
East	2001 2002 2003 2004 2005	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I)	0 86 1.31 0.98 1.09 0.79	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I)	0.21 0.20 0.32 0.25 0 33 PAT/EBIT(b)	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b)	0.40 0.53 0.64 0.54 0.58 ОР/Т ОР ЕХ(b)	0 36 0 15 0 47 0 47 0 54 b=y/x(i)	0 0 -0 -0 -0 b=y/x(
East	2001 2002 2003 2004 2005 2001	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32	086 1.31 098 1.09 0.79 079	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58	0.21 0.20 0.32 0.25 0 33 PAT/EBIT(b) 0 45	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b) 4.12	0.40 0.53 0.64 0.54 0.58 ОР/Т ОР ЕХ(b) 0.60	0 36 0 15 0 47 0 47 0 54 b=y/x(i) 0 36	0 0 -0 -0 b=y/x( 0
East	2001 2002 2003 2004 2005 2001 2001 2002	0.32 0.20 0.46 0.52 0.43 IPAT/EBIT(I) 0.32 0.20	086 1.31 098 1.09 0.79 079 0P/EBIT(I) 0.86 1.31	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b) 4.12 2.06	0.40 0.53 0.64 0.54 0.58 ОР/Т ОР ЕХ(b) 0.60 0.70	0 36 0 15 0 47 0 47 0 54 b=y/x(i) 0 36 0 15	0 0 -0 -0 b=y/x( 0 0
East	2001 2002 2003 2004 2005 2001 2002 2003	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46	0 86 1.31 0 98 1.09 0.79 0P/EBIT(I) 0.86 1.31 0.98	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36	0.58 0.78 1 19 -1.76 -0.78 OP/EBIT(b) 4 12 2.06 3.05	0.40 0.53 0.64 0.54 0.58 OP/T OP EX(b) 0.60 0.70 0.73	0 36 0 15 0 47 0 47 0 54 b=y/x(i) 0 36 0 15 0 47	0 0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0
East	2001 2002 2003 2004 2005 2001 2002 2003 2003 2004	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52	086 1.31 098 1.09 079 079 0P/EBIT(I) 0.86 1.31 0.98 1.09	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36 0.31	0.58 0.78 1 19 -1.76 -0.78 OP/EBIT(b) 4 12 2.06 3.05 2 82	0.40 0.53 0.64 0.54 0.58 ОР/Т ОР ЕХ(b) 0.60 0.70	0 36 0 15 0 47 0 47 0 54 b=y/x(i) 0 36 0 15	0 0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0
East	2001 2002 2003 2004 2005 2001 2002 2003	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52	086 1.31 098 1.09 079 079 0P/EBIT(I) 0.86 1.31 0.98 1.09	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36	0.58 0.78 1 19 -1.76 -0.78 OP/EBIT(b) 4 12 2.06 3.05	0.40 0.53 0.64 0.54 0.58 ОР/Т ОР ЕХ(b) 0.60 0.70 0.73 0.70	0 36 0 15 0 47 0 54 b=y/x(i) 0 36 0 15 0 47 0 47 0 47	0 0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0
	2001 2002 2003 2004 2005 2001 2002 2003 2003 2004	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43	086 1.31 098 1.09 0.79 0P/EBIT(I) 0.86 1.31 0.98 1.09 0.79	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36 0.31 0.38	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b) 4.12 2.06 3.05 2.82 2.33	0.40 0.53 0.64 0.54 0.58 OP/T OP EX(b) 0.60 0.70 0.73 0.70 0.67	0 36 0 15 0 47 0 54 b=y/x(i) 0 36 0 15 0 47 0 47 0 47 0 54	0 0 -0 -0 -0 -0 -0 0 0 0 0 0 0 0
East	2001 2002 2003 2004 2005 2001 2002 2003 2004 2005	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I)	086 1.31 098 1.09 0.79 OP/EBIT(I) 0.86 1.31 0.98 1.09 0.79 0.79	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I)	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36 0.31 0.38 PAT/EBIT(b)	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b) 4.12 2.06 3.05 2.82 2.33 OP/EBIT(b)	0.40 0.53 0.64 0.54 0.58 OP/T OP EX(b) 0.60 0.70 0.73 0.70 0.67 OP/T OP EX(b)	0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.54 b=y/x(i)	0 0 -0 -0 -0 -0 -0 0 0 0 0 0 0 0 0 0 0
	2001 2002 2003 2004 2005 2001 2002 2003 2004 2005 2004 2005	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32	086 1.31 098 1.09 0.79 OP/EBIT(I) 0.86 1.31 0.98 1.09 0.79 0.79 0.79 0.79 0.79 0.79 0.79 0.86 0.	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36 0.31 0.38 PAT/EBIT(b) 0.12	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b) 4.12 2.06 3.05 2.82 2.33 OP/EBIT(b) 0.94	0.40 0.53 0.64 0.54 0.58 OP/T OP EX(b) 0.60 0.70 0.73 0.70 0.67 OP/T OP EX(b) 0.75	0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.54 b=y/x(i) 0.36	b=y/x( 0 0 -0 -0 -0 -0 -0 -0 -0 0 0 0 0 0 0 0
	2001 2002 2003 2004 2005 2001 2002 2003 2004 2005 2004 2005 2004 2005	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.43	OP/EBIT(I) 0.86 1.31 0.98 1.09 0.79 0P/EBIT(I) 0.86 1.31 0.98 1.09 0.79 0P/EBIT(I) 0.86 1.31 0.98 1.09 0.79 0.79	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.55	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36 0.31 0.38 PAT/EBIT(b) 0.12 0.07	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b) 4.12 2.06 3.05 2.82 2.33 OP/EBIT(b) 0.94 0.94	0.40 0 53 0 64 0 54 0 58 ОР/Т ОР ЕХ(b) 0.60 0.70 0.73 0.70 0.67 ОР/Т ОР ЕХ(b) 0 75 0.63	0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	2001 2002 2003 2004 2005 2001 2002 2003 2004 2005 2004 2005	0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.20 0.46 0.52 0.43 PAT/EBIT(I) 0.32 0.32 0.43	OP/EBIT(I) OP/EBI	0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58 0.60 0.57 OP/T OP EX(I) 0.58 0.56 0.58	0.21 0.20 0.32 0.25 0.33 PAT/EBIT(b) 0.45 0.13 0.36 0.31 0.38 PAT/EBIT(b) 0.12 0.07 0.12	0.58 0.78 1.19 -1.76 -0.78 OP/EBIT(b) 4.12 2.06 3.05 2.82 2.33 OP/EBIT(b) 0.94 0.94 0.94	0.40 0.53 0.64 0.54 0.58 OP/T OP EX(b) 0.60 0.70 0.73 0.70 0.67 OP/T OP EX(b) 0.75	0.36 0.15 0.47 0.54 b=y/x(i) 0.36 0.15 0.47 0.47 0.54 b=y/x(i) 0.36	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

	PAT/EBIT(I)	OP/EBIT(I)	OP/T OP EX(I)	PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(b)
2001	0.32	0.86	0 58	0.49	0.71	0 47	0.36	0.68
2002	0.20	1.31	0 56	0.51	0.81	0.50	0.15	0 64
2003		0.98	0 58	0.01	0.74	0.54	0.47	0.82
2004	0.10	1.09	0.60	0 60		0.54	0.47	0 50
2005		0.79	0.57	0.54		0.53	0.54	0.61
E DO.	0.43	0.79	0.07	0.04	0.00			
							hendada	b=y/x(b)
	PAT/EBIT(I)	OP/EBIT(I)	OP/T OP EX(I)	PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	-0.3
200	0.32	0.86	0 58	-2 47	7_65	0 66	0_36	
200		1.31	0.56	0 14	0.79	0 44	0.15	0.1
200	-		0.58	-1 29	9.03	0 60	0 47	-0.1
200					3 40	0.51	0.47	0.1
200					1.77	0.57	0 54	03
rational	PAT/EBIT(I)	IOP/EBIT(I)	OP/T OP EX(I)	PAT/EBIT(b)	OP/EBIT(b)	OP/T OP EX(b)	b=y/x(i)	b=y/x(b)
200				0.93	0.83	0.43	0 36	1_1
200						0.50	0 15	
						0.55	0 47	0.5
200	-						0 47	4_1
200							0.54	0.1
200	0.43	0.79	0.57	040	2.0			

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SIGNIFICANCE TESTING TABLES

SUMMARY OUTPUT

agarra a

of Tay OP (EBITIN)

	0.442
	0.195
ed R Square	-0.073
Error	0.131
	\$ 000

Rendum		000	0.053	0 011	0.738	0450			
	Coefficients	SI	whited Evror	1 Star	P. villing	Lower 95%	Churse PSR	NO 50	Linear \$1,0%
Intercept.		1990	0.320	2.010	0 138	-0 385	10/1	-0.385	1.707
X Variable 1		-0.275	0.322	-0.854	0.456	-1 201	0.749	-1 291	0.748

Dates P

SUMMARY OUTPUT

-

Regretation	1 Statistics				
Multiple R	0 516				
R Square	0 267				
Adjusted R Square	0 022				
Sandard End	0 112				
Otgervalions	5,000				
ANOVA					
	10	55	MS		Supelicence P
Regression	000	0.014	0.014	10016	0.575
Residual	3.000	0.036	0.013		
Total	4 000	0 052			

	Coefficients	S/andant Error	1 Stat	P-yahar	Lower 95%	Uborr 85%	LONGY 93.078	Upper 95.0%
Idercept	00.00	0.336	0.274	D 802	-1.160	0.076	091 1-	0 078
Variable 1	0.276	0.267	V DAS	2220	-0 571	1 130	-0.571	1 130

SUMMARY OUTPUT

Mutrope R 0517 Mutrope R 0752 R Square 0669 Sandard Errer 0669 Sandard Errer 0073 Observations 500 ANOVA 6 5 48 Regression 1000 0048 Resource 1000 0048 Resource 1000 0048	0.657 0.659 0.073 5.000	10					
are 0.752 0.669 0.073 5.000 5.000 3.000 3.000 4.000 4.000	0.752 0.069 0.073 5.000	10					
669 0.073 5.000 4.000 4.000 4.000	0 669 0 073 5 000	10					
0.073 0.073 0.000 0.000 0.000 0.000 0.000 0.000 0.000	6.000 5.000	10					
600 500 55 1 000 55 1 000 55	000	10					
af 1 000 3 000 4 000		DE					
af 1 000 4 000 4 000		36					
1 000	55	2.8	-	Sorticance F			
	0	0.048	9.083	0.057			
		0,005					
Coefficients Slandard Error I Stat		1 Stat	P-VALUE	Lower 95%		Upper 95% Lower 95.0% Upper 95.0%	Upper 95 0%
Intercept 0.138 0.088		1 576	0213	-0 141	0.418	-0 141	0 418
X Valiable 1 0 321		3015	0 057	-0 054	1961	-0 054	1961

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SUMMARY OUTPUT

· CEL INVOLUERT (N)

Multiple R	0.021
R Square	0 001
Adjusted R Square	-0 332
Standard Error	CEZ 0
Observations.	5 000

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		55	WS.	1	Skarthoarson F	
Repression Rescount Total	1.000 3.000 4.000	00000	0000	0 002	0 163	

	Coefficients	Standard Error	1 Stat	P. ville.	LOWER DOT	Lipper PSN	Lower 95.076	Univer 95.0%
noted -	1.040	0 703	1 479	0.236	1.1997	1221	-1 197	1121
Including V	0.028	0 560	-0 050	0.963	-1.810	1.754	01810	NO.

SUMMARY OUTPUT

A SN SS A	CIVA.	
	20 H	201 F
	3 000	0.176 0.059

	Conficentia	Stends	TO Error	1.504	P-value	LOWOR 95%	Lipper 95%	Lower 92 0%	Upper 95.0%
Incide	-	282	0.947	1361	0 200	-1723	4 306	-1 722	4 306
Variables 1	9	100	1 803	-0.054	0.961	10.020	§ 829	-0 020	6 029

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#### SUMMARY OUTPUT

Regression State	shes
Multiple R	0.796
R Square	0 633
Adjusted R Square	0 511
Standard Error	0 099
Observations	5 000

#### ANOVA

	df	SS	MS	P	Significance F
Regression	1 000	0 050	0.050	5 184	0 107
Residual	3 000	0 029	0 010		
Totai	4 000	0 080			

	Coefficients	Standard Error	t Stat	P value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
Intercept	0 548	0 135	4 052	0 027	0 118	0 979	0 118	0 979
X Vanable 1	-0.314	0 138	-2 277	0 107	-0.754	0 125	-0 754	0 125

TINPAT (EBITO)

#### SUMMARY OUTPUT

Regression Sta	listics							
Multiple R	0.87	1						
R Square	0.76	3						
Adjusted R Square	0.68	6						
Standard Error	0 07	1						
Observations	5.00							
ANOVA								
	df	\$S	MS	F	Significance F			
Regression	1 00	0 049	0.049	9 674	0 053			
Residual	3 00	0 0 0 1 5	0 005					
Total	4.00	0 0.064						
	Coefficients	Standard Error	t Stm	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
			2 539	0.085	-0.046	0.413	-0.048	0.413
Intercept	0.18	3 0.072	≤ 2.2 M	LOU U	-0 Gett	0 - 10	0.0.00	

#### THIPP.EBIT (b)

#### SUMMARY OUTPUT

Intercept X Variable 1	0.6	33	0 305 0 311	2 732	0 072	-0 138	1 804	-0 138	1.80
	Coefficients		Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
Total	4.0	00	0 166						
Residual	3 0		0 148	0.049					
Regression	10		0.018	0.018	0 356	0 593			
	đť		SS	MS	F	Significance F			
ANOVA									
Observations	5.0	00							
Standard Error	0 2	22							
Adjusted R Square	-0.1	92							
R Square	0.1	80							
Multiple R	0 3	26							
	n Statistics	_							

#### SUMMARY OUTPUT

Multiple R	0 922
A Square	0 850
Adjusted R Square	0 800
Slandard Error	0 160
Observations	5.000

	đ		SS	MS	F	Significance F			
Regression		1 000	0.434	0 434	16 955	0 028			
Residual		3 000	0.077	0 026					
Total		4 000	0 511						
	Coefficients	-	Standard Error	f Stat	P-villut	Lower BS%	Upper 85%	Lower 95 0%	Upper 95 0%
Intercept		3 124	0 538	5 803	0 0 10	1,411	4 #38	1.411	4 #38
X Variable 1		-5 883	1.424	-4 118	0 028	-10 388	-1 332	-10 385	-1 332

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-BIOPLEBIT(b)

IN OUTPUT

Regression Statistics	Statistics							
Multiple R R Square Adjusted R Square Standard Error		0.697 0.486 0.315 0.058						
ANOVA		2000						
	df		SS	MS	F	Significance F		
Regression Residual Total		1.000 3.000 4.000	0.010 0.010 0.020	0.010 0.003	2.639	0.191		
	Confficiente		Standard Frror	f Stat	Pundra	Lower 05%	Linnar 05%	Linner 95% Lower 95 0%
Intercept		0.753	0.118	6.386	0.008			0.378
X Variable 1		-0.122	0.072	-1,685	0.191			-0.352
SUMMARY OUTPUT								
Regression Statistics	n Statistics							
		166.0						
R Square		0.994						
Adjusted R Square		0.993						
Standard Error		0.011						
Observations		5.000						

7.128 0.108

ANOVA									
	df		SS	MS	L.	Significance F			
Regression		1.000	0.064	0.064	542.432	0.000			
Residual		3.000	0.000	00000					
Total		4.000	0.064						
	Coefficients		Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept		-0.619	0.043	-14.272	0.001	-0.756	-0.481	-0.756	-0.481
X Variable 1		1.793	0.077	23.290	0000	1.548	2.039	1.548	2039

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Regression Statistics	Statistics	-							
Multiple R R Square		0.857 0.734							
Standard Error Observations		0.121							
ANDVA									
	dt		SS	MS	F	Significance F			
Regression		1.000	0.122	0.122	8.290	0.064			
Residual		3.000	0.044	0.015					
Total		4.000	0.166						
	Coefficients		Standard Error	1 Stat	P-value	Lower 95% Upper 95% Lower 95.0% Upper 95.0%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept		1.	0.246	1.286	0.289	-0.466	1.097	-0.466	1.097
X Variable 1		0.433	0.150	2,879	0.084	-0.046	216.0	-0.040	0.812

Regressi	Regression Statistics								
Muttiple R R Square Adjusted R Square Standard Error Observations AMOVA		0.893 0.798 0.730 0.209 5.000							
	df		SS	MS	F	Significance F			
Regression Residual Total		1.000 3.000 4.000	0.518 0.131 0.649	0,518 0.044	11.831	0.041			
	Coefficients		Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept X Variable 1		3.072	0.441 0.711	6.973	0.006	1.670	4.474	1.670	4.474

SUMMARY OUTPUT

:	SUMMARY OUTPUT								
(tel/OP/EBIT(b)	Regression S	Intistics							
	Multiple R	0 805							
	R Square	0 848							
	Adjusted R Square	0 530							
	Standard Error	0 070							
	Observations	5 000							
	AVOVA								
		dł	SS	MS		Contractor N			
	Regression	1 000	0 027	0 027	5 515	0 100			
	Residual	3 000	0.015	0 005					
	"otal	4 000	0.041						
	Intercept	Coefficients	Standard Error	I Stat	P-value	Lower 95%		ower 95 0% Us	ioer 95.01
	X Vanable 1	0 141 0 234	0 118	1 197	0 317 0 100	-0.234	0.516	-0 234 -0 063	0.5
-14 - 17 5 T - T	SUMMARY OUTPUT								
"ILLICAT.EBIT(D))									
	Regression 3 Multiple R	Statistics 0.941							
	R Square	0.886							
	Adjusted R Square	0 848							
	Standard Error								
	Observations	0 049 5 000							
	ANOVA	đí	\$5	MS	F	Significance F			
	Regression	1 000	0.057	0 057	23 367	0.017			
	Residual	3 000	0 007	0 002					
	Total	4 000	0.084						
	Internet	Coefficients	Standard Error	1 Stat	P value	Lower 95%			oper 95 01 0 22
	Intercept X Vanable 1	-0.094	0 101	-0 928 4 834	0 422	-0 417	0 229	-0 417	1 94
BT ( ) (OP (EBIT(b))	Regression	Statistics							
	Multiple R	0 318							
	R Square	0 101							
	Adjusted R Square	-0 198							
	Standard Error	0 223							
	Observ ations	5 000							
	ANOVA								
		đ	55	MS		Significance F			
	Regression	1 000	0.017	0 017	0 339	0 602			
	Residual	3 000		0 050					
	Total	4 000	0 168						
		Coefficients	Standard Error	t Stat	P-velue	Lower 95%			1 9
	Intercept X Vansbis 1	0 793 0 186		2 101 0 582	0 126	-0 408	1 995	-0 408	1 2
		0 100							
	SUMMARY OUTPUT								
BITE NOPT OF EXAN									
	Regression	Statistics							
	Multiple R R Square	0 616							
	Adjusted R Square	0.665							
	Standard Error Observations	0 233							
	ANOVA		23	MS	F	Significance #			
	Regression		SS 0 324	0 324	5 963	0 082			
				0 054					
		3.000	0 1614						
	Residual Total	3 000		0.004					
	Residual		0.487						
	Residual Total	4 000 Confilments	0 487 Standard Error	t Stat	Prote	Lower DS%			
	Residual Total	4 000 Copfilants -1 183	0 487 Standard Error 0 957	t Stat -1 237	0 304	-4 228	1 862	-4 228	1 81 11 01
	Residual Total	4 000 Confilments	0 487 Standard Error 0 957	t Stat	P value 0 304 0 092				

89

SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.851
R Square	0.724
Adjusted R Square	0.632
Standard Error	0.377
Observations	5.000

ANOVA

intercept.		Total	Residual	Regression		ANOVA
-1 940	Carthards	4.000	3.000	1.000	df	
1 246	Standard Error	1.546	0.426	1.120	SS	
.1 155	15100		0.142	1.120	MS	
0.217	P-value			7.879	F	
-5 905	LUNW VIA			0.067	Significance F	
2 024	Upper 95%					
	LOWER 95					

	Charles and	12	adwid Emor	15/0	P-VIIIT	TOMAL ADVE	LOOM NO.	TOWN IN TANK
AD4		-1.940	1 248	.1 156	0217	-5 905	2 024	-
lakdar 1		5 807	2 069	2 107	0.067	.0 777	12 300	0

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2	2		

nonevuesar	standard Er	N poisentre	aumber y	Autopie R	
5	TOP	aumbe			Buddatten S
					THE STORE
5 000	0 092	0 198	0 107	0 030	

## ANOVA

		100	100	-	A DESCRIPTION OF TAXABLE PARTY.
Pression -	1000	0.017	0.017	1 978	0.
2	4 000	0.042			

	0130	-0.131	0.254	1 400	0.074	0 104
	0 553	-0 200	0.245	442	0.120	0 172
COVER 83	100mm 93%	TOMM. NOW	AVEN.	1 ST	S MO NO ENDY	(Openand)

# SUMMARY OUTPUT

- 000	Observations
0.134	Errow
0 107	Adjustild R Square
010	Square
0.32	Authole R

### ANOVA

		67.57	SW	F Sa	MCB/Se F
Regression	1.000	0.007	0.007	0.342	0.600
Residual	3.000	0.058	0 019		
Total	4.000	0.084			

X Variable 1		Residual Total
	Connecentr	
0 254	5	4,000
0.232	tandard Error	0 058 0 084
1,093 0,584	1518	0 019
0 500	P.value	
-0 485	VOMER 25%	

X Variable 1

Upper 95% 0.993 2.551

R	
pie R	
	Regn
	TORSI
	Staniatics

SUMMARY OUTPUT

Oteenations	Standard Error	Adjusted R Square	R Square	Multiple R	Repressor Statistics
5 000	0 200	0 030	0 22	0.7.0	

X Variable 1

	9	S	MS	71
Regression	1 000	0 037	0 037	0.852
Residual	3.000	0 129	0.043	
Total	4 000	0 166		

Significance F 0 424

4 000	0 100						
2	Shundard Error	I Sial	P-value	Lower 95%	Unper 95%	Lower 05 ON	Unoer 95 0%
0.154	0 271	2.845	0.065	-0 092	1 633	0.092	1 633

HITANOP, EBIT(b)) SUMMARY OUTPUT

	ď	SS	SW	T	Significance F
Regression	1.000	0.003	0.003	0.046	0.843
Residual	3.000	0.164	0.055		
Total	4.000	0.166			

0.885	-0.773	1.717	-0.773	0.028	4.028	0.238	0.959	Intercept X Variable 1
Upper 95.07	Lower 95,0%	Upper 95%	Lower 95%	P-value	t Stat	Standard Error	efficien's	0

TEL XINOPIT OP EX(b)

XI	1	To	Re	Re	1	AN	18	Sta	Ad	R	Mu	1	5
intercept X Variable 1		lal	Residual	Regression		WOVA	bservations	Standard Error	djusted R Square	R Square	Multiple R	Regression Statistics	
	Coefficients	4	3	1	dl		5	0	0	0	0.	Statistics	
0.289	S	4.000	3.000	000			5.000	0.510	-0.297	027	0.164		
1.864	Standard Error	0.803	0.782	0.022	SS								
0.155	t Stat		0.261	0.022	MS								
0.887	P-value			0.083	ч								
-5,644	Lower 95%			0.792	Significance F								
6.222 9.245	Upper 95%												
-5.844	Lower												
	Upper S												

X Variable 1		Total	Residual	Regression		ANOVA	Observations	Standard Error	Adjusted R Square	R Square	Multiple R	
50- 50	Coefficients	40	3.0	1.0	df		5.0	0.1	0.1	0.3	0.5	regression statistics
0.680	Sta	.000	3.000	1.000			5.000	120	0,102	326	571	
0.251	Standard Error	0.064	0.043	0.021	SS							
2 709	t Stat		0.014	0.021	SW							
0.073	P-value			1.452	н							
-0.119	Lower 95%			0.315	Significance F							
1.479	Upper 95%											
-0,119	Lower 95,0%											
1,479	Upper 95.0%											

STIVPATIES(T(b))

SUMMARY OUTPUT

Regression Statistics

.

P-value Lower 95% Upper 95% Lower 0.002 0.288 0.567 0.056 -0.298 0.007
P-value Lower 95% Upper 95% Lower 1 0.002 0.288 0.567 4 0.056 -0.298 0.007
Lower 95% Upper 95% Lower 0.288 0.567 -0.298 0.007
Upper 95% Lower 0.567 0.007
Lower 7
Lower 95.0% 0.288 -0.298

SUMMARY OUTPUT

rvations	dard Error	sted R Square	aven	pie R	Regression
					n Statistics
5.00	0.04	0.67	0.75	0.86	

ANOVA

9

1.000

0.017

MS 0.017

9,284

Significance F 0.056

Regression Residual Total

CONTREPOSIO

PERTING OFT OF EX(b) SUMMARY OUTPUT

Multiple R	0.934
R Square	0.872
Adjusted R Square	0.830
Standard Error	1.241
Observations	5.000

ANOVA Regression Residual Total Coefficients 9 1.000 3.000 4.000 31.619 4.624 36.243 MS 31.619 20.516 Significance F 0.020

Intercept X Variable 1 14,609 Standard Error 3.269 5.724 4.469 P-value 0.021 0.020 Lower 95% 4 206 -44.144 Upper 95% Lower 95.0% Upper 95.0% 25.013 4.206 25.013 -7.710 -44.144 -7.710

s

Pages	Stansbc s	
Multiple R		0.97
R Square		0.944
Adjusted R Square		0.92
Standard Error		0.110
Observations		5.000

	đ		SS	MS	T	Significance F
Regression	1.1	000	0.678	0.678	50.162	0.006
tesidual	3.0	3.000	0.041	0.014		
otal	4	000	0.718			

	Coefficients	Sta	indard Error	1 2101	P-value	Lower 95%	Wide wordn	Lower 95,0%	Upper 95.0
Intercept		0.579	0.052	11.148	0.002	0.414	0.745		0.745
X Variable 1	-	-0.137	0.019	-7.083	0.006	-0.198	-0.075	-0.198	-0.0

# #TEB/T(0))/(PAT/EBIT(b)) SUMMARY OUTPUT

Multiple R 0.567 R Square 0.322 Adjusted R Square 0.095	5.000	Observations
R Square 0.322	0.095	isted R Squa
Multiple R 0.567	0.322	R Square
	0.567	Multiple R

	đđ	SS	MS	T	Significance F
ession	1.000	0.021	0.021	1.422	0.319
dual	3.000	0.043	0.014		
	4.000	0.064			

X Variable 1 0.287	Coefficients Star		Residual 3.000	n	a
0,098	Standard Error	0.064	0.043	0.021	SS
2.924	t Stat		0.014	0.021	MS
0.061	P-value			1.422	P
-0.025	Lower 95%			0.319	Significance F
0.599	Upper 95%				
-0.025	Lower 95.0%				
0.599	Upper				

# CPEBIT (I) (I (OP/EBIT (b)) SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.304
R Square	0.093
Adjusted R Square	-0.210
Standard Error	0.224
Obsanstine	2 000

# Children of

	ď		SS	SW	P	Significance F			
Regression	-	000	0.015	0.015	0.306	0.619			
Residual	3	3.000	0.151	0.050					
Total	4	000	0.166						
	Confilments	S	Standard Error	I Stat	P-value	Lower 95% Upper	Upper 85%	LOWER BS DIK	Upper 95 0%
Intercept		8	0010	10 034	0 002	0 687	1 325	0 687	1 325
X Vanable 1	ċ	-0 021	0 037	-0 553	619 0	661 0-	0 096	-0 139	0 000

A CBIT(b))/OP/EBIT(b) SUMMARY OUTPUT

15" ISUNOPIEBITIS

SUMMARY OUTPUT

ftiple R	0,682
Square	0 465
justed R Square	1020
Indard Error	0 233
servations	\$ 000

	dl.		55	MS.	4.	Servicence F		
Repression Residuel Total		1 000	0 142 0.163 0.306	0 142	2 601	0.205		
	Coefficients		Candard Brow	1.54ml	P. VELLE	Low Bog	ACC Indda	100
Intercept X Variable 1		0 074	0 145	6 003	0 202	0 409	270 0	

0.000 1.000 1.000 0.0000

11 EST (() PATIEBIT(b)) SUMMARY OUTPUT

Regression	tatistics				
Multiple R R Square Adjusted R Square Standard Enor Observations ANOVA	0.765 0.616 0.001 5.000				
	q	50	MS	64.	Solutionnoli F
Regression Residual	3 000	0.039	0.039	C19 *	0118

÷

	Coefficients		Standard Error	Staf	P. veter	Lower P5%	Lipper 95%	LOWER PS. D'N	Upper 95 0%
Mercept		0 130	0.123	1067	0.365	0.26	0 521	192 9	0 52
Variable 1		0.359	0 164	2 194	0 116	-0 162	0 861	-0 162	0.80

SUMMARY OUTPUT OPERIT/(N)(OP/EBIT(b))

constant massafiat	0101/01/00	1							
Multiple R	0	646							
R. Square	0	0.418							
Adjusted R Square	0	224							
Standard Error	0	0.180							
Observations	5	000							
ANOVA			1						
	df		SS	MS	F	Significance F			
Regression	-	000	0.069	0.069	2.152	0.239			
Residual	3	3.000	0.097	0.032					
Total	4	4,000	0.166						
	Coefficients	53	Standard Error	1 Stat	P-value	Lower 95%	Upper 95%	Upper 95% Lower 95.0% Upper 95.0%	Upper 95 0%
Interced	0	0 892	0 112	7 987	0 004	0 536	1 247	0 536	1 247
X Vanable 1	0	0 052	0 035	104 .	0 239	090 0-	0 163	080 0.	0 163

OPERTININGPIT OP EX(b)] SUMMARY OUTPUT

Multiple R	0.415
R Square	0.172
Adjusted R Square	-0.104
Standard Error	2.682
Observations	5.000

ANOVA									
	đ		SS	MS	F	Significance F			
Regression Residual Total		1.000 3.000 4.000	4,486 21.579 26.065	4,486	0.624	0.487			
	Coefficients		Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept X Variable 1		7.809	7.196 9.592	1.085	0.357 0.487	-15.091	30.708 22.950	-15.091 -38.100	30.708 22.950

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didated (d) THE POLICY " ER

Regression Statistics	
Multiple R	0 921
R Square	0 847
Adjusted R Square	0 797
Standard Error	0 380
Observations	5,000

#### ANOVA

	đ	22	MS	F	Significance F
Regression	1 000	2 160	2 180	16 666	0 027
Residual	3.000	0 389	0 1 3 0		
Total	4 000	2 548			

	Coefficients	Standard Error	1 SIM	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 85 0%
Intercept	0 663	0 191	3 567	0.038	0 074	1 292	0 074	1 292
X Vanable 1	-0 065	0 0 1 6	-4 082	0 027	-0 116	-0 014	-0 118	-0 014

SUMMARY OUTPUT

Regression Statistics						
Multiple R	0 241					
R Square	0 058					
Adjusted R Square	-0 256					
Standard Error	0 142					
Observations	5.000					

#### ANOVA

	đ	SS	MS	F	Significance F
Regression	1 000	0.004	0.004	0 184	0 697
Residual	3 000	0.060	0 020		
Total	4 000	0.064			

	Coefficients	Standard Error	t Stat	P-velue	Lower 95%	Upper 95%	Lower 05 0%	Lipper 95 OTL
Intercept	0.33	5 0.068	5 547	0.012	0 160	0 589	0 160	0 589
X Variable 1	0.03	280 0 BI	0 429	0 697	-0 245	0.321	-0 245	0 321

#### SUMMARY OUTPUT

Multiple R	0.607
R Square	0.369
Adjusted R Square	0 159
Standard Error	0.187
Observations	5 000

	đ		SS	MS	F	Significance F
Regression		1 000	0.061	0.061	1 754	0 277
Residual		3 000	0 105	0 035		
Total		4.000	0 166			

	Coefficients	Standard Error	1 Stat	P-viliat	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
Intercept	1.078	0 099	10 835	0 002	0 780	1 393	0 760	1 393
X Vanable 1	-0.011	800.0	-1 324	0.277	-0.037	0 0 1 5	-0 037	0.015

#### PREBITION (OPIT OF EX(b)) SUMMARY OUTPUT

Regression	1 Statistics							
Multiple A	0 157							
R Square	0.025							
Adjusted R Square	-0 300							
Standard Error	12 858							
Observations	5 000							
ANOVA		SS	MS		Significance F			
Regression	dt	12 585	12 585	0 076	0.801			
Residual	3 000	496 023	165 341					
Total	4 000	508 608	_					
	Coefficients	Standard Error	t Stat	P-velue	Lower 15%	Lipper 95%	Lower 95 OK	Upper 95 01
			0.400	0 697	-114 295	149.944	-114 295	149.94
Interneti	17 824	41 515	0 4 2 9	0.081	-114 War	1.48.9.44	1114 8.04	Lot D. Der

CPEEITISSIVEPIT OF EX(b)) SUMMARY OUTPUT

Multiple R	0.15
R Square	0 02
Adjusted R Square	-0.10
Standard Error	12 858
Observations	5 000

Intercept X Variable 1		Total	Residual	Regression	
	Coefficients				df
90		4.000	2 000 K	1.000	
41.515 68.750	Standard Error	508.608	496.023	12.585	SS
-0.276	t Stat		165.341	12.585	SW
0.697	P-value			0.076	F
-114 205	Lower NS			0.801	Significance F
199 827	Upper 95%				
-114 295	Lower 95.0%				
149.944	Upper 95.0%				

Multiple R R Square Adjusted R Square Observations Standard Error Regression Statistics 0.921 0.847 0.797 5.000

.

3.567	Coefficients Standard Error I Stat P-value	4,000	Residual 3,000 0.389 0.130	I.000	dl SS MS F	
183	Stande	00	00	00		
0.191	ard Error	2.549	0.389	2.160	SS	
3.567	t Stat		0.130	2.160	SW	
0.038	P-value			16.666	P	
-0.115	Lower 95%			0.027	Significance F	
-0.014	Upper 95%					
-0.116	Lower 95.0%					
-0.014	Upper 95.0%					

INTERTINOPICEBITION SUMMARY OUTPUT

Multiple R	0.24
R Square	0.05
Adjusted R Square	-0.25
Standard Error	0.14
Observations	5.00

.

	đ	SS	SW	T	Significance F
Regression	1.000	0.004	0.004	0.184	0.697
Residual	3.000	0.060	0.020		
Total	4.000	0.064			

0.589	-0.245	0.589	-0.245	0.012	5.547	0.068	0.375	Intercept X Variable 1
Upper 95,0%	Lower 95.0%	Upper 95%	Lower 95%	P-value	1 Stat	tandard Error	Coefficients S	

X Variable 1	Intercept
0.038	0.375
0.089	0.068
0.429	5,547
0,697	0.012
-0.245	0.160
0.321	0.589

00170

Regression Statistics

Multiple R R Squarti

Observillions

Standard Error Adjusted R Square

0 607 0 369 0 159 0 87

X Vapable 1

Ideospi

Coefficients

4 000

0 105

0.061

1,754

Significance F 0,277

1076

Sig

P value

COMME.

X50. 0.780

Upper B5%

1 393

10 835

0 002

Total Residua Regression **AVCIVA**  CHERT (VANCENEET (b))

"EBIT(b))/OPIEBIT(b)

SUMMARY OUTPUT 7-19 Bank

Regression Stat	istics
Multiple R	0.70
R Square	0.626
Adjusted R Square	0.501
Standard Error	0.461
Observations	1000

ANDIA

		33	NS.	-	Sonficace F			
tentes tentes (dal	000	1 065	1200	1425	111.9			
	Confinenti	Steroard Error	1.574	P. stiller	Lower 25%	Lincer 92%	LOWER PL DIE	Licence 55, 0%
Newson 1	1111	0.187	805	0 152	40.04	2.875	NAT 0. NAT 0.	2.875

SUMMARY OUTPUT ATERT (MPATEST(b))

Rame

Mumpis R	0 353				
P. Square	0 125				
Adjusted R Square	-0 167				
Standard Error	0 137				
Diservations	000				
NOVA.		i			
		- 22	SN	F Sonhance F	
voevadu	000	0.008	0.008	0.427 0.560	
C Series	000	0.056	0.019		
(other	1000	0 064			

-

100	0 590	3 402
Upper		
Cont. 95 0%	0,194	1020-
Looser 95%	0 590	0.402
LOWER 95%	0.194	-0.265
Prairie	0.008	0.560
1 Stat	101.9	0.654
Candard Error	0.062	0.105
~	0.302	0.000
Contractor		
	Broept	Variable 1

SUMMARY OUTPUT CIEST (IV) OPIERTID)

Munitarie R. 0.281 R. Sayawe	Munister R. 0.261 R. Sayare 0.086 Adjustre R. Sayare -0.242 Strandard Entry 2.227 Observations 5.000			
R Square 0.068 Adjusted R Square 0.242 Adjusted Erry 2.227 Chostroberts 5.000	R Square 0.008 Aquater Require -0.242 Construction 2.227 Construction 5.000	Muttaple R	0 26	
Adjusted R Square 0.242 Stevelard Erry 0.227 Observations 5.000	Adjusted R Square -0.242 Detended Errer 9.227 Observations 5.000	R Square	0.066	
Standard Errich 0.227 Observations 5.000	Standard Errer 9.227 Observations 5.000	Adjusted R Square	-0.242	
Observations \$ 000	Observations 5.000 avenua	Standard Error	0 227	
	ANDUA	Observations	000 \$	

	.0		55	WS.	4	Segnificance P.			
Regression Residual Total		000	0.011 0.155 0.166	0.052	0 220	0.671			
	Conficients	1	Candiard Error	1 5/4	P-value	Lower 95%	Useer 95%	Lower 95.0%	Llooer \$5.0%
Intercept X Var able 1		1.132	0 288	3 931	0 029	0 215	2 048	0 215	2 048

THE DET OF EX(b) SUMMARY OUTPUT

Regreilako	Regre avon Statistics					
Muitiple R	D 16					
R Square	0 028	10				
Adjusted R Square	162 O-	10				
Standard Error	1 666	10				
Observations	5 000	-				
ANDWA						
	æ	55	200	4	Significance F	
Regression	0001	0 230	0.239	0.000	0 788	
Research	3,000	0 B 328	2 778			
Total	4 000	0 B 567				
	Coefficerits	Standard Error	1 Stat	P-value	Lower 95%	
Intercept.	-1 925	5 58 405	-0105	0.823	60.498	1.1
X Variable 1	8.67	9 29.571	0.294	0.700	-01429	

Lower 95 0% Lipper 85 0% -60 488 50 849 -85 429 102 798

Laney 15% 1. 56.648 102.798

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### - ESIT(b) COPYEDIT(b)

#### SUMMARY OUTPUT

Regression Stat	istics
Multiple R	0 377
R Square	0 142
Adjusted R Square	-0 144
Standard Error	0 052
Observations	5 000

#### ANOVA

	đ	SS	MS	F	Significance F
Regression	1 000	0 001	0.001	861 0	0 532
Residual	3 000	0 008	0 003		
Total	4 000	0.009			

	Coefficients	Standard Error	t Stat	Avalue	Lawer 91%	Upper 95%	Lower 96.0%	Lipper 95.0%
Intercept	0 32	0.068	4 678	0 0 1 8	0 102	0 538	0 102	0.538
X Vanable 1	-0.06	0 0 0 0	-0 704	0 532	-0 348	0 222	-0 348	0 222

SUMMARY OUTPUT

Regression State	stica
Multiple R	0 779
R Square	0 607
Adjusted R Square	0 477
Standard Error	0 092
Observations	5 000

#### ANOVA

	ď	SS	MS	F	Significance F
Regression	1.000	0.039	0 039	4 842	0 120
Residual	3.000	0.025	800.0		
Total	4 000	0.064			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Lipper 95 0%
Intercept	-0 177	0 264	-0.671	0 550	-1 017	0 663	-1 017	0 663
X Vanable 1	2 042	0.948	2 155	0 120	-0 974	5 059	-0 974	5 059

#### PSB7: (OPEBIT(b))

#### SUMMARY OUTPUT

Regression State	aduc a
Multiple R	0 328
R Square	0 108
Adjusted R Square	-0 190
Standard Error	0 222
Observations	5 000

#### ANOVA

	đ	SS	MS	F	Significance F
Regression	1 000	0.018	0.018	0 362	0.590
Residual	3 000	0.148	0.049		
Total	4 000	0.166			

	Coefficients	Standard Error	1 Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
Intercapi	0 839	0.295	2 846	0.065	-0.099	1 776	-0 099	1 776
X Vanable 1	0 232	0.385	0 601	0 590	-0.995	1 458	-0 995	1 458

#### THE TIN OP TOP EX(b)) SUMMARY OUTPUT

Regression	Statistics								
Multiple R	(	0 836							
R Square	(	0 700							
Adjusted R Square	(	0 599							
Standard Error	(	D 183							
Observations	!	5.000							
ANOVA									
	đ		SS	MS	F	Senificance F			
Regression		1 000	0 233	0 233	6.986	0.077			
Residual	:	3 000	0.100	0.033					
Total		4 000	0 333						
	Coefficients		Standard Error	I Stat	P-value	_awar 95%	Under 95%	Lower 95 0%	Upper 95 0%
Intercept		1 194	0 197	6 058	0.009	0.567	1 821	0.567	1 82
X Vanable 1		0 748	0 283	-2.643	0 077	-1.648	0.153	-1.648	0 15

- GriblioPEBribi

Recression Statistics	
Multiple R	106.0
R Square	0.823
Adjusted R Square	0.764
Standard Error	0.079
Observations	5.000

# ANOVA

	DI DI		55	MS		Transformore P			
Regression Residual Total	+ 0 <b>4</b>	000	0.086 0.019 0.104	0 000	13.821	1000			
	Coefficients	Sta	indard Error	1.54	P-value	Lower 95%	Uccer 95%	Lower 95 DK	Lineer 93.0%
Intercept	0	999	050'0	1361	0.005	0.378	0 050	0.5/8	0 953
X Variable 1	-0-	0.257	0.069	3,731	0.034	0.476	BC0 0-	0.476	0.038

SUMMARY OUTPUT Indition to the second second

annan Bats					
tuttiple R Square djusted R Square tandard Error Diservations	0.807 0.651 0.535 0.086 5.000				
NOVA					
	đ	SS	MS	4	Samilicance P
Regression Residual Fotal	1.000 3.000	0.042 0.022 0.064	0.042	5.598	0.069

	Coefficients	Standard Err	or I Stal	P voltage	LOWO' 94-	Upper 95'	N LOW	H 95 076	Upper 95 0%
ntercept	0.1	50 0.1	102 1 56	5 0 218	99:01	0.4	88	-0.186	0.480
Variable 1	0.632		0.267 2.36	0 0 00 0	-0.218	-	(82	-0.218	1.402

SUMMARY OUTPUT TUNIOPEBIT(b)

Regressi	Regression Statistics								
Multiple R		1.541							
R Square	2	0.293							
Adjusted R Square	-	0.057							
Standard Error		0.198							
Observations	41	5.000							
ANOVA									
	of		SS	MS	×	Significance F			
Regression		000'1	0.049	0.049	1.243	0.348			
Residual		3.000	0.117	0 039					
Total		000	0.166						
	Coefficients	S	Standard Error	1 Stat	P.value	Lower 05%	Linner 95%	Lower 35 CT	Upper 95.0%
Intercent		0.772	0.227	5 3 8 2	0.043	0.048	1 496	0.048	1,400
X Viariable 1		0 193	0 173	1115	0.346	-0.350	374 0	-0.359	294.0

	0.565 5.000	uare 0.019	0.264	0.514
--	----------------	------------	-------	-------

Regression Residual Total		1.000 3.000 4.000	0.343 0.957 1.301	0.343	1.076	0.376			
	Coefficients		Standard Error	f Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept X Variable 1		0.846	0.431 0.791	1.965	0.144 0.376	-0.524	2 217 3 338	-0.524 -1.697	2.217 3.338

0.376

Signi 1.076

## 

#### SUMMARY OUTPUT

Regression Stat	aha
Multiple R	0 704
R Square	0.496
Adjusted R Square	0 328
Standard Error	0.091
Observations	5 000

#### ANOVA

	đ	SS	MS	-	Significance P
Regression	1 000	0 024	0.024	2 952	0.184
Residual	3 000	0 025	800.0		
Total	4 000	0.049			

	Coefficients	Standard Error	t Stat	P-value	Lower BS%	Lipper 95%	LOWER BS CTL	Cipper BL DK
Intercept	-0 052	0 200	-0.280	0.812	0 686	0.584	-0.000	0 584
X Vanable 1	0 295	0 172	1718	0 184	-0.251	0.841	-0.251	0 641
					the second distance of			

### EB T(0) PATIEBIT(b)) SUMMARY OUTPUT

Multiple R	0 687
R Square	0 472
Adjusted R Square	0.298
Standard Error	0 108
Observations	5 000

### ANOVA

	đ	SS	MS	P.	Sgnilcance #	
Regression	1 000	0 030	0.030	2 682	0 200	
Residual	3 000	0.034	0.011			
Total	4 000	0.064				

	Coefficients	Standard Error	( Sibil	Part of Ballion	Lower 93%	Upper P3%	Funda, ha fuar	14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Intercept	0.162	0 144	1 121	0 344	-0 287	0 620	-0 297	0 620
X Variable 1	0 785	0.478	1 838	0 200	-0 740	2 310	-0 740	2 310

#### PESIT (); YOP EBIT(b))

#### PEBIT(b)) SUMMARY OUTPUT

Regression State	stics
Multiple R	0 479
R Square	0 229
Adjusted R Square	-0 028
Standard Error	0 207
Observations	5 000

#### ANOVA

	đ		SS	MS	F	Significance F
Regression		1 000	0 0 38	0 038	0 893	0.414
Residual		3 000	0.128	0.043		
Total		4 000	0 100			

	Coefficients	Standard Error	t Stat	P-value	Lower #5%	Upper 95%	Lower 05 O%	Upper 15 0%
Intercept	0 585	0.454	1 288	0 288	036.0-	2 030	-0 860	2 030
X Venable 1	0 369	0 390	0 945	0.414	-0 874	1 611	-0.874	1.611

#### EBITIDINOP/T OP EX(b)) SUMMARY OUTPUT

Regression Statist	ics
Multiple R	0 004
R Square	0.000
Adjusted R Square	-0 333
Standard Error	0 305
Observations	5 000

#### ANOVA

	đ	SS	MS	F	Significance F
Regression	1 000	0 000	0 000	0 000	0 995
Residual	3 000	0 280	0 093		
Total	4 000	0 280			

	Coefficients	Standard Error	t Stat	P-usitat	Lower 16%	Upper 95%	Lower 95 0%	Upper 95 0%
Interctpl	1 133	0 872	1 300	0 285	-1 641	3 907		3 907
X Vanable 1	0 013	1 924	0 007	0 995	-6 109	6 136	-6 109	6 138

Regression Statist	57
Multiple R	0.712
R Square	0.507
Adjusted R Square	0.343
Standard Error	0.106
Observations	5.000

ANOVA

	ot		SS	WS	F	Significance F				
Regression Residual Total	3.4	000	0.035 0.034 0.069	0.035	3.084	0.177				
	Coefficients	St	andard Error	Stat	P-value	Lower 95%	Upper 95%	Lower 15	3	NO NI DI
Intercept X Variable 1	0 9	0.640	0.212 0.299	3.015	0.057	-0.036	1.316	19 T	272.1.	1 316

SUMMARY OUTPUT S TITIN PATRON (b)

huitiple R	0.752
Square	0.566
djusted R Square	0.421
tandard Error	0.096
Diservations	5.000

	đ	SS	WS	4	Significance F
Regression	1 000	0.036	0.036	3.907	0.143
Residual	3 000	0.028	0.009		
Total	4 000	0.0014			

	Coefficients		Standard Error	1 5	P vette	Lower P5%	Upper PSM	LOWER BS ON	LOOM NO DE
tercept		0 184	0 110	1 667	D 194	181 0-	D 535	-0.167	0 535
Vanable I		0 725	0 367	1 977	D 143	-0.442	1 892	0.442	1 892

SUMMARY OUTPUT NEW TANOPIEBIT(b))

Multiple R 0.037 K Square 0.003 Advision Rquare -0.229 Sandrad Erner 0.225 Otherwalions 5.000	Regression Statis	105				
quare 0 sted R Square 0 rdad Error 0 ervations 5	Multiple R	0,067				
rsted R Square 40 ndard Error 0 ervations 5	Square	0 003				
ndard Error 0 ervations 5	djusted R Square	-0.329				
toervalions 5.000	-	0 235				
	coervations	5.000				
		17	22	SW	4	Support Current F

	dl .		22	MS	4	Samhcance F			
Regression Residual Total	+ 0 +	888	0.165	0.055	0.010	0.427			
		ľ		1 (1000	1	A month of the second second	The second s	I manual DE CHE	I Annual Dis Cliff
	CONTINUES	2	tenano Error		L'state	CONTRACT PURCH			
Intercept	0	098 0	0.466	2 049	0.133	0 531	2 451	-0 531	2.451
X Vanable 1	0	990	0 660	0 1 0 0	0 927	-2 034	2 165	2 034	2 105

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TEST DINOPAT OF EX(D)

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	n.

lultiple R	0.892
Square	0.795
Adjusted R Square	0.727
andard Error	0.093
Dervations	5.000

	d	SS	SW	F	Significance F
Regression	1.000	0.101	0.101	11.667	0.042
Residual	3.000	0.026	0.009		
Total	4.000	0.127			

	Coefficients	Standard	Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
tercept	-1.052	22	0.512	-2.054	0.132	-2.683	0.578 5.688	-2.683	5.688

						PEB T(b(MOPIT OP EX(b))
Observations	Standard Error	Adjusted R Square	R Square	Multiple R	Regression Statist	SUMMARY OUTPUT
5.000	0 602	690 D-	0 198	0.445	10	

## ANO

125-

Intercept -0.257 2.687 X Variable 1 4.368 5.068
-0 096
0 452
-11 762
20,490
-11.782
20 4 96

Regression Statistics	
Multiple R	0.589
R Square	0.347
Adjusted R Square	0.129
Standard Error	0.08
Observations	5.000

ANOVA

	q	33	MS		Significance F
Regression	1.000	0.012	0.012	1.593	0.296
Residual	3.000		0.007		
Total	4.000	0.034			
and the second se					

	Coefficients	S	andard Error	1 Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0
Intercept	a south second se	0.265	0.156	1.697	0.168	-0.232	0.761	-0.232	0.761
X Variable 1		0.093	0.074	1.262	0.295	-0.142	0.328	-0.142	0.3

A ST (D PATER (D)) SUMMARY OUTPUT

Multiple R	0.640
R Square	0.410
Adjusted R Square	0.213
Standard Error	0.112
Observations	5.000

ANOVA

	đ	SS	SW	T	Significance F
Regression	1.000	0.026	0.026	2.084	0.245
Residual	3.000	0.038	0.013		
Total	4.000	0.064			

0.881	-0.914	0.881	-1 059	0.958	-0.057	0.282	-0.016	Intercept X Variable 1
Upper 95.0%	Lower 95.0%	Upper 95%	Lower 95%	P-value	1 Stat	Standard Error	Coefficients	

OFERT(()()[OPIEBIT(b])

SUMMARY OUTPUT

Donas	Adjusted R Square -0/214	Standard Error 0 22	Observations 5 00	R Square Adjusted R Square Standard Error Observations	0 089 -0 214 0 225 5 000
-------	--------------------------	---------------------	-------------------	---	-----------------------------------

ANOVA

9 SW 0.015 0.294 Significance F 0.625

Regression Residual Total 1 000 3 000 4 000 0 015 0 151 0 166 Lower 95% -0 077 -0 718 Upper 95% Lower 95.0% Upper 65.0% 2.516 -0.077 2.516 0.509 -0.718 0.509

Intercept X Vanable 1

Coefficients

1 219

Standard Error D 407 D 193

» ES IN OPESTA

SUMMARY OUTPUT

Ì

Regression Statis	lics
Multiple R	0 914
R Square	0 835
Adjusted R Square	0 780
Standard Error	0 106
Observations	5 000

#### ANOVA

	đ	\$\$	MS	F	Sonificance P
Regression	1 000	0 169	0 189	15 151	0.030
Residuel	3 000	0.034	0.011		
Total	4.000	0 203			

	Coefficients	Standard Error	t Stat	Public	Lower 95%	Upper 95%	Lower 05 0%	Upper 85.0%
Intercept	0 231	0 070	3 330	0.045	0 010	0 453	0.010	0 453
X Variable 1	-0 133	0.034	-3 692	0 030	-0 242	-0 024	-0 242	-0 024

## SUMMARY OUTPUT

Regrussion .	Statistica					
Multiple R		0 390				
R Square		0 152				
Adjusted R Square		-0.130				
Slanderd Error		0 135				
Observations		5 000				
ANOVA						
	đ		SS	MS	F	Senificance F
Regression		1 000	0 0 1 0	0 010	0 540	0 516
Residual		3.000	0.054	0.018		

	Coefficients	Standard Error	t Stat	P-velue	Lower 85%	Upper 95%	Lower 15 0%	Upper 95 0%
Intercept	0 392	0.061	6 425	0 008	0 198	0 585	0 198	0 586
X Vanable 1	-0.219	0 299	-0 735	0 518	-1 170	0 731	-1 170	0.731

#### 

Regression Stat	istics
Multiple R	0.201
R Square	0.040
Adjusted R Square	-0 280
Slandard Error	0 230
Observations	5 000

#### ANOVA

SUMMARY OUTPUT

	đ	SS	MS	F S	gnificance F
Regression	1 000	0 007	0 007	0 128	0 746
Residual	3 000	0 159	0 053		
Total	4 000	0 166			

	Coefficients	Standard Error	1 Stat	P-value	Lower 95%	Upper 95%	Lower 95 OK	Lipper 95 0%
Intercept	0 966	0 151	6 376	0.008	0 484	1 448	0.484	1 448
X Variable 1	0 026	0 075	0 355	0 748	-0 211	0 264	-0 211	0.264

## SUMMARY OUTPUT

Regression Sta	ister
Multiple R	0 369
R Square	0 137
Adjusted R Square	-0 151
Standard Error	1 657
Observations	5 000

ANOVA	đ		SS	MS	F	Significance #
Regression		1 000	1 303	1 303	0.474	0.540
Residual		3 000	8 241	2 747		
Total		4.000	9 544			

	Coefficients	Standard Error	t Stat	P-velue	Lower 95%	Lipper 95%	Lower 95 0%	Lipper 95 0%
Intercept	0 10	2 2 144	0.048	0.965	-6 721	6 928	-8 721	6 926
X Vanable 1	2 56	3.730	0 689	0.540	-9.303	14.441	-9.303	14.441

a lines

SBT(b)/OP/EB(T(b)

(Interican

A TERT (b)() OP/EBIT(b)

SUMMARY OUTPUT

Regression Stat	stics
Muttiple R	199.0
R Square	0 437
Adjusted R Square	0.248
Standard Error	0 062
Observations	5 000

# AVOVA

and the second se	ot		SS	WS	u,	Significance F			
Regression Residual Total		3 000	0.006 0.008 0.015	0.006	2.329	0.224			
	Coefficients	S	tandard Error	1 244	P.value	Lowie BSK	Classer 95%	Lover 85 015	Lines \$5.0%
Intercept X Variable 1		0.228 0.097	0.078	2 825	190 0	0.020	0.476	0.020	0.276

# SUMMARY OUTPUT 103 TUMPATEBITED

Regression	Statistics				
Multiplie R R Square Adjusted R Square Standard Error Observations	0.842 0.709 0.079 0.079 5.000				
NUUNA	dt	SS	SW .	14	Sonficance F
Regression Residual Total	1.000	0.045 0.019 0.064	0.005	7 309	0.074

ſ

	Coefficients	Standard Error	1 Stat	P-value	LOWIN 95%	Uncer 95%	Lower 25.0%	Upper 95 0%
Itercept	-0.220	20 0.226	1/6/0-	0 408	-0 640	0 500	0 840	0.500
Variable 1	17	769 0.654	2703	0.074	ENE 0-	3 852	-0.313	3,052

# SUMMARY OUTPUT

Regressic	on Statistics	1					
Muthpie R R Square Adjusted R Square Standard Error Observations	0.210 0.044 0.230 0.230 0.230 5.000	0 210 0 044 0 274 5 000					
ANOVA					-		
	dt	SS	MS	14	Significance F		
Regression Residual Total	30.4	1,000 0,007 3,000 0,159 4,000 0,166	7 0.007 9 0.053 6	0.139	0.734		
	Crefforde	Standard Firm	1.51-0	D-seminal	Lower 05%	Linner 95%	Lower 85

Residual	3.000	0 0.159	0 053					
otal	4,000	0 0.166						
	Coefficients	Standard Error	1 Staf	P-HEILE	Lower 95%	Upper 95%	K Lower 85 0%	Upper 95 0%
ritercect	0.85	3 0 344	2 570	0 082	-0 210	1 977	-0 210	1 977
K Vanable 1	0 10	0 280	C 173	0.734	-0.787	D65 0	0 787	000 C

/E3 TIWOPEBITION

Regression Stat	stics
Multiple R	0.031
R Square	0.001
Adjusted R Square	-0.332
Standard Error	0.474
Observations	5.000

	11		20	SW	H	Significance F			
Regression Residual Fotal	5	3.000	0.001 0.673 0.674	0.001	0.003	095.0			
	Coefficients		Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
ntercept C Variable 1	- 0	1.067	1.917 3.752	0.557	0.617	-5.034	7.168	-5.034	7.168

Regression Statis	place a
Multiple R	0 502
R Square	0 350
Adjusted R Square	0 133
Standard Engl	0.034
Observations	5 000

#### AVON

	dt	\$5	MS	P	Significance P	
Regression	1 00	0 002	0 002	1 615	0 293	
Residual	3.00	0 0 003	0 001			
Total	4.00	0 005				
	Coefficients	Standard Error	r Star	P-value	Lower 95%	Uppe

 
 95%
 Lower 95 0%
 Upper 95 0%

 0.281
 -0.035
 0.281

 0.071
 -0.166
 0.071
 Intercept X Variable 1 0 050 2 473 0 037 -1 271 0 123 0 090 -0 035 -0 166

#### ET TIMPATIERT(b))

TERTINI (PREDITIN)

#### SUMMARY OUTPUT

Regression Statistics		
Multiple R	0	150
R Square	0	022
Adjusted R Square	-0	304
Standard Error	0	144
Observations	5	000

#### ANOVA

	đ	22	MS	F	Significance F
Regression	1 000	0 001	0.001	0.069	0 810
Residual	3 000	0 063	0 021		
Total	4.000	0.084			

					Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
Intercept	0.417	0.141	2 959	0.060	-0 032	0 866	-0 032	0 666
X Varable 1	-0 524	2 002	-0 282	0 810	-6 895	5 846	-6 895	5 846

#### SUMMARY OUTPUT

Regression Stat	stics	_
Multiple R	0	351
R Square	0	123
Adjusted R Square	-0	169
Slandard Error	0	220
Observations	5	000

#### ANOVA

	dt	SS	MS	F	Significance F
Regression	1 000	0 020	0 020	0.421	0.563
Residual	3 000	0 146	0 049		
Tolal	4 000	0 166			

	Conflicients	Standard Error	I Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95.0%
Intercept	1 207	0 326	3 707	0 0 34	0 171	2 242	0.171	2 242
X Vanabla 1	-0 159	0 245	-0 649	0.563	-0 939	0.621	-0 939	0 621

Upper 95% Lower 95.0% Upper 95.0% 3.299 -7.197 3.299

-4 002

16 809

16 809

#### SUMMARY OUTPUT PERTON OP EX(b))

Regression					
Multiple R	0 749				
R Square	0 561				
Adjusted R Square	0 415				
Standard Error	0 344				
Observations	5 000				
ANOVA					Significance F
	đ	SS	MS	F	
Regression	1 000	0 454	0 454	3 836	0 14
Regression Residual				3 836	
	1 000	0 454	0.454	3 836	
Residual	1 000 3 000	0 454 0 355	0.454	3 836 P-value	
Residual	1 000 3 000 4 000	0 454 0 355 0 809	0 454 0 118		0 14

- CER 1.1	DINO	

						PER EX(IOPIT OP EX(b))
Observations	Standard Error	Adjusted R Square	R Square	Multiple R	Regression Statistics	SUMMARY OUTPUT
5.000	0.196	0.217	0.413	0.643		

	đ	SS	SW	т	Significance F
Regression	1.000	0.08	0.081	2.111	0.242
Residual	3.000	0.11	6 0.039		
Total	4.00	0.19	7		

	Conferrent		Standard Error	Stat	Stal P-value	Stal Prvalua Jower 1975	Star P-value ower sta Upper Star	NO DA MAND THEN ADDO THE ADDO THE ADDO THE ADDO
roept		-0 49	0 722	-0 206	-0 206 0 850	-0 206 0 850 -2 447	-0 206 0 850 -2 447 2 149	-0 206 0 850 -2 447 2 148 2 44
Y Vanatha 1		2 1 2	1 474	1 453	1 453 0 242	1 453 0 242 -2 549	1 453 0 242 -2 549 6 833	1 453 0 242 -2 549 6 833 -2 54

)

(BTID(VOPIEBIT(b)

Regression Statistics	
Multiple R	0.066
R Square	0.004
Adjusted R Square	-0.328
Standard Error	0.035
Observations	5.000

ANOVA

	000	0,000	0.000	0.000 0.013
30	4.000	0.004	0.001	0.001

	Coefficients		fandard Error	I Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper
Intercept	and the second s	0.183	0.072	2.551	0.084	-0.045	0.411	-0.045	a second
Variable 1		-0.009	0.078	-0.114	0.916	-0.258	0.240	-0.258	

(STU(APATAEBIT(b)) SUMMARY OUTPUT

noic inviers for	ente
Multiple R R Square	0.00
Adjusted R Square	-0.21
Standard Error	0,13
Observations	5.00

ANOVA

ď	Regression 1,000	Residual 3.000	
55		0.058	
SW	0.006	0.019	
F Sig	0.307		
milicance F	0.618		

1		0.233	1.491 0.223 0.090 0.900 1.905
0.408 1	1.491	1.491 0.233	1.491 0.233
100	1	0.233	0.233

7530, WOP/EBIT(b))

SUMMARY OUTPUT

Multiple R R Square Adjusted R Square Standard Error
---

ANOVA 0.200 0.040 0.230 5.000

X Variable 1

Coefficients

1,169

Standard Error 0,475 0,520

210 2.462

P-yalue 0.091 0.747

Lower 95% -0.342 -1.837

Upper 95% Lower 95.0% Upper 95.0% 2.660 -0.342 2.680 1.470 -1.837 1.470

Total

Residual

1,000 0.159 0.007 0 125

Repression Significance F 0.747

Observations

Aard	And	bseniations	Slundard Error	Adjusted R Sql	Square	Multiple R	
	UNIO-			AMPO			Negression Ja

ANOVA

Intercept	Coeffici	Total	Residual	Regression	9
1,476	thus,	4 000	3,000	1.000	
2 211	Standard Error	1 730	4 713	910.0	22
-0 067	121		0.571	0.016	EW.
0 552	P-value			0.028	-
-5 982	Lower 95%			0.877	- BOARDANDER
10.018	Upper 95%				
20 030	Lower 95 0%				
18 010	Upper 95.0%				

and thors	Mard Error	sted R Square	Quitre	hiple R:	IN COMP.
					FOUNDER UNDER
5 00	0 12	0 042	0.21	0.46	

di .	naion	half	
	1 000	3 000	4 000
55	0.013	0.046	0.055
ME	0.013	0.015	
10	0.839		
PERMIT	0.427		

SUMMARY OUTPUT

Bro purestini)

5.000	Observations
0 137	Standard Error
0 64	Adjusted R Square
0 127	aventes la
0 156	dullipse R.

ANOVA

X Varuble 1		Total	Residual	Regression	
	Coefficients				di
0.257		4.000	3 000	1 000	
0 565	Standard Error	0.064	0.056	0 008	00
1 289	154		0.019	0.005	511
0 294	P-VBUR			0.436	-
-0 388	Lower 05%			0 556	Significance F
	5				

	Coefficients	1.0	standard Error	151	P-velue.	LOWER DS%	NGGA JOSSIN	Lower 95 015	Upper !
Ne Cepi		0.257	0.203	1 266	0 294	-0 388	0.901	0 388	
Variable 1		0 373	0 505	0.651	0.556	-1.424	2.171	424	

SUMMARY OUTPUT

Regrossion Statistics	
Multiple R	0 565
R Square	225.0
Adjusted R Square	260.0
Standard Error	0 194
Observations	5 000

COLUMN CONTROL

ANONY

X Vanable 1

Coefficients

1 200

Standard Error 0.185 0.147

-1 195

1 784

Lower 95.0% 0.642 -0.645

Total

Regression Residual 9

1 000 0.054 0.054 P-value 0 007 0 315 1.428 Sumificance F 0.316 0 612

COLORED M

					(OP/EBIT(b))/(OP/T OP EX(b)
Observations	Standard Error	Adjusted R Square	R Square	Multiple R	Regression Sta
5.000	0.566	-0.043	0.218	0.466	tistics

Intercept X Variable 1		Regression Residual Total	
Ma Shames	Coefficients		9
3.537		1.000 3.000 4.000	1
2 546	Standard Error	0.267 0.962 1.230	55
1.389	t Stat	0.267 0.321	MS
0.259	P-value	0.834	F
-4.567	Lower 95%	0.428	Significance F
11.641 13.113	Upper 95%		
-4.567	Lower 95.0%		
11.641	Upper 95.0%		

Habib A.G Zurich

(PAT/EBIT(b))/OP/EBIT(b)

SUMMARY OUTPUT

Regression Statistics 0.107 le R 0.409 aare 0.409 eed R Square 0.303 and Error 0.009
--

MONN

Variatise 1		Repression Residual Total
	Cosmonts	9
0.108	5	4 000 0
0 003	andard Error	0.014 0.014 0.029
1,730	1510	0.014
0.070	P-value	2.993
-0.035	Lower 95%	0.182
0.308	Upper 95%	
-0.035	Lower 95 0%	
0 308	Upper 95 0%	

SUMMARY OUTPUT

	Observations
0.04	Standard Error
0 858	Idjusted R Square
0 894	Square
0 94	Autopie R

Intercept X Variable 1		Residual Total	Repression	ANOVA
-0.123	Configurets	1 000	100	9
23	2	88	8	
0.103	indiard Error	0 007	0 057	25
-1 189 5.024	t Stat	0 002	0 057	NS
0.320	P-volue		25 239	F
-0451	Lower 95%		0.015	Significance F
22	Upper 95%			

Coefficients	Standard Error	t Stat	P-volue	LOWER 95%	Upper 95%	Lower 95.0%	Upper 9
-0.123	0.103	-1 189	0.320	-0 451	0 206	-0.451	
	IN 780	K 024	2100	ARIA	0.00		

SUMMARY OUTPUT

sted R Square	tuare	iple R	Reg
			Willion Statistics
-0-1	0.0	0	

(OP/EBIT(I)//OP/EBIT(b)) RS

Observation Standard Erro

NOVA 0.257

Intercept X Variable 1 Repression Coefficients 0 885 4 000 1 Standard Errov 0 270 0 204 0.154 1 Sint 3 281 0 012 P-value 0.046 0.864 Significance P 0.664 Lower 95% 0 027 -0 553 Upper 95% Lower 95.0% Upper 95.0% 1.744 0.027 1.744 0.749 0.553 0.749

0.230

liotal

Residual

(PAT/EB/T(I))/(PAT/EBIT(b))

Regression State	stics
Multiple R	0.804
A Square	0 647
Adjusted R Square	0 529
Standard Error	0 083
Observations	5 000

#### ANOVA

	đ	SS	MS	F	Significance F
Regression	1.000	0 038	0.038	5 500	0 101
Residual	3.000	0.020	0 007		
Total	4.000	0.058			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Lipper 95%	Lower 95 0%	Upper 16 D%
Intercept	-0 117	0 165	-0 708	0 530	-0 642	0 408	-0 642	0 408
X Variable 1	0.493	0 210	2 345	0 101	-0 176	1 161	-0 176	1 161

#### 

Regression Statistics Multiple R	0.945
R Square	0 892
Adjusted R Square	0.857
Standard Error	0.048
Observations	5.000

#### ANOVA

SUMMARY OUTPUT

	đ	22	MS	F	Significance F
Regression	1 000	0 057	0 057	24 899	0 015
Residual	3.000	0.007	0 002		
Total	4.000	0.064			

	Coefficients	Standard Error	1 Stat	P-value	Lower 95%	Lipper 95%	Lower 95 0%	Upper 95.0%
Intercept	0 126	0.056	2 251	0 1 1 0	-0 052	0 304	-0 052	0 304
X Vanable 1	0.992	0 199	4 990	0.015	0 359	1 625	0 359	1 625
							-	

#### 

Regression State	séca
Multiple R	C 406
R Square	0 165
Adjusted R Square	-0.113
Standard Error	0 215
Observations	5 000

ANOVA

SUMMARY OUTPUT

	đ	SS	MS	F	Significance F
Regression	1 000	0 027	0 027	0 594	0.497
Residual	3.000	0.139	0 046		
Total	4.000	0.166			

Coefficients	Standard Error	t Shut	P-value	Lower 95%	Upper 95%	Lawer 85 0%	Lipper 95 0%
0 683	0 429	1 591	0 210	-0 683	2.049	-0.683	2 049
0 421	0 546	0 771	0 497	-1.318	2.159	-1 318	2 1 5 9
	0 683	Coefficients Standard Error 0 683 0 429	0 683 0 429 1 591	Coefficients         Standard Error         I Stat         P-value           0.683         0.429         1.591         0.210	Coefficients         Standard Error         ! Stat         P-value         Lower 95%           0 683         0 429         1 591         0 210         -0 683	Coefficient's         Standard Error         I Stat         P-value         Lower 95%         Upper 95%           0.683         0.429         1.591         0.210         -0.683         2.049           0.421         0.546         0.771         0.467         -1.318         2.159	Coefficients         Standard Error         1 Stat         P-value         Lower 95%         Upper 95%         Lower 95 0%           0 663         0.428         1.591         0.210         -0.683         2.049         -0.683

#### SUMMARY OUTPUT OP EBITIDINOP/T OP EX(b))

Regression Statistics					
Multiple R	0 115				
R Square	0.013				
Adjusted R Square	-0.316				
Slandard Error	0 226				
Observations	5 000				

	đ		SS	MS	F	Significance F	
Regression	11	000	0 002	0 002	0.040	0.854	
Residual	3 1	000	0 153	0 051			
Total	4	000	0 155				
	Coefficients		Standard Error	1 Stat	P-value	Lower 95%	Upper 95%
Intercept	0.	611	1 772	0 232	0 831	-5 227	6 049
X Variable 1	0.	569	2.835	0 201	0.854	-8 455	8 593

	Coefficients	Standard Error	1 Staf	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
pt	0.4	11 1 772	0 232	0 831	-5 227	6 049	-5 227	5 049
ible 1	0.5	59 2.835	0 201	0.854	-8 455	8 593	8 455	9 593

12.00

PATIENT DIVOPIENT DI

SUM

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PATER TONONETTE

#### SUMMARY OUTPUT

Regression Stabistics	
Autopie R	0 351
R Square	0 123
Adjusted R Square	-0 166
Standard Error	0.034
Observations	5 000

#### ANOVA

	đ	\$5	MS	F SK	velicance F
Regression	1 000	0 000	0 000	0.421	0 563
Residual	3.000	0.003	0 001		
Total	4.000	0.004			

	Coefficients	Standard Error	f Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
Intercept	0 151	0 146	1 038	0 375	-0 312	0 6 1 5	-0 312	0 615
X Vanable 1	0 172	0 266	0.649	0 583	-0 673	1 018	-0 673	1 018

#### ALT COT (LINPAT/COT (LI)

Regression Stat stics		
Maligie R	0	198
R Square	0	038
Adjusted R Square	-0	282
Standard Error	0.	143
Observations	5	000

#### ANOVA

SUMMARY OUTPUT

SUMMARY OUTPUT

	df	SS	MS	F	Significance F
Regression	1.000	0.002	0 002	0 120	0 752
Residual	3.000	0.082	0 021		
Total	4.000	0.064			

	Coefficients	Standard Error	I Stat	P-velue	Lower 95%	Upper 95%	Lower 95 0%	Upper 95.0%
Intercept	0 191	0.561	0 341	0 756	-1 595	1 978	-1 595	1 978
X Vanable 1	0 788	2 275	0 347	0 752	-6.451	8 028	-6.451	8 028

#### OP EBT IN IOP EBT(b)

Regression Statistics					
Multiple R	0 343				
R Square	0.118				
Adjusted R Square	-0 178				
Standard Error	0 221				
Observations	5.000				

#### ANOVA

đ	SS	MS	F	Significance F
1 000	0 020	0 0 2 0	0 400	0 572
3 000	0 146	0 049		
4 000	0 166			
	3 000	1 000 0 020 3 000 0 146	1 000 0 020 0 020 3 000 0 146 0 049	1 000 0 020 0 020 0 400 3 000 0 146 0 049

	Coefficients	Standard Error	t Stat	Pivelue	Lower 95%	Upper 95%	Lower 95 OT	Lipper 95 0%
Intercept	0.411	0 945	0 435	0 693	-2 598	3 4 1 8	-2 598	3 418
X Vaneble 1	1.090	1 723	0 633	0 572	-4.394	6.574	-4 394	6 574

## SUMMARY OUTPUT

Regression	Stabsbcs								
Multiple R		0 165							
R Square		0 027							
Adjusted A Square		0 297							
Standard Error		0 073							
Observations		5.000							
ANOVA		_	_						
	đ	_	SS	MS	F	Significance F			
Regression		1.000	0.000	0.000	0.084	0 791			
Residual		3 000	0.016	0 005					
Total		4.000	0_016						
	Coefficients	_	Standard Error	I Stat	P veiue	Lower 95%	Lipper 95%	Lower SE O%	Upper 95 0%
Intercept		0.399	0.507	0.785	0.490	-1 218	2 0 1 3	-1 216	2 013
X Vanable 1		0 260	0 898	0.290	0 791	-2 507	3 1 17	-2 597	3 112

PATEBITOHOPEBITO

ACB.

Regression Statis	803
Multiple R	0.847
R Square	0 718
Adjusted R Square	0 624
Slandard Error	0.261
Observations	5 000

ANOVA

	đ	SS	MS	F	Significance F
Regression	1 000	0 521	0 521	7 637	0 070
Residuel	3 000	0 205	0.068		
Total	4 000	0 728			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95 OK	Upper 95 0%
Intercept	0 755	0 137	5 496	0 012	0.318	1 192	0 318	1 192
X Variable 1	-0.099	0.038	-2 764	0 070	-0.213	0 015	-0 213	0.015

(PAT/EBIT(I))/(PAT/EBIT(b))

#### SUMMARY OUTPUT

0 544	
0 298	
0.081	
0 123	
5 000	
đ	SS
	0 298 0 081 0 123

	ar	33	- E 19	r .	OR AND THE PARTY OF P
Regression	1.000	0.019	0.019	1 260	0 343
Residual	3 000	0.045	0 015		
Total	4 000	0.064	_		

	Coefficients	Standard Error	1 Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
ntercept	0 474	0.087	4 892	0 010	0 166	0.783	0.166	0 783
X Variable 1	-0.162	0 144	-1 122	0 343	-0 820	0.297	-0.620	0 297

(OP/EBIT(I)(-(OP/EBIT(b))

#### SUMMARY OUTPUT

Regression Statistics						
Multiple R	0 686					
R Square	0 471					
Adjusted R Square	0 294					
Standard Error	0 171					
Observations	5 000					

#### ANOVA

	đť	SS	MS	F	Significance F
Regression	1 000	0 078	0.078	2 669	0 201
Residual	3 000	0 068	0 029		
Totai	4 000	0 166			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95.0%
Intercept	1 083	0.090	12.029	0.001	0 796	1.369	0.796	1 369
X Vanable 1	-0 038	0 023	-1 634	0 201	-0 113	0 0 36	-0 113	0.036

Lower 95.0% Upper 95.0% -4.512 39.761 -69.266 11.524

#### SUMMARY OUTPUT (OP/EBIT(b))/(OP/T OP EX(b))

Regresse	on Statistics						
Multiple R	0 796						
R Square	0 633						
Adjusted R Square	0 511						
Slandard Error	2 550						
Observations	5 000						
ANOVA							
	đť	SS	MS	F	Significance F		
Regression	1 000	33 636	33 638	5 173	0 107		
Residual	3 000	19 505	6 502				
Total	4,000	53 144					
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	1
Intercept	17 625	6 956	2 534	0.085	-4 512	39.761	
X Variable 1	-28 871	12 693	-2 275	0 107	-69.266	11.524	

PATEBIT (b) OPEBIT (b)

mode East

Regresse	an Statistics				
Multiple R	0 138				
A Square	0.019				
Adjusted R Square	-0 308				
Slandard Error	0 070				
Observations	5 000				
ANOVA					
	đł	SS	MŞ	F	Significance F
Regression	1 000	0 000	0 000 0	0 058	0 825
Residual	3 000	0 015	0 005		
Total	4 000	0.015			
	Coefficients	Standard Error	t Stat	P-vilkat	Lower 95%
Intercept	0 259	0.031	8 267	0.004	0 154
X Vanable 1	-0 007	0 029	-0.241	0 825	-0.096

#### PATEBIT())/(PATEBIT(b))

Multiple R	0 664
R Square	0.440
Adjusted R Square	0 254
Standard Error	0 109
Observations	5 000

#### ANOVA

	df	SS	MS	F	Significance F
Regression	1 000	0 028	0 028	2 360	0 222
Residual	3 000	0 036	0 0 1 2		
Total	4 000	0.004			_

	Coefficients	Standard Error	t Stat	P-vake	Lower 95%	Lipper 95%	Lower 85 OK	Upper 95 0%
Intercept	0 029	0 236	0 125	0 909	-0 722	0 781	-0 722	0 781
X Variable 1	1 371	0 892	1 536	0 222	-1.469	4 211	-1.468	4 211

Upper 95% Low

0 359

wer 95 0% Upper 95 0% 0 159 0 359 -0 098 0 084

Lower 95 0% Upper 95 0% -13 428 13 809

24.731

-25.434

#### OP/EBIT(I)(/(OP/EBIT(b))

#### SUMMARY OUTPUT

Regression Statistics						
Multiple R	0 142					
R Square	0 020					
Adjusted R Square	-0 306					
Standard Error	0 233					
Observations	5 000					

#### ANOVA

	đ	SS	MS	F	Significance F
Regression	1.000	0 003	0 003	0.062	0.819
Residual	3.000	0.163	0 054		
Total	4 000	0 166			

	Coefficients	St	andard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 0%
Intercept	1	005	0.104	9 653	0 002	0 674	1 337	0.674	1 337
X Variable 1	0	024	0 095	0 249	0.819	-0 278	0 325	-0 278	0 325

#### SUMMARY OUTPUT OPERIT(b)/(OPT OP EX(b))

n Statistics						
0.026						
0.001						
-0.332						
1,418						
5.000						
đ	SS	MS	F	Significance F		
1 000	0.004	0 004	0.002	0.967		
3 000	6.036	2012				
4 000	6.040					
Coefficients	Standard Error	1 Stat	P-value	Louis 95%	Upper 95%	
0 192	4.279	0.045	0.987	-13.428		
-0.351	7.881	-0.045	0.987	-25 4 34	24 731	
	0 026 0.001 -0.332 1.418 5.000 	0.026 0.001 -0.332 1.418 5.000 df SS 1.000 0.004 3.000 6.036 4.000 6.040 Coefficients Standard Error 0.192 4.279	0.028 0.001 0.332 1.418 5.000 0.004 0.	0.028 0.001 0.332 1.418 5.000 0.004 0.004 1.000 0.004 0.004 0.002 0.004 0.002 0.006 0.040 Coefficients Standard Error 1.Stat P-value 0.192 4.279 0.045 0.087	0.026         0.001           0.332         1.418           5.000         5.004           df         S.S         MS         F         Significance F           1.000         0.004         0.004         0.002         0.967           3.000         6.036         2.012         4.000         6.040           Coefficients           Standard Error         1.58st         P-value         Louter #555           0.192         4.279         0.045         0.987         -13.428	0.026 0.001 0.332 1.418 5.000

NBK	SUMMARY OUTPUT								
PATEBIT(b)-OPEBIT(b)	Regression S	anshes							
	Multiple R	0 750							
	R Square	0 563							
	Adjusted R Square	0 417							
	Standard Error	0 090							
	Observations	5 000							
	ANOVA								
		đ	SS	MS		Significance F			
	Regression	1 000	0 031	0 031	3 860	0 144			
	Residual	3 000	0 024	0 008					
	Total	4 000	0.036						
		Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95% Lo	wor 95 0% U	pper 95 0%
	Intercept	0.009	0 167	0 052	0 962	-0 522	0.539	-0 522	0 539
	X Vanable 1	0 11 1	0.056	1 965	0 144	-0 069	0.290	0.069	0 290
(PATEBIT())/(PAT/EBIT())	SUMMARY OUTPUT								
	Regression	Statistics							
	Multiple R	0 508							
	R Square	0 258							
	Adjusted R Square	0 011							
	Slandard Error	0 126							
	Observations	5.000							
	ANOVA								
		đ	SS	MS	F	Significance F			
	Regression	1.000	0 0 17	0 017	1 044	0 382			
	Residual	3.000	0 048	0.016					
	Total	4.000	0.064						
		Coefficients	Standard Error	t Stat	P velue	Lower 95%	Upper 16% Lo		pper 95 0%
	Intercept	0 206	0_183	1.124	0 343	-0 377	0 790	-0 377	0 790
	X Vanable 1	0.548	0 534	1 022	0 382	-1.154	2 246	-1.154	2 244
	SUMMARY OUTPUT								
(OP/EBIT())/(OP/EBIT())	SUMMARY OUTPUT								
	Regression	Stahaber							
	Multiple R	0 476							
	R Square	0 226							
	Adjusted R Square	-0 332							
	Standard Error	0 207							
	Observations	5.000							
	ANOVA					F			
	Regression		SS 0 038	MS 0.038	F 0 877	Significance F 0.418			
	Residual	3 000	0 128	0 043	00/1	0.410			
	Total	4 000	0 166						
		Coefficients	Standard Error	t Stat	P-value	Lower 95%			oper 95 0%
	Intercept	1 154	0.384	3 529	0 039	0 133	2 575	0 133	2 575
	X Vanable 1	-0.121	0_130	-0 936	0.418	-0.534	0 291	-0 534	0 291
	SUMMARY OUTPUT								
(OP.EBIT(b))(OP/T OP EX(									
	Regression								
	Multiple R	0.685							
	R Square	0.469							
	Adjusted R Square	0 292							
	Standard Error	0 672							
	Observations	5.000							

Standard Error Observations 5 000 ANOVA SS MS F Significance F Regression Residual 1.900 1 197 1 197 2 652 0 202 3 000 1.354 0.451 Total 2 551 Upper 95% Lower 95.0% Upper 95.0% 26.126 -4.656 26.126 11.007 -34.078 11.007 Coefficients Standard Error Lower 95% / Stat P-value 10.735 Intercept X Variable 1 4 838 7 082 0 113 -4 656 -34 078 2 220

-1 629

Total			D 084	5					
	Coefficients		Standard Error	1 Stat	P-volue	Lower 95% (	Upper 95%	Lower 95 0% Upper 95 0%	Upper 95 D%
Intercept		0 010	0.124	-0 564	0 612	997 07	0 126	-0 466	0 326
X Vanable 1		3 767	1 005	3 747	0 033	0 566	6 967	0.568	

10 L

14 041

0 000 S

SUMMARY OUTPUT

ession Statistics	0.908	0.824	0.765	0.061	5,000	
Regression S	Multiple R	R Square	Adjusted R Square	Standard Error	Observations	AMOUNT

SUMMARY OUTPUT

Regression Stats	55
Multiple R	0.849
R Square	0.720
Adjusted R Square	0.627
Standard Error	0.019
Observations	5.000

Signific
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otal		4.000	0.004						
	Coefficients	S	tandard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept K Variable 1		0.023	0.036	0.648	0.563	160.0-	0.138 0.160	-0.091	0.138

(PMT/EB(T(I))/(PAT/EBIT(b))

Paramount

(PATEBIT(b))/OP/EBIT(b)

(OP EBIT(I)/(OP/EBIT(B)) SUMMARY OUTPUT

Regression Statis	cs
Multiple R	0.393
R Square	0.155
Adjusted R. Square	-0.127
Standard Error	0.216
Observations	5.000

ANOVA

	df	SS	MS	F	Significance F			
Regression Residual Total	1.000 3.000 4.000	0.026 0.140 0.166	0.026	0.549	0.512			
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
ntercept	1.307	0.418	3.125	0.052	-0.024	2.637	-0.024	2.637
<ul> <li>Variable 1</li> </ul>	-0.232	0.313	-0.741	0.512	-1.226	0.763	-	

(OP/EBIT(b))/(OP/T OP EX(b))

Regression Statistics

uttple K Square Square andard Error Dservations		0.850 0.723 0.631 0.631 0.210 5.000							
VAD	dt		SS	WS	4	Significance F			
egression esidual Mal		1 000 3 000 4 000	0.346 0.133 0.479	0.346	7.827	0.068			
	Coefficients		Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
tercept Variable 1		3 014	0 619	4 867	0.017	1043	4 985		

SCB (PATEBIT(b))/OP/EBIT(b)

#### SUMMARY OUTPUT

Multiple R	0 538
R Square	0.290
Adjusted R Square	0 053
Standard Error	0 052
Observations	5 000

	đť	SS	MS	F	Significance P
Regression	1 000	0 003	0 003	1 224	0 349
Residual	3 000	0.008	0 003		
Total	4 000	0 012			

-	Conflictints	Standard Error	1 Shut	P-villuit	Lower 95%	Upper 95%	Lower 05 OK	Upper 15 0%
intercept	0 427	0.114	3 750	0 033	0.065	0 790	0.065	0 790
X Variable 1	0 141	0 128	1 105	0 349	-0.268	0 548	-0 266	0 549

(PAT/EBIT(I))/(PAT/EBIT(b)) SUMMARY OUTPUT

Regressor	Statistics

Multiple R	0 817
R Square	0 667
Adjusted R Square	0 557
Standard Error	0.084
Observations	5 000

	df	SS	MS	F	Significance F			
Regression	1.00	0 043	0.043	6 022	0 091			
Residual	3.00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 007					
Total	4.00	0 0 084						
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95 OK	Upper 15 0%
		76 0.434	-1 558	0 217	-2 057	0 705	-2 057	0 70
Intercedi	-0.6	/8 0.434	-1330	14 at 17	-2 001	1 104	-2 001	u .u.

(OP/EBIT(I)()(OP/EBIT(b)) SI

(b) SUMMARY OUTPUT

Regressio	n Stabstics			
Multiple R		0 200		
R Square		0 040		
Adjusted R Square		-0 280		
Slandard Error		0 231		
Observations		5 000		
ANOVA	ď		SS	MS
Regression		1 000	0.007	0.00
Residual		3 000	0 159	0.053
Total		4.000	0.108	
	Coefficients		Standard Error	t Stat
ni mi cegli		0.831	0 503	1 65
X Variable 1		0.199	0.564	0 35:

OP EBIT(b)/(OP/T OP EX(b)) SUMMARY OUTPUT

Regressio	on Statistics							
Multiple R	0 576							
R Square	0 332							
Adjusted R Square	0.109							
Standard Error	0.193							
Observations	5.000							
ANOVA								
	đł	SS	MS	F	Significance F			
					0.010			
Regression	1.000	0 055	0 055	1.486	0 310			
Regression Residual	1.000	0 055 0 111	0 055 0 037	1.466	0 310			
				1.405	0 310			
Residual	3 000	0 111		Pivelue	Lower 95%	Upper 95%	Lower 95 0%	Upper 95 01
Residual	3 000 4 000	0 111 0 167	0 037			Upper 95%	Lower 95 0%	Upper 95 01 4 10

F

aius

0 197

5 Septificance F 0 125 0 747

w 95%

-0 768

Upper 95% Lower 95.0% Upper 95.0% 2.431 -0.768 2.431 1.996 -1.597 1.996

antes	SUMMARY OUTPUT								
AT (EBIT(b)) OP (EBIT(b)	Regression								
	Multiple R R Square	0 835							
	Adjusted R Square	0 597							
	Slandard Error	0 836							
	Observations	5.000							
	ANOVA								
		đł	SS	MS	F S	A screding			
	Regression	1 000	4 882	4 882	6 927	0 078			
	Residual	3,000	2 114	0 705					
	Total	4,000	0.999						
		Coefficients	Standard Error	I Stat	P villant 1	awar 05% L	00w 95% Lo		per 85 0%
	Intercept	0.860	0.643	1 337	0 274	-1 188	2 907	-1 188	2 907
	X Vanable 1	-0.304	0 115	-2 632	0 078	-0 671	0.084	-0.671	0.084
	SUMMARY OUTPUT								
AT EBIT())(PAT/EBIT())									
	Regression								
	Multiple R R Square	0.209							
	Adjusted R Square	-0 275							
	Standard Error	0 143							
	Observations	5.000							
	4410010								
	ANOVA	đť	SS	MS	F S	onificarios A			
	Regression	1 000	0 003	0 003	0 137	0 736			
	Residual	3 000	0.061	0 020					
	Total	4 000	0.064						
									per 95 0%
		Paallinants	Classifierd Easter	4 Ctol	B. senior de la companya de la compa	I JANDER DER J	Inner BER I n		
	Intercent	Coefficients 0.385	Standerd Error 0.070	1 Stat 5 663			0 817		
	Infarcapt X Variable 1 SUMMARY OUTPUT	0 395 0 020	Standard Errar 0 070 0 054	1 Stat 5 663 0 370	P-value 0.011 0.736	0 173 -0 152	100er 95% Lo 0 617 0 192	0 173 -0 152	0 617
OP EBIT(IX4 <b>OP/EBIT(N)</b>	X Variable 1 SUMMARY OUTPUT Regression Mulliple R R Square Adjusted R Square	0 385 0 020 9 Statistics 0 397 0 157 - 0 123	0 070	5 663	0.011	0 173	0.617	0 173	0 617
⊙₽ €BIT(IX4 <b>0₽/EBIT(M)</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R R Square Adjusted R Square Standard Error	0.385 0.020 • Statistics 0.397 0.157 -0.123 0.216	0 070	5 663	0.011	0 173	0.617	0 173	0.617
op Ebit(IX4 <b>0P/EBIT(N)</b>	X Variable 1 SUMMARY OUTPUT Regression Mulliple R R Square Adjusted R Square	0 385 0 020 9 Statistics 0 397 0 157 - 0 123	0 070	5 663	0.011	0 173	0.617	0 173	0.61
op ebit(1x40 <b>p/ebit(1))</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R R Square Adjusted R Square Standard Error	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000	0 070	5 663 0 370	0 011 0 736	0 173	0.617	0 173	0.61
⊙₽ ΈΒΙΤ(ΙΧ4 <b>ΟΡ/ΕΒΙΤ(Ιφ)</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R R Square Adjusted R Square Standard Error Observations. ANOVA	0 395 0 020 9 Statistics 0 397 0 157 -0 123 0 216 5 000 df	0 070 0 054 SS	5 663 0 370	0 011 0 736	0 173 -0 152	0.617	0 173	0.61
⊙₽`EBIT(IX4 <b>0₽/EBIT(M)</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R R Square Adjusted R Square Standard Error Observations ANOVA Regression	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 df 1 000	0 070 0 054 	5 663 0 370 M/S 0 026	0 011 0 736	0 173	0.617	0 173	0.61
⊖₽ €BIT(IX4 <b>0₽/€BIT[DI)</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R R Square Adjusted R Square Standard Error Observations. ANOVA	0 395 0 020 9 Statistics 0 397 0 157 -0 123 0 216 5 000 df	0 070 0 054 SS	5 663 0 370	0 011 0 736	0 173 -0 152	0.617	0 173	0.61
⊙₽ ΈΒΙΤ(Ι¥4 <b>ΟΡ/ΕΒΙΤ(Ν)</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R R Square Algusted R Square Standard Error Observations ANOVA Regression Residual	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 df 1 000 3 000	0 070 0 054 	5 663 0 370 M/S 0 026	0 011 0 736 <i>F</i> <u>S</u> 0 561	0 173 -0 152 -0 152 -0 152	0.817 0.192	0 173 -0 152	0 61
op ebit(ixaop/ebit(iii)	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Erroy Observations ANOVA Regression Residual Total	0.385 0.020 • Statistics 0.397 0.157 -0.123 0.216 5.000 	0 070 0 054 55 0 028 0 140 0 186 Standard Error	5 663 0 370 0 028 0 047	0 011 0 736 F S 0 561	0 173 -0 152 -0 152 -0 508 	0.617 0.192	0 173 -0 152	0 617 0 192
⊙P EBIT(IX4OP/EBIT(M)	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total Intercept	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 617 0 192 1 63 1 63
⊙P EBIT(IX4 <b>0P/EBIT(n))</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Erroy Observations ANOVA Regression Residual Total	0.385 0.020 • Statistics 0.397 0.157 -0.123 0.216 5.000 	0 070 0 054 55 0 028 0 140 0 186 Standard Error	5 663 0 370 0 028 0 047	0 011 0 736 F S 0 561	0 173 -0 152 -0 152 -0 508 	0.617 0.192	0 173 -0 152	0 617 0 192 1 63 1 63
∵⊙₽ ΈΒΙΤ((χ4Ο <b>Ρ/ΕΒΙΤ())</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total Intercept	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 617 0 192
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Residual Total Intercept X Vanable 1 SUMMARY OUTPUT	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 61 0 102 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multigle R A Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Intercept X Vanable 1 SUMMARY OUTPUT	0 395 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 617
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total Intercept X Vanable 1 SUMMARY OUTPUT Regression Regression Residual Total	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 df 1 000 3 000 4 000 Coefficients 1 106 -0 022 • Statistics	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 61 0 102 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multigle R A Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Intercept X Vanable 1 SUMMARY OUTPUT	0 395 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 61 0 102 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multigle R Square Adjusted R Square Standard Error Observations ANOVA Residual Total Intercept X Vanable 1 SUMMARY OUTPUT Intercept R Square Adjusted R Square	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 df 1 000 3 000 4 000 Coefficients 1 108 -0 022 • Statistics 0 377 0 660 0 4600	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 617 0 192 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total Infercept X Vanable 1 SUMMARY OUTPUT IN Regression Regressi Regression Regression Regression Regression Regr	0 385 0 020 • Statistics 0 397 0 157 0 123 0 216 5 000 df 1 000 3 000 4 000 Conflicients 1 106 0 022 • Statistics 0 377 4 0 022 • Statistics 0 397 0 157 0 123 0 216 5 000	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 617 0 192 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multigle R Square Adjusted R Square Standard Error Observations ANOVA Residual Total Intercept X Vanable 1 SUMMARY OUTPUT Intercept R Square Adjusted R Square	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 df 1 000 3 000 4 000 Coefficients 1 108 -0 022 • Statistics 0 377 0 660 0 4600	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 61 0 19 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations NNOVA Residual Total Intercept X Vanable 1 SUMMARY OUTPUT Regression Regression Regression Regression Regression Regression Regression Code R Square Standard Error Observations	0 385 0 020 • Statistics 0 397 0 157 0 123 0 216 5 000 df 1 000 3 000 4 000 Conflicients 1 106 0 022 • Statistics 0 377 4 0 022 • Statistics 0 397 0 157 0 123 0 216 5 000	0 070 0 054 55 0 028 0 140 0 186 Standard Error 0 185	ARS 0 026 0 047 1 Stat 6 682	6 0 011 0 736 6 561 7-value 0 007	0 173 -0 152 -0 152 -0 500 	0.817 0.192	0 173 -0 152	0 61 0 19 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total Infercept X Vanable 1 SUMMARY OUTPUT IN Regression Regressi Regression Regression Regression Regression Regr	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 df 1 000 3 000 4 000 Coefficients 1 106 -0 022 	0 070 0 054 0 054 0 026 0 140 0 185 0 030 Standard Error 0 185 0 030	5 663 0 370 0 026 0 047 1 S7mt 6 682 -0 749	E S 0 561 P-value 0 007 0 508	0 173 -0 152 -0 br>-0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0	0.817 0.192	0 173 -0 152	0 61 0 19 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Residual Total Intercept X Vanable 1 SUMMARY OUTPUT Regression Regression Adjusted R Square Adjusted R Square Standard Error Observations ANOVA Regression Regression Regression	0 395 0 020 Statistics 0 397 0 157 0 123 0 216 5 000 dt 1 000 3 000 4 000 Conflicients 1 106 0 022 5 000 2 65 0 020 1 57 0 123 0 157 0 123 0 157 0 123 0 157 0 157 0 123 0 000 2 65 0 000 2 65 0 000 0 0000 0 000 0 000000 0 00000 0 00000000	0 070 0 054 55 0 026 0 140 0 186 5tenderd Error 0 185 0 030	MIS 0 026 0 047 1 Stat 6 682 -0 749 MIS 31 713	P-value 0 007 0 561	0 173 -0 152 -0 152 -0 152 -0 152 -0 508 -0 508 -0 117	0.817 0.192	0 173 -0 152	0 61 0 19 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total SUMMARY OUTPUT Regression Regression Residual Regression Residual Regression Residual	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 dif 1 000 3 000 4 000 Coefficients 1 106 -0 022 • Statistics 0 774 0 600 0 466 2 657 5 000 	0 070 0 054 55 0 026 0 140 0 165 0 030 5 <i>tenderd Error</i> 0 165 0 030	5 663 0 370 0 026 0 047 1 S7mt 6 682 -0 749	E S 0 561 P-value 0 007 0 508	0 173 -0 152 -0 br>-0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0	0.817 0.192	0 173 -0 152	0 61 0 19 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Residual Total Intercept X Vanable 1 SUMMARY OUTPUT Regression Regression Adjusted R Square Adjusted R Square Standard Error Observations ANOVA Regression Regression Regression	0 395 0 020 Statistics 0 397 0 157 0 123 0 216 5 000 dt 1 000 3 000 4 000 Conflicients 1 106 0 022 5 000 2 65 0 020 0 157 0 123 0 157 0 123 0 157 0 123 0 157 0 123 0 000 2 65 0 000 2 65 0 000 0 0000 0 000 0 0000 0 0000 0 0000 0 0000	0 070 0 054 0 054 0 026 0 140 0 186 Standard Erros 0 185 0 030	MIS 0 026 0 047 1 Stat 6 682 -0 749 MIS 31 713	E S 0 561 P-value 0 007 0 508	0 173 -0 152 -0 br>-0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0 -0	0.817 0.192	0 173 -0 152	0 61 0 19 1 63 1 63
	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total Vanable 1 SUMMARY OUTPUT Regression Residual ANOVA Regression Residual Regression Residual	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 	0 070 0 054 55 0 028 0 140 0 186 5 <i>tandard Error</i> 0 185 0 030 5 <i>tandard Error</i> 0 030	A#S 0 028 0 047 1 Stat 6 682 -0 749 MS 31 713 7 059	P-value           0 001           0 734	0 173 -0 152 -0 152 -0 152 -0 152 -0 508 -0 508 -0 508 -0 117 -0 117 -0 124	0.817 0.192	0 173 -0 152	0 61 0 192 1 63 0 072
ОР ЕВІТ(();нО <b>Р/ЕВІТ()))</b> СРЕВІТ(6);Ю <b>Р/Т ОР ЕХ(6)</b>	X Vanable 1 SUMMARY OUTPUT Regression Multiple R Square Adjusted R Square Standard Error Observations ANOVA Regression Residual Total Vanable 1 SUMMARY OUTPUT Regression Residual ANOVA Regression Residual Regression Residual	0 385 0 020 • Statistics 0 397 0 157 -0 123 0 216 5 000 dif 1 000 3 000 4 000 Coefficients 1 106 -0 022 • Statistics 0 774 0 600 0 466 2 657 5 000 	0 070 0 054 0 054 0 026 0 140 0 185 0 030 5tenderd Error 0 185 0 030	MIS 0 026 0 047 1 Stat 6 682 -0 749 MIS 31 713	P-value           0 001           0 734	0 173 -0 152 -0 152 -0 152 -0 152 -0 508 -0 508 -0 117 -0 117 -0 124	0.817 0.192	0 173 -0 152	0 617 0 192

Term	unational	

PAT/EBIT(b)/OP/EBIT(b)

#### SUMMARY OUTPUT

Recressio	n Stabshcs				
Multiple R	0 940				
R Square	0 883				
Adjusted R Square	0 844				
Slandard Error	0.082				
Observations	5 000				
ANOVA		1			
	đť	55	MS		Significance F
Regression	1 000	0 150	0 150	22 618	0.018
Residual	3 000	0 020	0 007		
Total	4 000	0 170			
	Coefficients	Standard Error	I Stal	P-velue	Lower 95%
Intercept	1 090	0 089	15 832	0.001	0 876
X Variable 1	-0.20	0.042	-4.756	0.018	-0 335

(PAT/EBIT(I))/(PAT/EBIT(b))

Regression State	abca
Multiple R	0 052
R Square	0 003
Adjusted R Square	-0 330
Slandard Error	0 146
Observations	5 000

ANOVA

SUMMARY OUTPUT

_	đ		SS	MS	p.	Significance F		
Regression		1 000	0 000	0 000	0 008	0 933		
Residual		3.000	0.064	0.021				
Total		4.000	0.064					
	Coefficients	_	Standard Error	1 Stat	P-value	Lower 95%	Upper 95%	Lower
Late and and		0.411	0.000	1 388	0.268	.0.531	1 353	

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95 0%
Intercept	0.411	0 298	1 388	0 258	-8.631	1 353	-0 531	1 35
X Venable 1	-0 032	0.354	-0.091	0 933	-1.158	1 093	-1.158	1 09

MS 0.027 0.048

F Significance F 0 595 0 497

P value 0 009 Lower 85% 0 544 -0 440

Upper 95% Lower 95.0% Upper 95.0% 1.317 0.876 1.317 -0.086 -0.335 -0.086

Upper 95% Lower 96.0% Upper 95.0% 1.708 0.544 1.708 0.268 -0.440 0.268

Lower 95 0% Upper 95 0% -10 921 19 159 -36 859 25 506

19 159 25 508

#### (OP/EBIT(I)(/(OP/EBIT(b))

Regressio	ri Stababca		
Multiple R	0.4	607	
R Square	0 1	166	
Adjusted R Square	-0.1	113	
Standard Error	0 2	215	
Observations	5.0	000	
Asgression	<i>d</i> # 10	<u>22</u>	021
Decomon on			0.11
Residual	3.0	0 000	13
Total	4.0	00 00	18
	Coefficients	Standard En	nter
Intercept	11	25 0	18
X Verieble 1	-0.0		11

OP/EBIT(b)/(OP/T OP EX(b))

4 119		0 871	0.448	-10 921	19 159	
Coefficients	Standard Error 4 728	t Stat	P-velue	Lower 85%	Upper 95%	1
4.000	3 735					
		1 120				
			0 335	0 603		
5 000						
1 058						
-0 199						
0 101						
0.317						
Regression Statistics Multiple R. 0.317						
	0 317 0 101 -0 199 1 058 5 000 	0.317 0.101 -0.199 1.058 <u>5.000</u>	0 317 0 101 -0 199 1.058 <u>5.000</u>	0 317 0 101 -0 199 1 058 5 000	0.317 0.101 -0.199 1.058 <u>5.000</u>	0 317 0 101 -0 199 1 058 5 000